RANEPA SUMMER CAMPUS

LEADERSHIP LESSONS & SUCCESS FACTORS

Sylvester John

- Senior VP & Former President, SIFE Worldwide
- Member, RANEPA International Advisory Board
- Chairman, Global Management Challenge USA
- Member, University of North Florida's Coggin College of Business
- Former Marketing Specialist, United Parcel Service (UPS)

Overview

- Leadership insights
- Keys to success
- Break
- Self-management and accountability
- Paradigm shift (videos and visuals)
- Break
- Competitive edge
- Open discussion/question and answer
- Wrap-Up

The Big 8 Leadership Competencies

- Dealing with Ambiguity
- Creativity
- Informing
- Motivating Others
- Planning
- Strategic Agility
- Building Effective Teams
- Managing Vision and Purpose

Flame-Out Factors

- Performance problems
- Blocked personal learner
- Lack of ethics and values
- Insensitive to others
- Poor administrator
- Defensiveness
- Failure to build a team
- Non-strategic
- Political missteps

5-Fold Process – Michael Gerber

- Become more self-aware; truth about self
- Become more aware of others; truth about others
- Become aware of impact you have on others;
 see yourself as others see you
- Become more aware of how the world really works; seek truth of things rather than opinions
- Create clear vision of who you would be if you were this person just described and what that would mean to all

5-Skills to Enable 5 Fold Process – Michael Gerber

- Concentration: develop heightened ability to focus attention
- Discrimination: focus your intention
- Organization: convert chaos into order
- Innovation: turn order into right action; see opportunity not problems
- Communication: engage with others in a way that works

4 Realities of the Executive – Peter Drucker

- Time belongs to everybody else
- Forced to keep 'operating' (i.e. running the business units/functions)
- Within an 'organization' therefore can be effective only when others make use of contributions made
- Within' an organization therefore can see only the inside, as one's close and immediate reality; outside is seen only through thick and distorting lenses, if at all

5 Habits of Effectiveness – Peter Drucker

- Know where your time goes
- Focus on outward contributions (i.e. results)
- Build on strengths of all including self
- Concentrate on the few major areas where superior performance will produce outstanding results
- Make effective decisions; based on dissenting opinions and not consensus on the facts

RANEPA SUMER SCHOOL

BREAK

Point of View - HSBC Video



claw_15sec.mpg



A different point of view is simply the view from a place where you're not.

yourpointofview.com





An open mind is the best way to look at the world.

yourpointofview.com





Isn't it better to be open to other people's points of view?

yourpointofview.com













Video: We Are Living in Exponential Times

http://www.youtube.com/watch?v =IUMf7FWGdCw

Framing/Reframing Visual 1 - S. Covey



Framing/Reframing Visual 2 - S. Covey



Secret of Success

Everyone wants to know the secret of success and there is one.....maybe it is, continuously learning to do what you don't know how to do.....

Open Discussion / Question & Answer

Wrap-Up

THANK YOU FOR YOUR ATTENTION