

# *PwC Junior Club*

*Строим отношения,  
которые приносят пользу!*

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## ***Общая концепция проекта и возможности, которые он открывает***

**PwC Junior Club** – это сообщество целеустремленных и любознательных студентов из разных вузов России

**Junior Club** даст тебе возможность:

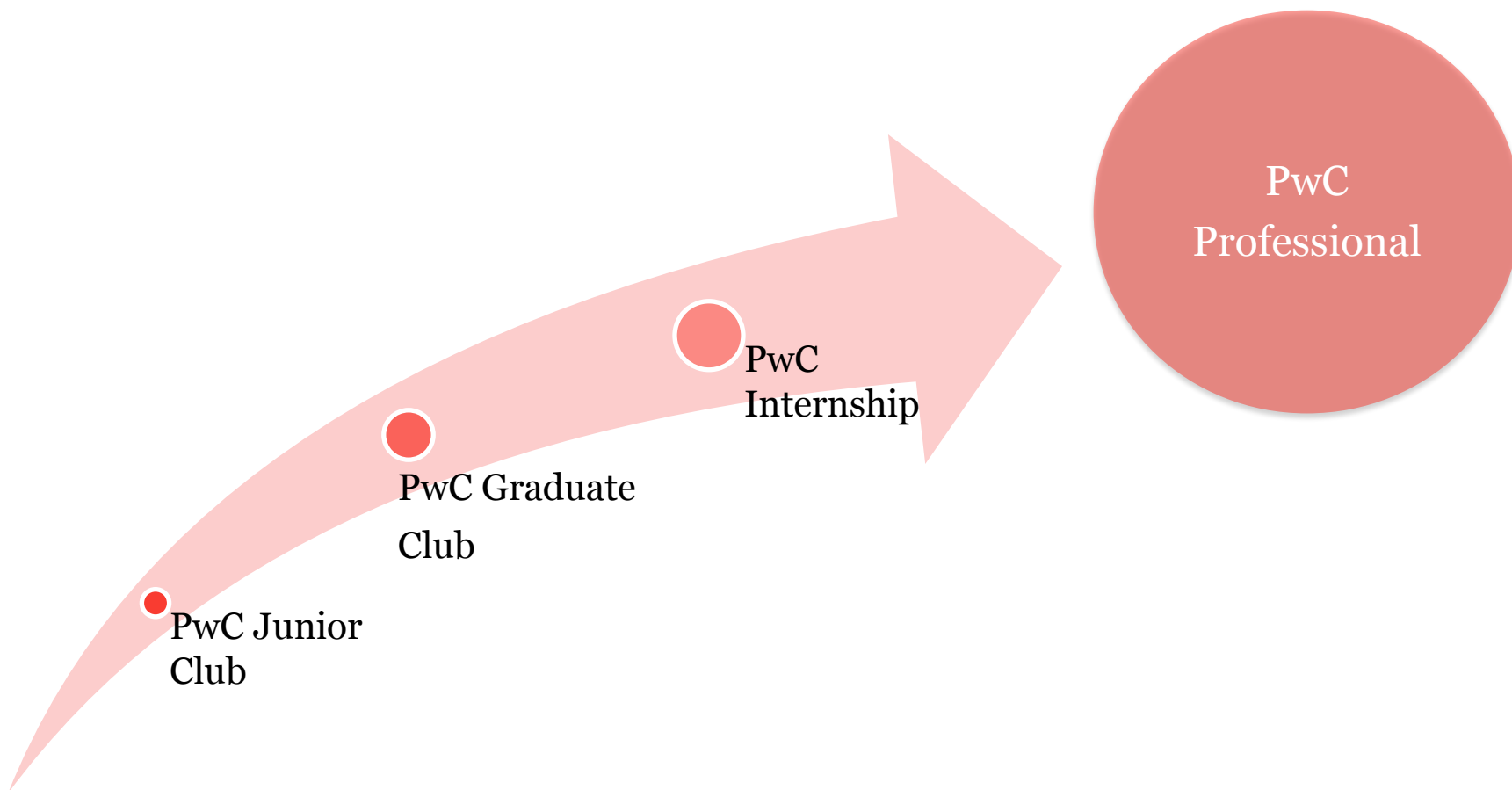
1. Подготовиться к карьере в мире бизнеса
2. Стать частью уникального сообщества
3. Предложить свои идеи / реализовать свой проект
4. Расширить сеть контактов
5. Пройти курс обучения в рамках внутренних тренингов компании
6. Вместе с сотрудниками PwC принять участие в социальных инициативах и благотворительных мероприятиях
7. Получить конкурентное преимущество на рынке молодых соискателей

## ***В чём твоя выгода?***

- бесплатное обучение и тренинги, которые помогут тебе определить путь дальнейшего карьерного развития и максимально эффективно подготовиться к работе;
- возможность познакомиться с сотрудниками всех отделов РwС;
- конкурентоспособное преимущество перед общим потоком молодых соискателей на рынке труда;
- интересные задания и соответствующее вознаграждение.



# Общая система развития будущих профессионалов PwC



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# *Программа PwC Junior Club*



# Мероприятия программы



## Ежемесячные курсы

*Знакомство с деятельностью компании, развитие различных профессиональных навыков, встречи и общение с сотрудниками PwC*



## Бизнес–игры и анализ реальных примеров из практики



## Задания для самостоятельного выполнения

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## **Описание следующих занятий**

**Декабрь 21.12.11**

Место: PwC офис

**Тема: Мир Бизнеса**

*Что такое мир бизнеса ? сотрудники компании PwC поделятся своим опытом работы в различных отраслях бизнес среды.*

**Январь**

Место: PwC офис

**Тема: Personal Branding**

- *как адекватно оценивать себя, свои способности, свои сильные стороны;*
- *где и как устанавливать и поддерживать полезные связи и контакты;*
- *как выгодно презентовать себя, как создавать и поддерживать свой персональный бренд.*



# Система оценки и призы

## Система оценки

- Баллы зачисляются на каждом занятии, чем активней ты работаешь, тем больше баллов сможешь заработать!

## Призы для лучших участников Клуба:

- Зачисление (без прохождения этапов отбора) в PwC Graduate Club
- Недельная стажировка во внутренних отделах PwC
- Бизнес-ланч с менеджером PwC
- И многое другое!





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# *Начинаем!*



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***Ian  
Tytherleigh***

# *Facts and figures*



- Over **163,000** employees
- Presence in **154** countries worldwide
- Offices in **757** cities
- **422 of the top 500 Fortune** companies are our clients
- PwC employees annually spend around **200,000** hours working as volunteers

# *PwC in Russia*



- *PricewaterhouseCoopers first appeared in Russia in 1913, and returned to the Russian market in 1989.*
- *As an audit firm, PwC was registered in Russia on 28 February 1992.*
- *In 2009, PwC celebrated the 20th anniversary of its presence in Russia.*
- *Over the last twenty years, PwC has grown to become the largest professional services provider in Russia.*

# *PwC offices in Russia*



# *PwC's main lines of services*

• *Assurance Services*

• *Tax and Legal Services*

• *Advisory*





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# *Assurance services*



# *Tax practice*

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## *Corporate tax*



## *Specialised groups*



# *Advisory Services*

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## *Transaction Support*

Three stacked empty rounded rectangular boxes with a dark red border, intended for listing services under Transaction Support.

## *Performance Improvement*

Five stacked empty rounded rectangular boxes with a dark red border, intended for listing services under Performance Improvement.

# *PwC: choice of young and talented*

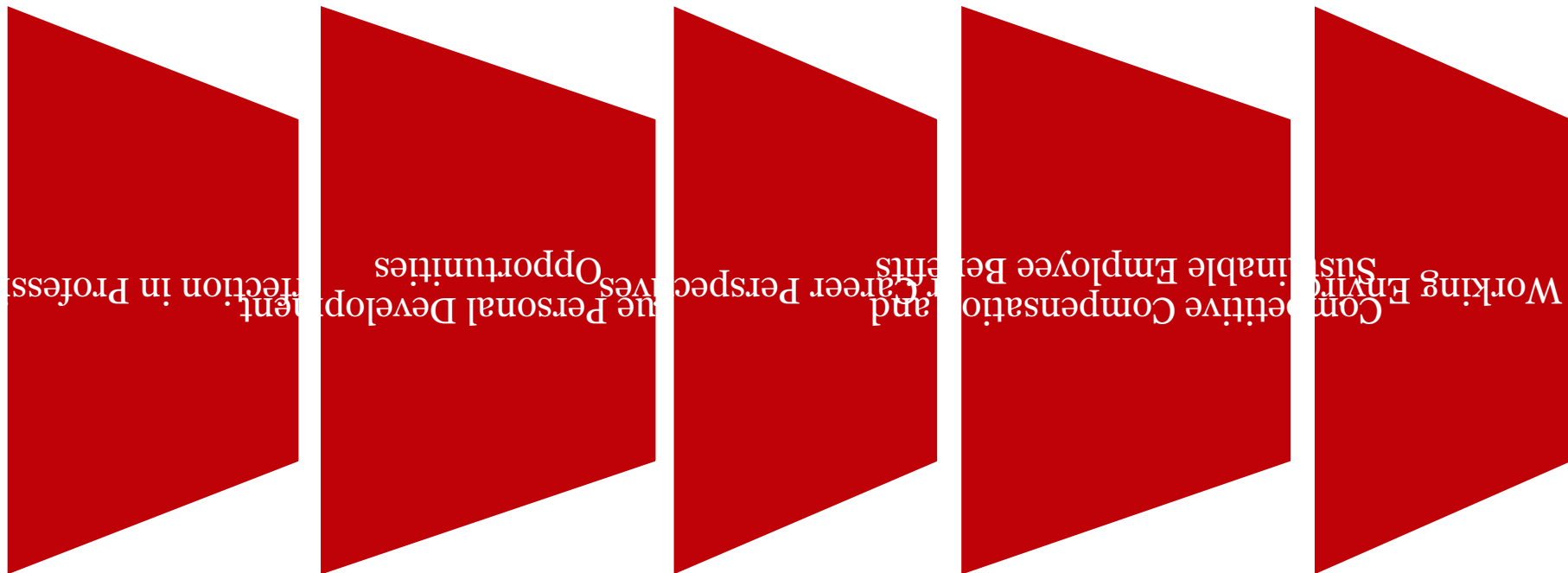
*The majority of our Partners and Directors joined PwC when they were students.*



- **29** is the average age of a PwC employee
- **190** students joined PwC practice in 2010
- PwC employees spend an average of **120 hours** for studies
- **1st place** in TOP-50 Employers for Young Specialists in audit and consulting, Aktsiya newspaper, 2011

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## *5 reasons to choose PwC:*



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*Perfection in profession*

***You will become the best in your work!***

- **1st place in rating of audit and consulting groups in Russia** based on 2011, RA Expert
- **2nd place in rating of major Russian audit companies** in 2010, Kommersant publishing house and Dengi magazine
- **1st place in rating of audit and consulting groups in Russia** based on 2011, Finance magazine
- **1st place in IPO Auditor rating for scope and number of transactions** for 2010, ReDeal analytical group as part of offerings.ru project



*Professional excellence*

## ***Our clients***

PwC's clients in Russia  
are:

- Over **2000** Russian and international companies operating in various industries, government and non-government organisations
- **166** Expert-400 companies. They account for **73 %** of the income generated by all Expert-400 companies



*Professional excellence*

## ***Our clients***

- ***4 of the top 10 iron and steel companies***
- ***7 of the top 10 retailers***
- ***9 of the top 10 oil and gas companies***
- ***10 of the top 10 banks***
- ***4 of the top 5 telecommunications companies***



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*Professional excellence*

## ***Project №1 in Russia***

*PwC Russia is an official provider of professional services to the XXII Winter Olympics and XI Winter Paralympics in Sochi in 2014*

***Working with Sochi 2014 we advise the Organising Committee on preparing and planning the Games.***



***In addition we implement specific projects in such areas as budgeting, taxation, personnel management, purchases, technologies, planning, sustainable development, etc.***

*Cooperation with the Sochi 2014 Organising Committee provides an opportunity for our people to work on the interesting high level projects.*

*Unique training and development opportunities*

## **Professional qualifications**

Professional qualifications constitute an important part of our trainings and an integral part of the career with PwC.



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*Unique training and development opportunities*

## **ACCA (Association of Chartered Certified Accountants) Programme**

ACCA is a key internationally accepted qualification for our assurance practice and some business advisory groups.

**700** students are annually trained under the ACCA programme

**230** ACCA members work in our firm

**14** examinations should be passed by a student on his way to ACCA membership

**5** weeks is an ACCA on-site training period for an employee during the first year of his work

**100%** support is provided by the firm to all employees passing ACCA examinations for the first time

*Unique training and development opportunities*

## ***PwC offers over 20 specialised qualifications***

<b>Area</b>	<b>Qualification</b>
Audit and accounting	ACA (CFAB) – Association of chartered accountants in England and Wales (Certificate in finance, accounting and business) CPA – Certified public accountant
Internal audit	CIA – Certified internal auditor
Management accounting and consulting	CIMA – Chartered institute of management accounting
Financial analysis, investments and corporate finance	CFA – Certified financial analyst
Project management	PMI – Project management institute



*Unique training and development opportunities*

## **Assurance Sunny Academy – professional training for auditors**

**Annual Academy  
for auditors is  
a unique  
opportunity to ...**

- obtain additional accounting and audit knowledge
- learn about new pronouncements in the International Financial Reporting Standards (IFRS)
- gain valuable experience from senior staff of the firm
- socialise with the colleagues informally
- obtain an advanced training certificate



*Unique training and development opportunities*

## **Tax Academy is a unique educational project of PwC**

### **Tax Academy is ...**

a four-year development programme for our tax specialists.



- A wide range of specialised tax courses;
- Trainings: understanding of business, consultancy skills, business English, etc.
- Advanced training forms: international project work, business games, individual research, etc.
- Programme graduation certificate.



*Clear career prospects*

***Work your way up***



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## *Competitive salary and solid employee benefits package*

***All graduates would like to know what is their future employer's remuneration programme!***

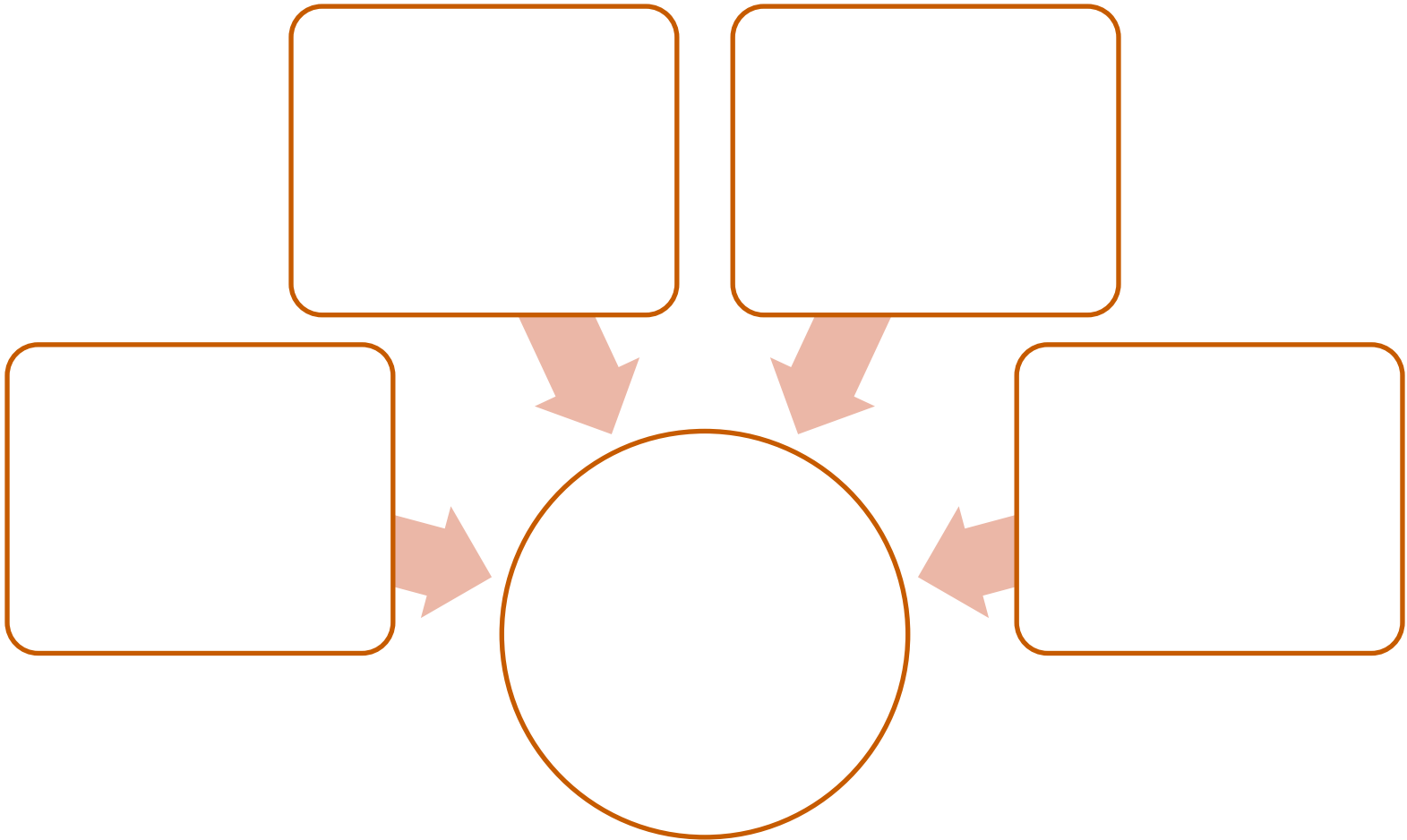
***PwC offers you:***

- Competitive salary
- Performance bonuses (starting the Senior Consultant's level) and additional incentive plan
- Voluntary medical insurance programme
- Expanded life insurance and travel insurance programme
- Corporate SIM card
- Additional vacation days

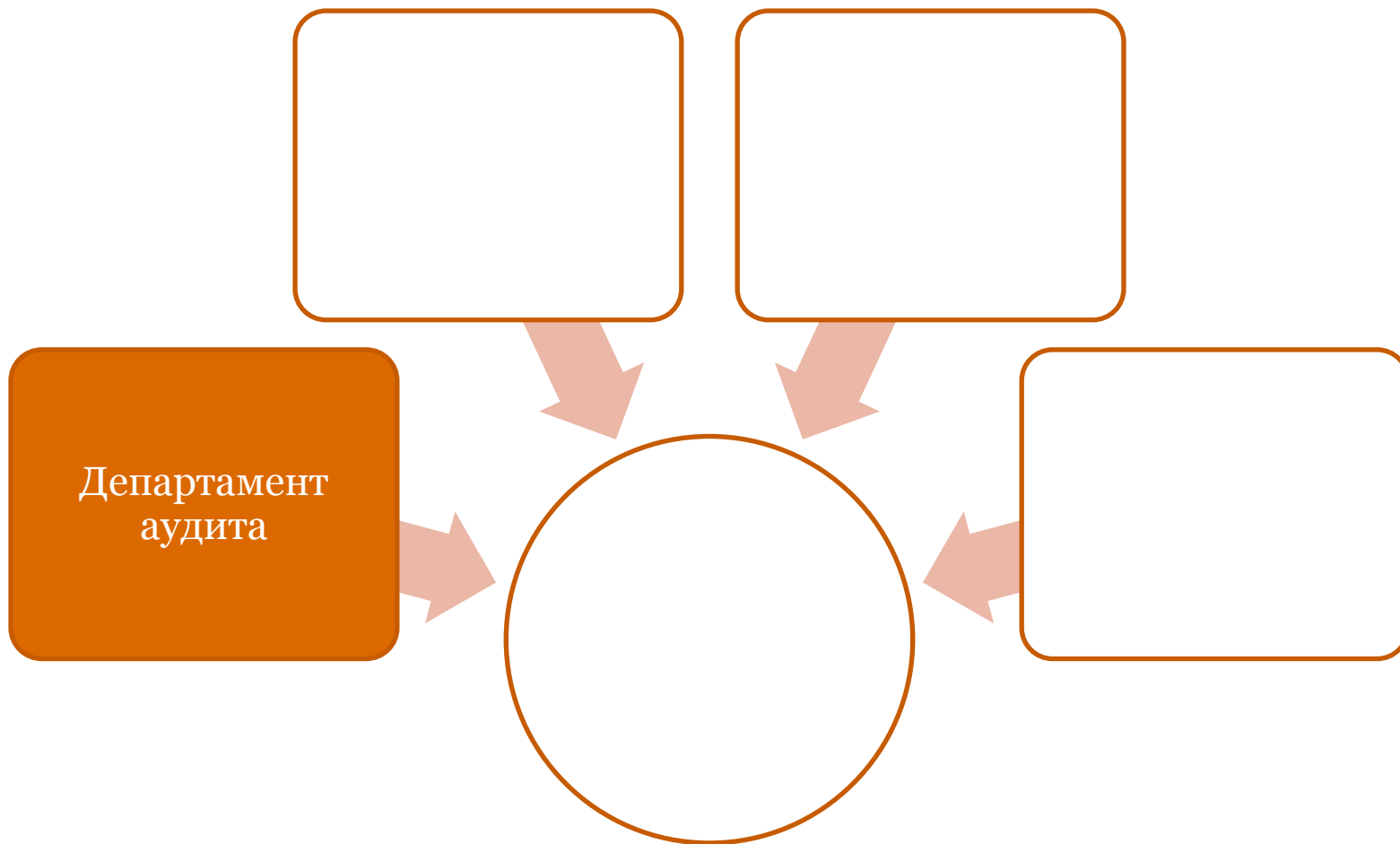
## *Unique work environment*



- *One of the best office centres in Moscow in two steps from the Metro*
- *Comfortable work environment*
- *PwC Club with the summer terrace, bars and cafes with a panoramic view of Moscow*
- *Wellness areas*

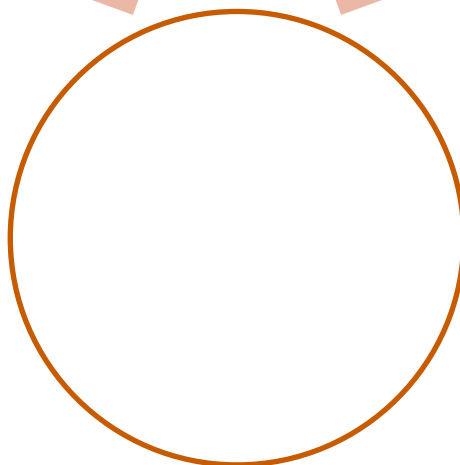




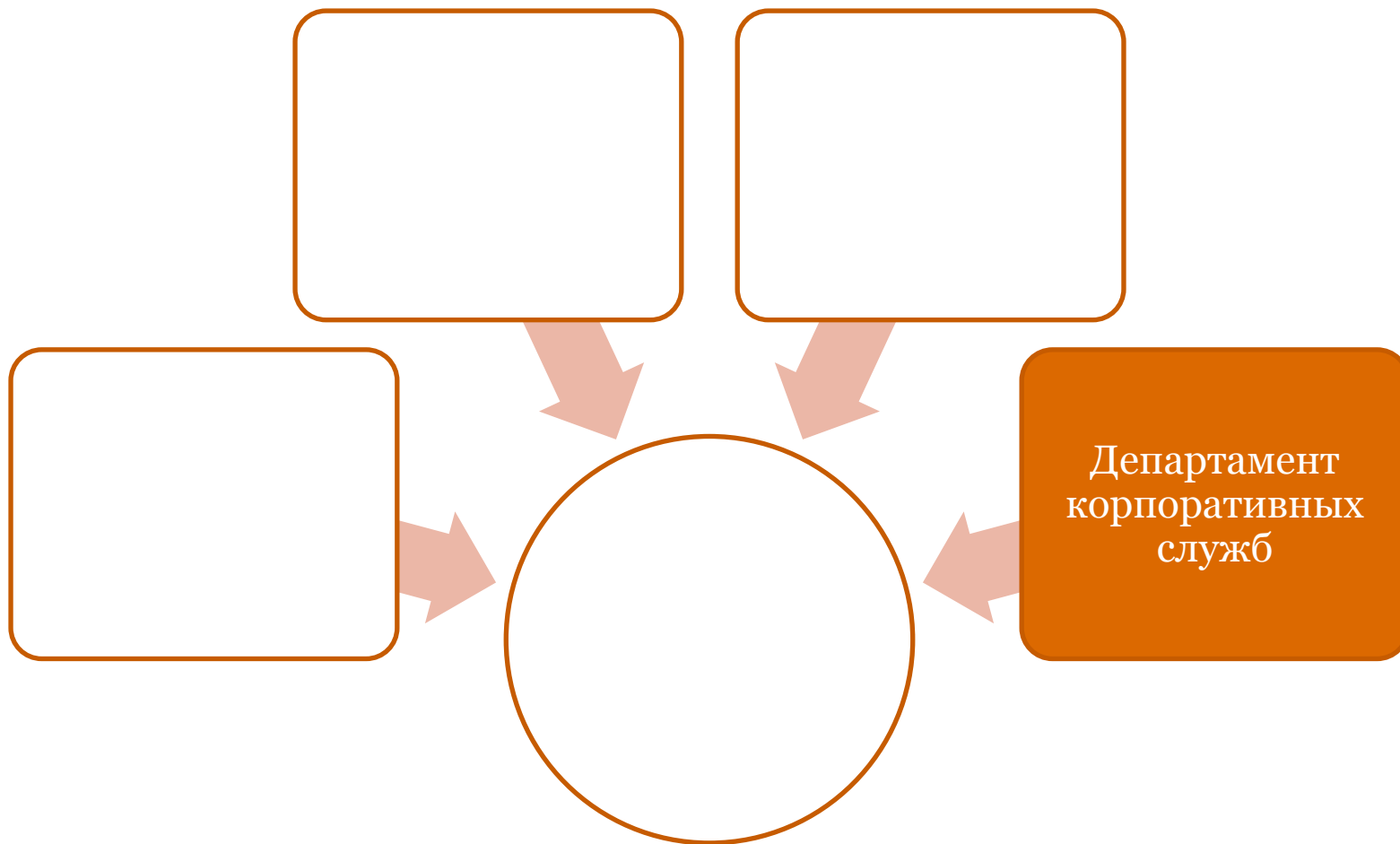


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Департамент  
налогового и  
юридического  
консультирования







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# *Знакомство*



# *Экскурсия по офису PwC*





# *Башня*





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# Домашнее задание

## Презентация

Длительность до **5** минут

Количество слайдов **5-7**

Пункты которые должны быть в презентации:

- Описание отрасли
- История
- Основные игроки
- Перспективы развития в мире
- Перспективы развития в России

# *Junior Club*

**pwc**



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