



Find everyone. All in one place. The







classmates-com®









Home Business Network Workshop: Program

Използването на социалните медии за подобряването на маркетинг резултатите

Презентирано от

Chris Brown

President and Owner Marketing Resources & Results

June 25, 2009

The resources you need, for the results you want.



Find everyone. All in one place. THE

facehook













Социалните медии, какво е това?

Социалните медии са онлайн технологии и практики, които използват хората да споделят съдържание, мнения, идеи, опит, перспективи, както и самите медии.



Социална Медия:Какво е това?

Социални медии могат да приемат най-различни форми, включително текст, изображения, аудио и видео.

Социалният медийни сайтове обикновено използват инструменти като послание, дъски, форуми, подкасти, маркери, общности, уикита, блогове и др.

Top 20 Social Networking Websites

The following report shows websites for the industry 'Computers and Internet - Social Networking and Forums', ranked by Visits for the week ending 05/09/2009.

	10.	
Rank	Mehcite	Visits
1.	MySpace	31.11%
2.	Facebook	28.32%
3.	YouTube	8.88%
4.	Tagged	2.00%
5.	Yahoo! Answers	1.43%
6.	Twitter	1.39%
7.	myYearbook	1.06%
8.	Yahoo! Groups	0.98%
9.	Mylife	0.56%
10.	Yahoo! Profiles	0.54%
11.	Yahoo! Message Boards	0.53%
12.	Windows Live Home	0.53%
13,	Classmates	0.46%
14.	Meebo	0.44%
15.	MySpaceTV	0.36%
16.	BlackPlanet.com	0.32%
17.	Bebo	0.32%
18.	LinkedIn	0.32%
19.	Scribd	0.29%
20.	hi5	0.29%

HitWise

Тор Социални Мрежи по посещения

5/9/2009

facebook





facebook

- Качване на снимки или публикуване на бележки
- Последните новини от приятели
- Постване на видео във вашия профил
- Използване на настройките за поверителност да контролирате кой вижда Вашето Info
- Присъединете се към мрежата за да видиш хора, които живеят, учат или работят около теб



4 App

Профили, Групи, Страници

- Направи си профил.
- Пиши на твоята стена.
- Покани приятели
- Вземи име за твоя профил: www.facebook.com/MyName
- Търси групи, в които да се присъединиш

facebook

Join to learn. Then create your own.



View Photos of Me (1) Edit My Profile

Write something about yourself.

Information

Networks: Akron, OH

Relationship Status:

Married to Keith Brown

Website:

http://www.resources-results.com http://www.brandandmarket.com http://www.realcareers.blogspot.com



163 friends



Brown-Kr



Jordan

David Todd Randall Green



Gerbyshak

Moncrief

See All

Chris Brown

Chris + Friends

Boxes + Wall Info Photos

What's on your mind?

Share

Just Chris Just Friends

Settings

RECENT ACTIVITY

Chris commented on Shirl Matz's photo.

Chris commented on her own photo album.

The Chris became a fan of Vineyard Theatre. · Comment · Like

Chris and Lisa Vermillion Schmidt are now friends. · Comment · Like

Like Chris and Mark Scheffler are now friends. · Comment · Like 2 more similar stories



Heather Longstreth Thanks, Chris! It was a wonderful day!

June 17 at 12:27pm · Comment · Like · See Wall-to-Wall



Chris Brown It's fun to see how history repeats. Here's my recent post about a PR story that keeps going and going and going....



Piggy Backing on Serious PR: The Best-Selling Car in America Story | Branding and Marketing

Source: brandandmarket.com

Back in the early '90's when Leslie Mapes and I worked together at Little Tikes, the best selling car in America was a strong campaign. Leslie created a

June 17 at 6:59am · Comment · Like · Share

Linda McCurdy Liebermann likes this.



Linda McCurdy Liebermann at 8:58pm June 18 Facebook is using this on one of their bumper stickers, now.

Write a comment...

RECENT ACTIVITY

Chris wrote on Heather Longstreth's Wall.

Advertise

Find Your Target Audience



Facebook has over 200 million active users. Ouickly find out how many match your target a for free! 的印度

Affiliate Summit Fans

Become a fan of Affiliate Summit to stay on top of the latest news, information and opportunities for the premier affiliate conference.

BRE

Have arthritis?



Get relief for your arthritis now! Find out how you can relieve your joint pain and restore flexibility today.

1 Chat (9)

的印件

More Ads

ФЕН СТРАНИЦА: Създаване на продукт и страница за вашия бизнес

- Само Един Профил На Реален Човек, Без Профили На Компанията. Фирмени Страници
- Промотиране На Групи И Страници
- Това Е Единственото Място Което Позволява Да Промотирате/ Потребителски Споразумения/
- Съберете Фенове, Не Приятели
- Създайте Събития





Edit Page

Send an Update to Fans

Promote Page with an Ad

▼ More

Marketing is the bridge between customer and the sale.

Information

Location:

Branding & Marketing blog Hudson, OH, 44236

Fans

1 fan See All



Links

3 links

Piggy Backing on Serious PR: The Best-Selling Car in America Story | Branding and Marketing 6:57am Jun 17

How to Promote Your Business on FaceBook | Branding and Marketing 10:46am Jun 6

brandandmarket.com 10:41am Jun 6

Wall Info Photos

Discussions

Reviews

Share

Settings

Find Your Target Audience

Advertise



Facebook has over 2 million active users. C find out how many of match your target au for free!

BOA

Cartoon Yourself



Turn yourself into a d and post it to your pr is fun, free and easy

BRE

Your Profile Is No



Your profile isn't comp without awesome TA images like this. It's fi easy.

的印度

More Ads

What's on your mind?

Marketing Just Fans

2.1

Marketing Evergreen PR -- the kind that keeps on going and going and going

Piggy Backing on Serious PR: The Best-Selling Car in America Story **Branding and Marketing**

Source: brandandmarket.com

Back in the early '90's when Leslie Mapes and I worked together at Little Tikes, the best selling car in America was a strong campaign. Leslie created a

◆ June 17 at 6:57am · Comment · Like · Share

Marketing



Figuring out Facebook to Market Your Business or Event

Because it's not as easy as it should be!

Let's all add a couple of ideas on how to market your business or event on Facebook here. Just a few new ideas will help us all move forward! If vou're a FB pages veteran....

Host: Chris Brown

Time: 9:00AM Sunday, June 7th

Location: Right here on Facebook page called marketing

June 6 at 10:57am · Comment · Like · Share

4.0

See All

Marketing Are you promoting your business on Facebook? Here's how to Remove start. 1) Set up a PAGE for your business -- not a PROFILE. Read more here:



How to Promote Your Business on FaceBook | Branding and Marketing

You've heard a lot lately about Twitter, but did you know that FaceBook is growing much faster and the majority of the growth is Baby Boomers? (Everybody else

¶ June 6 at 10:46am · Comment · Like · Share



Marketing This is a link to Branding & Marketing

brandandmarket.com

Source: brandandmarket.com



Last week's Time Magazine 6/15/09





twitter

Join the Conversation

Already on Twitter? Sign in.

Already use Twitter on your phone? Finish signup now.

Full name		enter your first and last name
Username	V	
Password	Your URL: http://twitter.com/USERNAME	
Email		
	I want the inside scoop—please ser	nd me email updates!
	stab	SIC Can't read this? Get two new words Listen to the words
Type the words above		Powered by reCAPTCHA. Help

Create my account



Моята

домашна

страница



Home Arofile Find People Settings Help Sign ou

t are you doing?

 $\tilde{\gamma}_{i}^{i_{1}}$

3 tips should I tell the participants at the COSE Home Business Network workshop on social media? http://tiny.cc/COSE

Latest: What 3 tips should I tell the participants at the COSE Home Business
Network workshop on social media? http://tiny.cc/COS...less than 5 seconds ago

update

Home



ChrisBrown330 What 3 tips should I tell the participants at the COSE Home Business Network workshop on social media? http://tiny.cc/COSE

less than 5 seconds ago from web



designdamage See how these brands succeed: Inside the 25 Best Independent Stores in America: location, selection, prices - http://snipr.com/knj0w

less than 20 seconds ago from web



BeckyMcCray Tractor with ancient rusty grain cart headed up the state highway, through town. Welcome to harvest in Oklahoma.

half a minute ago from TweetDeck



Callie Sink Can anyone tell me where the redline goes /from where

less than a minute ago from TweetDeck



Lynnelle Wondering if Al means THE Portland or the West Coast wannabe. ;-) RT @alroker: Just landed in Portland for tomorrow's Lend A Hand Today

2 minutes ago from TweetDeck



ChrisBrown330

499 803 followers updates

Trazz-ler Buzz

n. tracking popular travel destinations via Twitter.

Home

@ChrisBrown330

Direct Messages

Favorites

Search

Trending Topics

Iran

#iranelection

Chris Brown

#musicmonday

Perez Hilton

Tehran

Neda

Which NKOTB

Tim Burton's Alice

Jon & Kate

Following

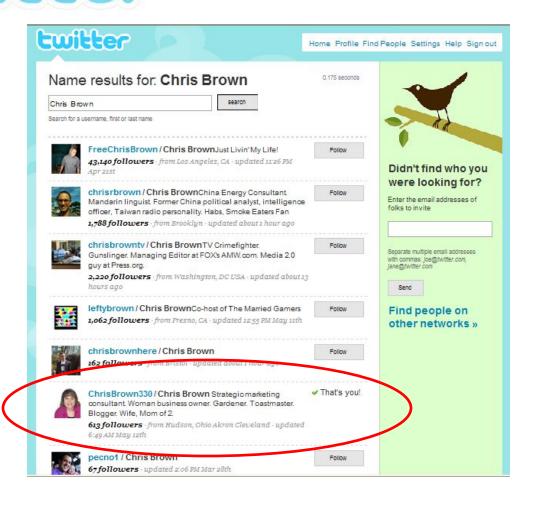
twitter

ица на профил



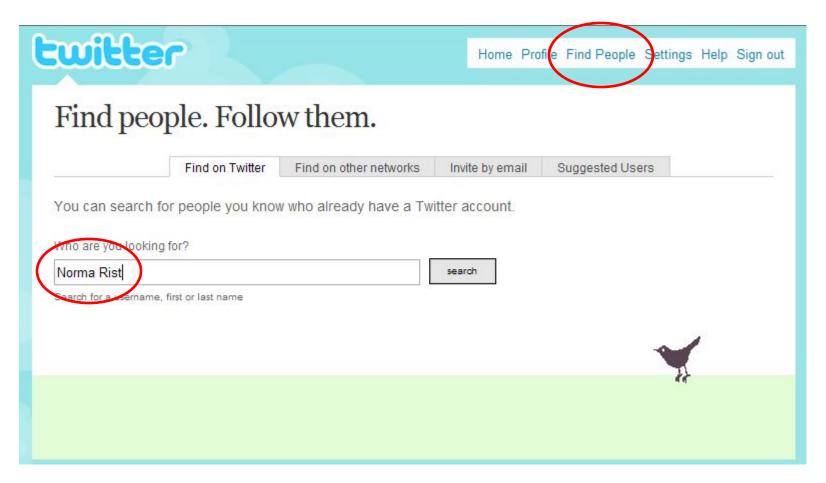


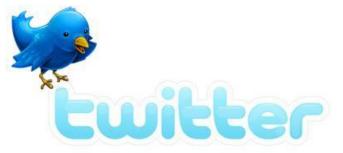
Моят профил



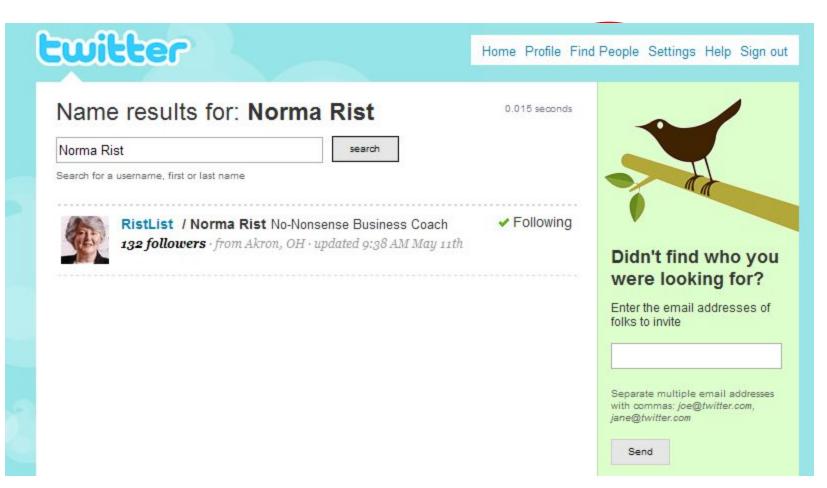


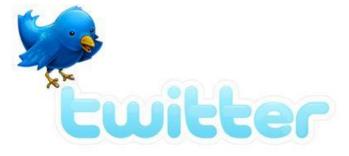
імери хора





імери хора





Following & Follower

Home Profile Find People Settings Help Sign out



ChrisBrown330

What 3 tips should I tell the participants at the COSE Home Business Network workshop on social media? http://tiny.cc/COSE

6 minutes ago from web

@KimFoxWOSU shares at #pco09 Where to find free music to use in your podcasts: http://tinyurl.com/3dfrvy Her slides & PPT: tinv.cc/SDIrD

about 4 hours ago from web

@searchcircus I was at #pco09. What's this I saw tweeting about PodCamp Cleveland??

7:29 AM Jun 21st from web in reply to searchcircus

#pco09 great sponsors: cosproductions.com spaceblue.com doctoranonymous.com cstw.osu.edu blubrry.com

5:25 PM Jun 20th from mobile web

Planning to switch my blog into the Thesis theme. Learning some in's and out's at PodCamp Ohio with Vickie Sceifers #pco09

4:08 PM Jun 20th from web

Name Chris Brown

Location Hudson, Ohio Akron Cleveland

Web http://brandandma...

Bio Strategic marketing consultant. Woman business owner, Gardener, Toastmaster, Blogger, Wife, Mom of 2.

499 following followers

803

Updates

284

Favorites

Following









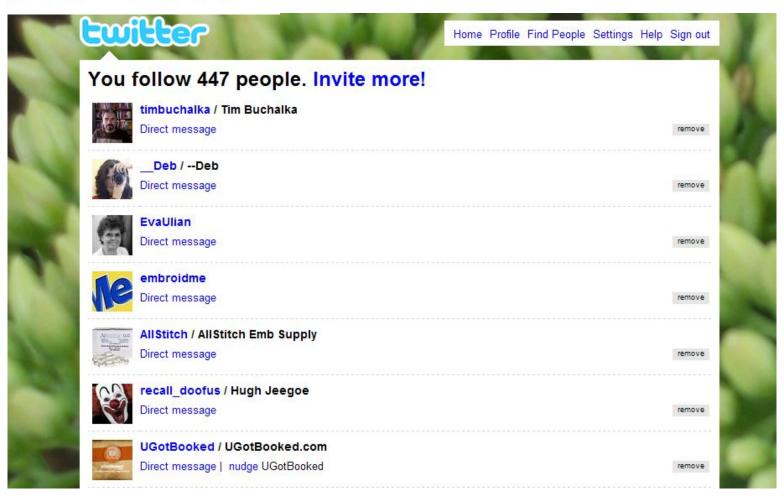


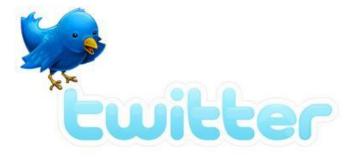
View All...

RSS feed of ChrisBrown330's updates

twitter

а с последователи

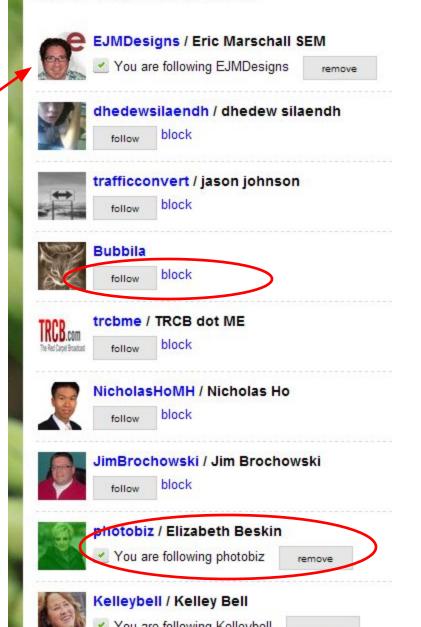




Followers Page



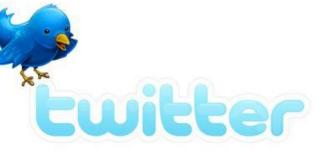
Your 803 Followers



Вие получавате mail адрес всеки път, когато някой ви следва или изпраща директно съобщение

Търсене

The same of the sa		941 \$400 A \$400
	5/30/2009	twitter-dm-CMcBroDirect message from Sheri Jackson
	6/6/2009	twitter-dm-CMcBroDirect message from Colby Wright
5	6/6/2009	twitter-dm-CMcBroDirect message from BodyoverMind
	6/7/2009	twitter-dm-CMcBroDirect message from RobFelber
5	6/9/2009	twitter-dm-CMcBroDirect message from Robert Hruzek
	6/20/2009	twitter-dm-CMcBroDirect message from Crystal Olig
	6/22/2009	twitter-dm-CMcBroDirect message from Elizabeth Beskin
	5/27/2009	twitter-follow-CMc Kim Muir is now following you on Twitter!
	5/29/2009	twitter-follow-CMc todd yaquinto is now following you on Twitter!
	5/30/2009	twitter-follow-CMc Quinn Michaels is now following you on Twitter!
	6/3/2009	twitter-follow-CMc Resolution Media is now following you on Twitter!
	6/3/2009	twitter-follow-CMc Kadeshra Kassar is now following you on Twitter!
	6/5/2009	twitter-follow-CMc KB is now following you on Twitter!
	6/5/2009	twitter-follow-CMc Kathleen is now following you on Twitter!
	6/6/2009	twitter-follow-CMc anna8009 is now following you on Twitter!
	6/6/2009	twitter-follow-CMc SF Mobile Jobs is now following you on Twitter!
	6/6/2009	twitter-follow-CMc DJBigApple is now following you on Twitter!
	6/7/2009	twitter-follow-CMc Paul Cannon is now following you on Twitter!
	6/7/2009	twitter-follow-CMc Justin is now following you on Twitter!
	6/8/2009	twitter-follow-CMc Joe Matthew Seo Joe is now following you on Twitter!
	6/8/2009	twitter-follow-CMc Salem RV Center is now following you on Twitter!
	6/18/2009	twitter-follow-CMc Brand-Yourself is now following you on Twitter!
	6/18/2009	twitter-follow-CMc LANCE GREENE is now following you on Twitter!
	6/18/2009	twitter-follow-CMc kb007 is now following you on Twitter!
	6/22/2009	twitter-follow-CMc Eric Marschall SEM is now following you on Twitter!



.search.twitter.com



See what's happening - right now.

Advanced Search
Search

Trending topics: #fixreplies, #beatlesfacts, #twatlight, #twitterfail,

#Rpattz, Goodbye People I, Star Trek, Matthew Johns, Muzzle, Adam Lambert

<u>Twitter Home</u> · <u>About Twitter Search</u> · <u>API</u> · <u>Apps</u> · <u>Install Search Plugin</u> © 2009 Twitter, Inc.



Twhirl.org





the social software client

twhirl is a desktop client for social software such as Twitter, Friendfeed, identi.ca, or seesmic

Home

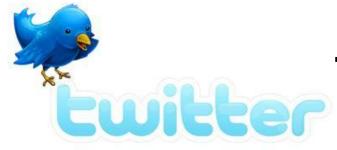
Download

Blog

Documentation

FAQ

About



Twhirl.org

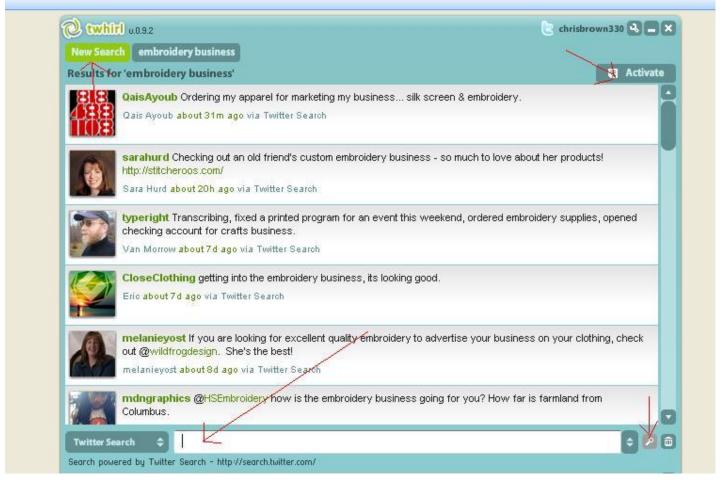


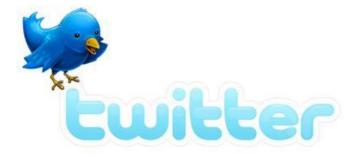


райте Търсене

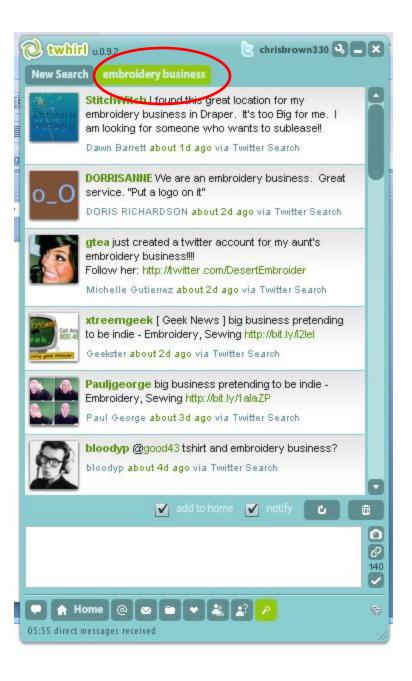












Кратки URL







ване на вашето съдържание

- Използвай Twitter като МЕДИЯ
- Write a headline.
- Link към страницата ви.
- Новини, снимки, блог, постове, видео
- Включване на хора с @name.
- Ключови думи за вашето съдържание
- Ask for RT (Retweets)

ддържане на виртуален семинар

- Поставяне на hash # address
- Have audience twitter
- You talk or interview someone on a voice only call in number.
- The audience mutes their phone
- Audience can twitter questions to you and comments to each other

Linked in .

Network Statistics

Here you see statistics about your network, including how many users you can reach through your connections. Your network grows every time you add a connection — invite connections now.

Your Network of Trusted Professionals

You are at the center of your network. Your connections can introduce you to 6,811,800+ professionals — here's how your network breaks down:

Your Connections Your trusted friends and colleagues	566
Two degrees away Friends of friends; each connected to one of your connections	160,400+
Three degrees away Reach these users through a friend and one of their friends	6,650,800+
Total users you can contact through an Introduction	6,811,800+
9,977 new people in your network since May 11	

The LinkedIn Network

The total of all LinkedIn users, who can be contacted directly through InMail.

Total users you can contact directly — try a search now!

40,000,000+



Профил

Profile

Edit My Profile View My Profile

Christine (Chris) Brown @



President/Owner, Marketing Resources & Results Cleveland/Akron, Ohio Area | Marketing and Advertising



Christine (Chris) Brown is showing someone the benefits of LinkedIn for networking & marketing..esp. the intros, company profiles, and Q&A. 4 days ago

Current

- Board of Directors at ATHENA International
- President at Marketing Resources & Results

Past

- Little Tikes Division Marketing Communications at Rubbermaid Incorporated
- Marketing Services at Little Tikes Toy Company
- Marketing at Hasbro

see all...

Education

- . University of Rhode Island College of **Business Administration**
- Kent State University

Recommendations 11 people have recommended Christine (Chris)

Connections

500+ connections

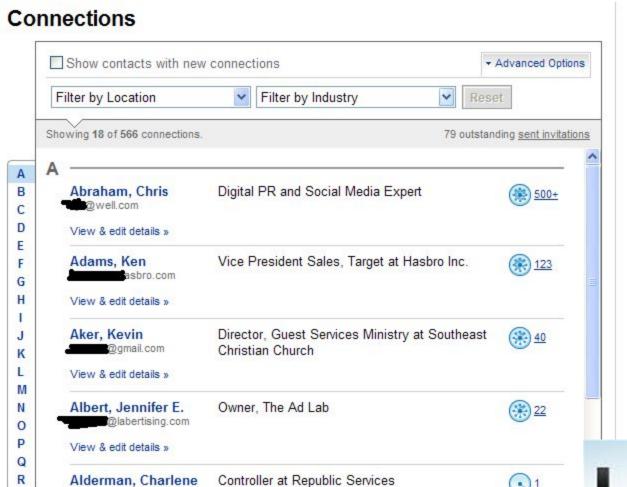


Създаване на връзки

dd Conn	ections			
vite Contacts	Import Contacts	Colleagues	Classmates	
dd friend	s or collead	ues to v	our network?	
and have a service a service	to your network oft	expositional and the second		
First Name	Last Nan	ne	Email	
2				
] [
N Edialogo				- 10
Edit/previe	w invitation text		Send Invitati	on(s)

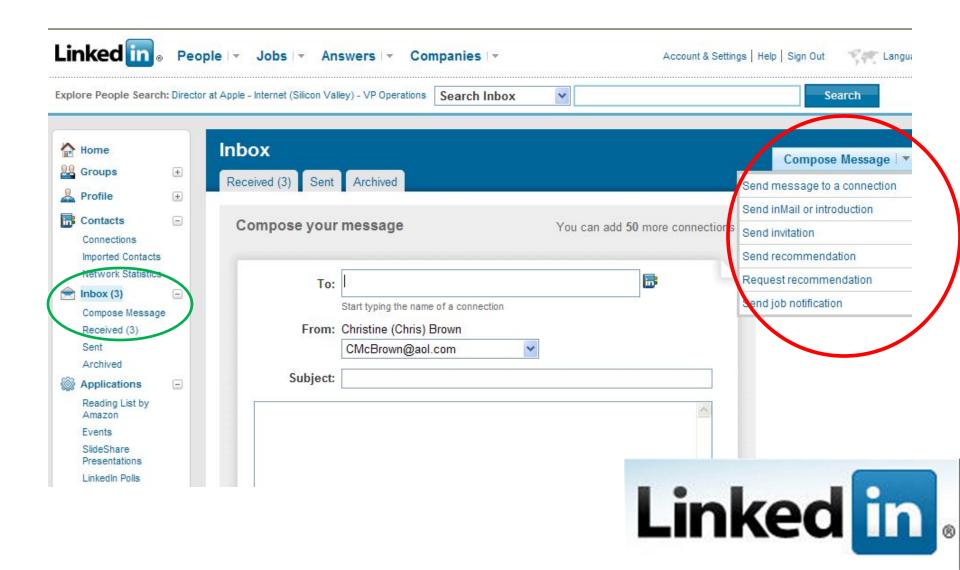


Твоите контакти





Препоръки



Introductions

InMail and Introductions

Make Contact Successfully

LinkedIn offers **two ways** to make your business communications more successful. Communicating through LinkedIn makes you **30 times more** likely to get a response.

InMail

InMail lets you communicate directly with the person you need to reach.

Fast and Direct

- Delivered to the user's email address
- Displayed on the user's LinkedIn homepage

Trusted

- LinkedIn acts as a secure communications broker
- Your professional profile gives your recipient the confidence to respond

Introductions

Get a trusted introduction to the person you need to reach.

Simple and flexible

- LinkedIn will tell you who you know in common
- You choose who will make the introductions for you

Trusted

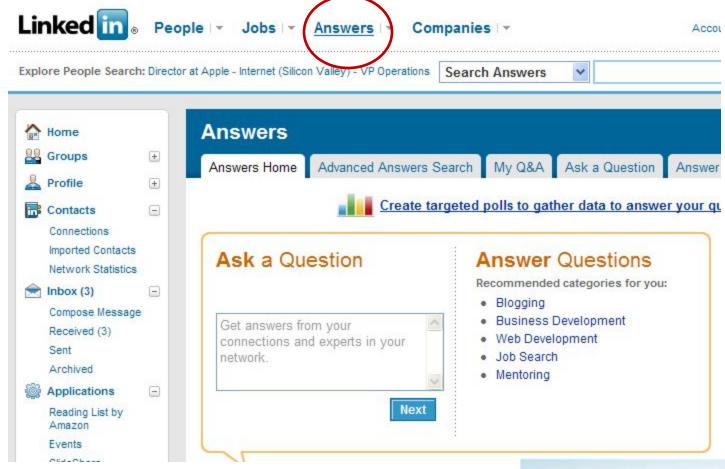
 A mutual friend recommends you to your target, or someone who knows your target.

The first step is to find the person you need:

Search now.



Въпроси





Анкети

Poll Results



Flag poll See more polls

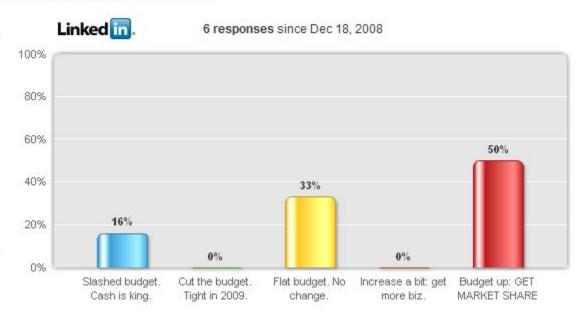
What is the status of your company's marketing budget for 2009?

By Christine (Chris) Brown President/Owner, Marketing Resources & Results

Overall Results	
By Job Title	
By Company Size	
By Job Function	
By Gender	
By Age	

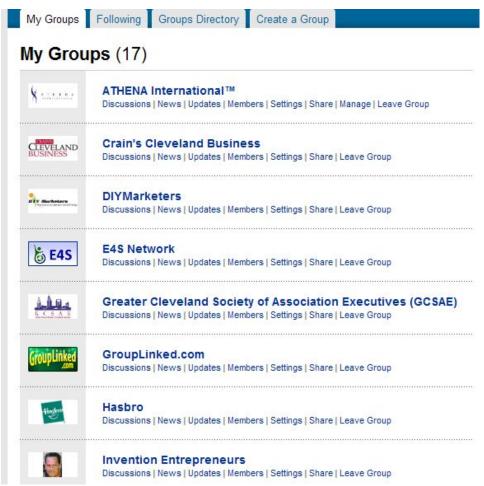
http://polls.linkedin.com/r

Copy link to share results





Групи





BRANDING & Marketing

<u>Home</u>

About Me

Marketing Blogroll

Rist W Links

<u>s 1</u>

Resource Directory

AoC2

Branding & Marketing Feed

View in Mobile Format

Branding & Marketing is written by Chris Brown for business professionals who want to learn more about marketing and branding strategies and tactics.



Search

Marketing Tips

How to Create a Speaker Sheet

How to Market your Company's Anniversary

Trade Show Checklist & Tips

Track Your Brand On-Line

Checklist for Changing Your Company's Name

Marketing Needs Inventory

Easy, Fast and F*R*E*E Web2.0

Use Social Media to Improve your Marketing Results

Posted by Chris Brown on June 22nd, 2009 in Marketing | Edit

To lay I presented **Using Social Media to Improve Your Marketing Results** to the COSE Home Business Network Workshop at Indiana Wesleyan, just south of Cleveland, Ohio on Rockside Road in Indpendence.

s promised, here is the link to slideshare.net with my PowerPoint slides.

You'll want to check my post from May with lots of other Twitter, Linked In and other tools too: Social Media Marketing Tips and Tools May 2009

This was the description before the event:

"Are you in a blog fog? Confused about Twittering and tweets? Keep hearing how social media is the "next big thing" for marketing your business? Take some of the confusion out of the social media maze with the COSE Home Business Network June 25 workshop, Using Social Media to Improve Your Marketing Results. Chris Brown, owner and president of Marketing Resources & Results, Inc. will explain the various types of media, when to use them, how to use them and show you how to measure their effectiveness in your marketing campaign. Interactive questions and answers will also help to eliminate some of the confusion and help you develop a powerful program using Web 2.0 techniques."





Follow me on Twitter

Newsletter Sign Up Free Tips & Offers Enter your Email



Subscribe with Bloglines

3239 readers



Check out the top 25 Anniversary

Trade Show Checklist & Tips

Track Your Brand On-Line

Checklist for Changing Your Company's Name

Marketing Needs Inventory

Easy, Fast and F*R*E*E Web2.0 Marketing Tools for Your Business

Marketing Resources & Resu

Twitpic Updates

Norma Rist sponsored the recent RistList Lunch with author and speaker Deborah Chaddock Brown on Publish Your Book, 30 days ago



View my photos

Comment Counter

1269 comment:

Categories

I'm on LizkedIn, Now What?

Linkedin:

Asking For LinkedIn Recommendations - Is That Okay?

All top LinkedIn (warning... could be overwhelming if you're just starting out!) Timely Linkedin Answers by industry.

Value of Social Media

Ball bearings. Social Media and You How social media can be useful in almost any industry by Matt Dickman at TechnoMarketer.



Now To: Social Media Marketing and Branding:

Branding and Marketing Yourself Using Social Media

Using Graphic Design to Brand Yourself on Twitter

How to Use Twitter for Marketing & PR

How to Brand Yourself with a Twitter Background

Subscribe with Bloglines

2929 readers BY FEEDBURNER



Marketing blogs posted each Wednesday.

Community



Recent Articles

5 Ways to Add Power to Your Press Release Distribution

Join Me for 24 Hours of Innovation on May 15 to May

16

Книги, продажби, маркетинг, мениджмънт, богатство, успех



BOOKBG.NET

Директен download



За контакти

За този проект

Карта на сайта

въведете дума за търсене...



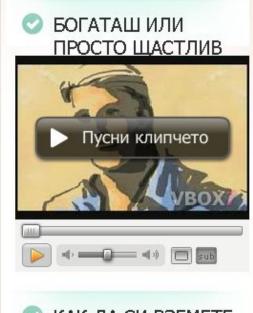
Хората не обичат да им продават, обичат ТЕ да купуват!

Posted on: 15-06-2009 | By: admin | In: Книги, Продажби

6

▲ свежо





КАК ДА СИ ВЗЕМЕТЕ ИЗБРАНАТА КНИГА!

За да получите достъп до пълното съдържаниена всяка статия и най вече за да изтеглите избраната от Вас книга, след натискане на "download", ще се появи съобщение със следният текст: "моля изпратете смс на номер 2225 със съдържание рау book. Цената на 1 смс е 2.40 пв. с. пл. С