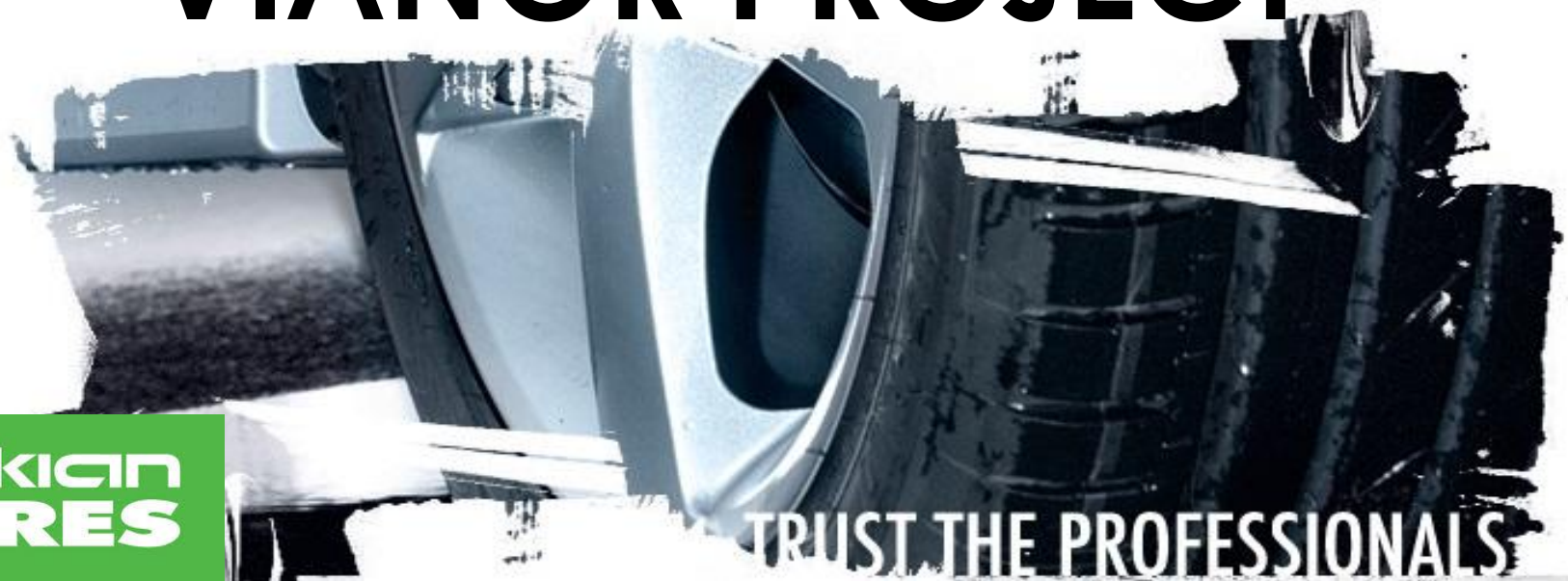


VIANOR PROJECT



**NOKIAN
TYRES**

TRUST THE PROFESSIONALS

***We appreciate and
cherish each
customer!***

ADM
MACHINERY & SERVICE



MACHINERY & SERVICE

The “ADM Machinery & Service” company has been successfully operating in the international market since 2008 and is the official representative of companies such as:



A Brand Like a Friend



www.pewag.com

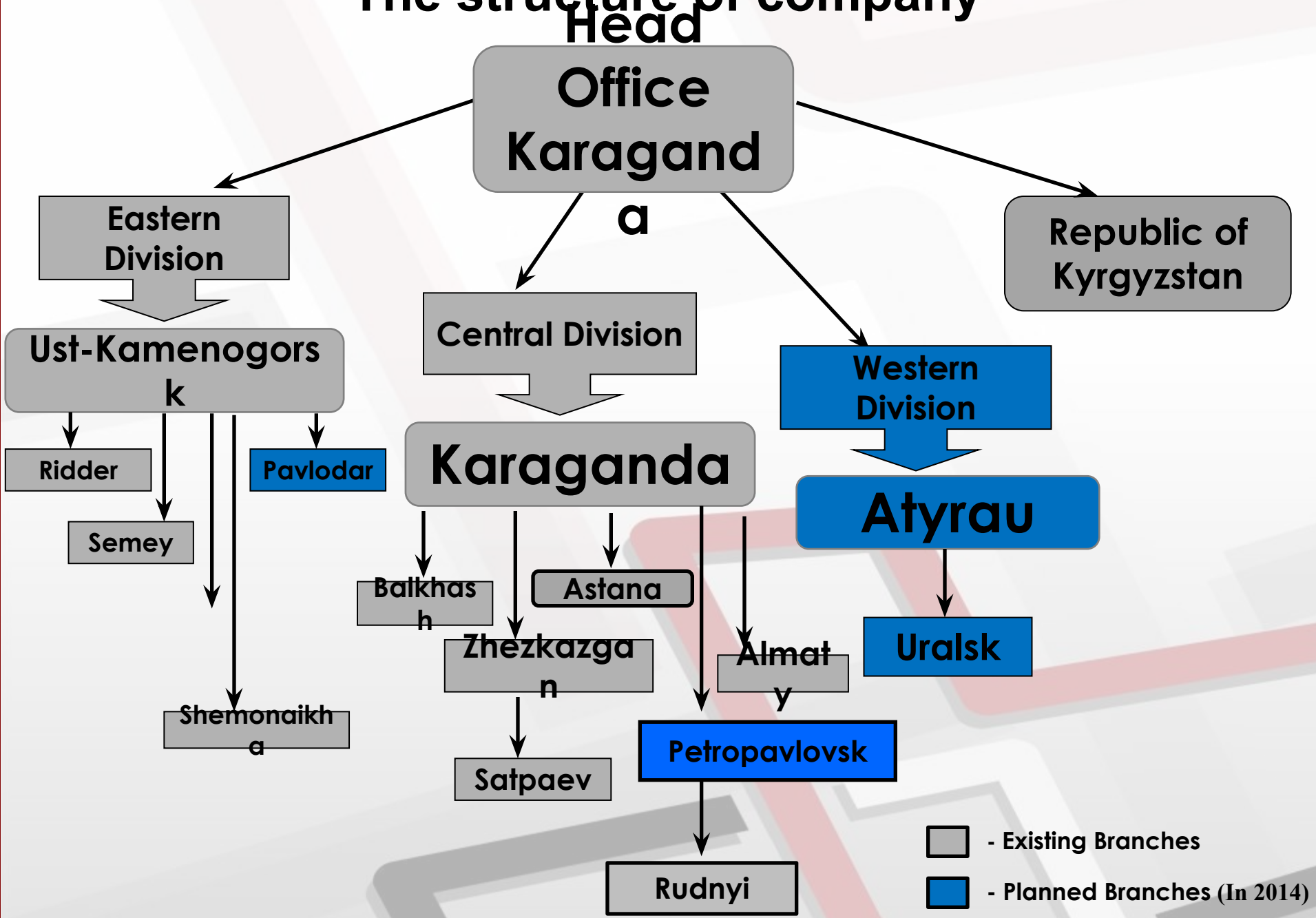


● - Branches of “ADM Machinery & Service”

● - Planned Branches in 2014



The structure of company



Grey box - Existing Branches
Blue box - Planned Branches (In 2014)



MACHINERY & SERVICE



At the present time there are 67 highly skilled employees are working in the company. The Company has 6 work-shops in Kazakhstan: Karaganda, Ust-Kamenogorsk, Zhezkazgan, Shemonaikha, Nurkazgan, Balkhash.

Central Division

Karaganda

Service Station in the
manufacture and repair of
High Pressure Hoses

Central Stock

Store

Key customers:

1. ENRC Kazakhstan

- «Zhairem» (Karaganda region, mining, ferrum)
- «Kazmarganec» (Karaganda region, mining, manganese)
- «Vostochnyi» (Ekibastuz region, mining, coal)
- Multinational company «Kazchrome» (Aktobe region, chrome, plant, mining)
- SSGPO (Kostanai region, ferrum, mining)
- Aluminum of Kazakhstan (Pavlodar region, aluminum)

2. «Kazakhmys Corporation» (Central Region)

Production Association «KaragandaCvetMet»

- «Nurkazgan» (Karaganda region, copper, gold, silver)
- Kusmury; Ak-Bastau (Karaganda region, copper, gold, silver)
- Abyz (Karaganda region, copper, gold, silver)
- Karagaily (Karaganda region, copper, gold, silver)

3. Production Association «Balkhashcvetmet»

- Sayak (Balkhash region, copper, gold, silver)
- Shatyrkol (Balkhash region, copper, gold, silver)

4. «Altyntau Kokshetau» (Kokshetau region, gold)

5. «KazAtomProm» (Shymkent region, uranium)

6. «Arcelor Mittal Temirtau» (Temirtau, steel plant)

Central Division

Zhezkazgan

SERVICE WORKSHOP

Consignment Stock of
Manuli expendable
materials

Key customers:

1. **«Kazakhmys Corporation»**
Production Association «ZhezkazganCvetMet»
(Zhezkazgan region, plant, mining, copper, gold, silver)
2. **«Atlas Copco Central Asia»**
(Company servicing self-propelled machines)
3. **Sandvik Mining and construction Kazakhstan**
4. **Kazakhmys Drilling (Drilling company)**



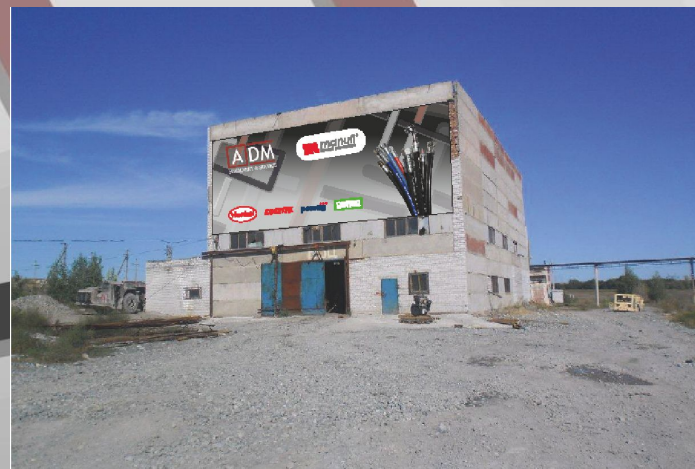
MACHINERY & SERVICE

Creation and organization of the service area for the production and repair of High Pressure Hoses in the "Kazakhmys Corporation" Production Association "VostokCvetMet" Artemyevsky mine

- 1. Creation the service area for the assembly and repair of hoses:
 - 1) installation of equipment for assembly lines HPH (MB 240-2; M30 CUT; M50 SKY; Hose cleaning CK50;**
 - 2) a test bed MTB BAR 1500****
- 2. Service organization for monitoring the HPH on self-propelled equipment;**
- 3. Develop a daily form of accountability to the customer;**
- 4. 100% metering of hydraulic oil**
- 5. Creating a system of liability to the Customer for the downtime associated with the secondary / premature failure of the HPH;**
- 6. During assembly using only original parts on the equipment of Manuli;**
- 7. Each unit of the self-propelled and stationary equipment will branded trademark Manuli.**
- 8. Today the project on service ADM M & S company will serve more than 60 units. self-propelled equipment as well as more than 40 units. stationary.**
- 9. The main brand is: SANDVIK, Atlas COPCO, Caterpillar, PAUS etc.**

Future perspective

1. According to the results of implementing a service project at Artemyevsky mine and providing to senior management of "Kazakhmys Corporation" calculations on the economic efficiency of the project for all the mines of the Corporation:
2. PA "VostokCvetMet" - 4 mine;
3. PA "ZhezkazganCvetMet" - 12 mines;
4. PA "KaragandaCvetMet" - 4 mine.
5. Each mine will be powered exclusively of Manuli equipment. Also will be used only original complement of Manuli.
6. Will be introduced a developed system for monitoring, analysis, used hoses on self-propelled machines.



Ust-Kamenogorsk

SERVICE WORKSHOP

Stock of expendable materials

Store

Key customers:

1. **«Kazakhmys Corporation»**
Production Association «VostokCvetMet»
 - **«Belousov»** (Ust-Kamenogorsk region, plant, mining, uranium)
 - **MHK**
 - **Zhezkent**
2. **Titanium-Magnesium Plant** (Ust-Kamenogorsk region)
3. **Kazzink** (Ust-Kamenogorsk region, zinc)
 - **Ridder** (Ust-Kamenogorsk region, plant, mining, zinc)
 - **Zyryanovsk** (Ust-Kamenogorsk region, mining, zinc)
4. **KaraZhara** (Semey region, coal, mining)
5. **«Sekisovskoe»** (mining, gold)



Republic of Kyrgyzstan

The current office and workshop.

The head office and warehouse located in the capital of
Republic of Kyrgyzstan - Bishkek.

Key customers

- «Centerra» (Kumtor)
- Kazakhmys Gold
 - KyrgyzAltyn
 - ALTYNKEN
 - SMMC
- Vertex Gold Company

NOKIAN HEAVY TYRES

Nokian Heavy Tyres Ltd, unit of group of companies Nokian Tyres plc (was Nokia, Finland), is one of the best known and most successful manufacturers of special tires in the world.

The product range includes a variety of special tires for agricultural, industrial, ports and mines. All products share common features: Close cooperation with customers at the stage of research and development, innovation, quality and stability.





The MANULI Rubber Industries was founded in 1935 and is the largest plant in Europe for the production of flexible pipes and components, MANULI owns six factories worldwide that produce more than 50 million meters of hoses per year. The produced assortment includes a full range of flexible pipes and accessories.

High Pressure Hoses;
Hoses for air-conditioning systems;
Hoses with textile braids;
Thermoplastic hoses;
Industrial hoses;
Metal fittings;
Compression equipment;
Quick couplings;
Adaptors.



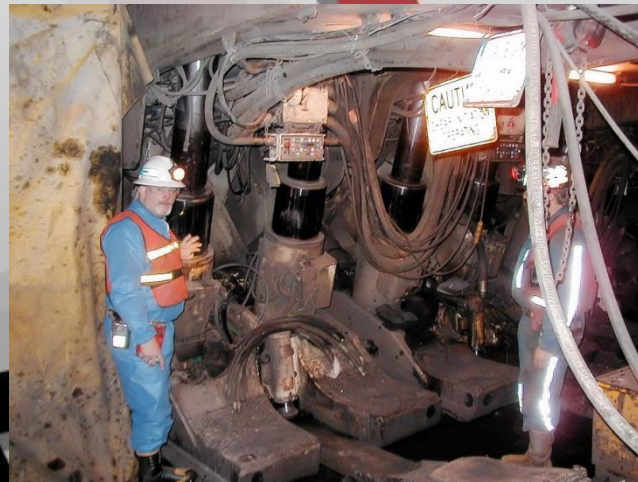
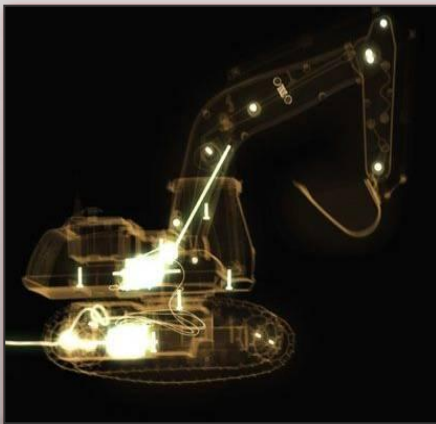


&



Technical specialists of ADM Machinery & Service are regularly trained to improve their skills, pass the annual examinations and constantly apply their knowledge in practice.

Only this approach allows us to provide our clients with quality, prompt and professional service, as well as maintain its leadership position in the market.





A Brand Like a Friend

Henkel Corporation - a world leader in chemical products for maintenance and repair, provides advanced solutions for the problems most often encountered in the workplace.

Specialists in servicing all industries rely on adhesives, sealants, lubricants and other compositions of Loctite®.

Henkel products can increase reliability and reduce downtime due to its failure.



pewag austria group

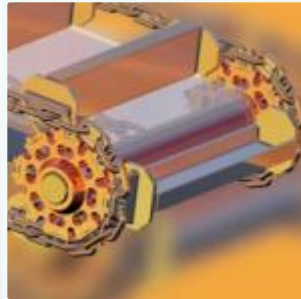
PEWAG AUSTRIA - a leading manufacturer of chains with two centuries of experience of production and innovation.

Safety, convenience and quality-these are the basic requirements that we make to our products. Most modern factories located in Europe, provide high quality full line of products pewag.

Engineering



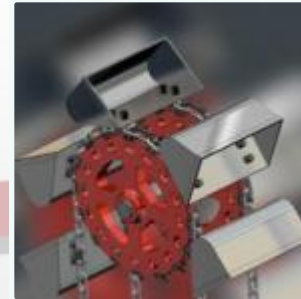
Scrapper Conveyor Chains



Lifting Chains



Bucket Elevator Chains



Do it yourself chains



Forestry Chains



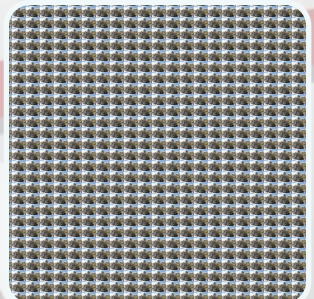
Hoist Chains



Lashing Chains



Snow Chains



Tire Protection Chains

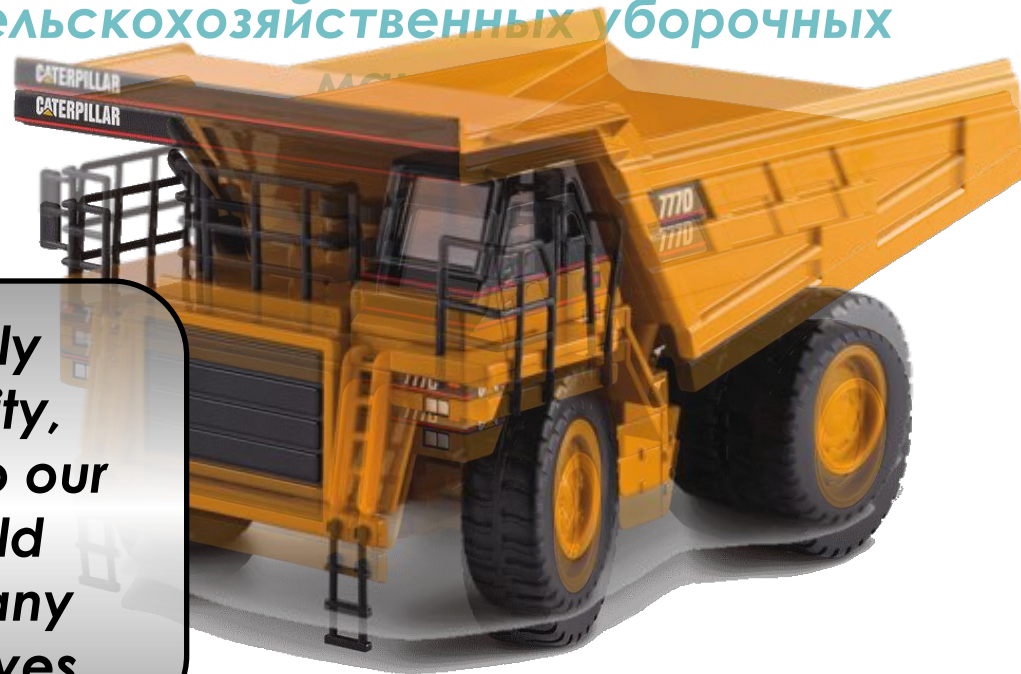
Drive belts

Приводные ремни

Gates®

The range of Gates products covers a wide variety of applications for power transmission unusually wide - from the smallest drive in computer printers and other precision instruments to industrial compressors and agricultural harvesting machines.

промышленных компрессоров и сельскохозяйственных уборочных



Gates Corporation continually invests in improving the quality, conducting research studies, to our partners-manufacturers could always count on the tasks of any complexity in the design of drives.

VIANOR PROJECT



In accordance with the approved policy of strategic business development of ADM Machinery & Service company a key direction of the organization was to define a set of services in terms of establishing a tyre center for both commercial organizations and for the retail market as well.

Under the terms of the concept we consider the partnership with Nokian Tyres regarding opening of a branch office of «Vianor» in Karaganda very long-range and top-priority.

The key direction will be – to expand the partnership with existing corporate clients, such as

«Kazakhmys Corporation» LLP,
«ArselorMittalTemirtau» JSC,
«ENRC» LLP,
«Atlas Copco Central Asia» LLP,
«Sandvik Mining And Construction
Kazakhstan» LLP,
«Borusan Makina Kazakhstan» LLP,
«EvroTekhService» LLP

as well as governments and financial institutions . The conduction of full-scale advertising and marketing policy will attract the attention of the individual consumer.



MACHINERY & SERVICE

Investment

Envisioned investment volume for the reconstruction of buildings and fixed assets - 300,000 USD

Envisioned investment volume for marketing and advertising - 35 000 USD

Short-term action plan:

1) There was defined a building in Karaganda city, Krivoguzza Street, 65. The total area is over 800 sq.m. Sales area is over 200 sq.m.

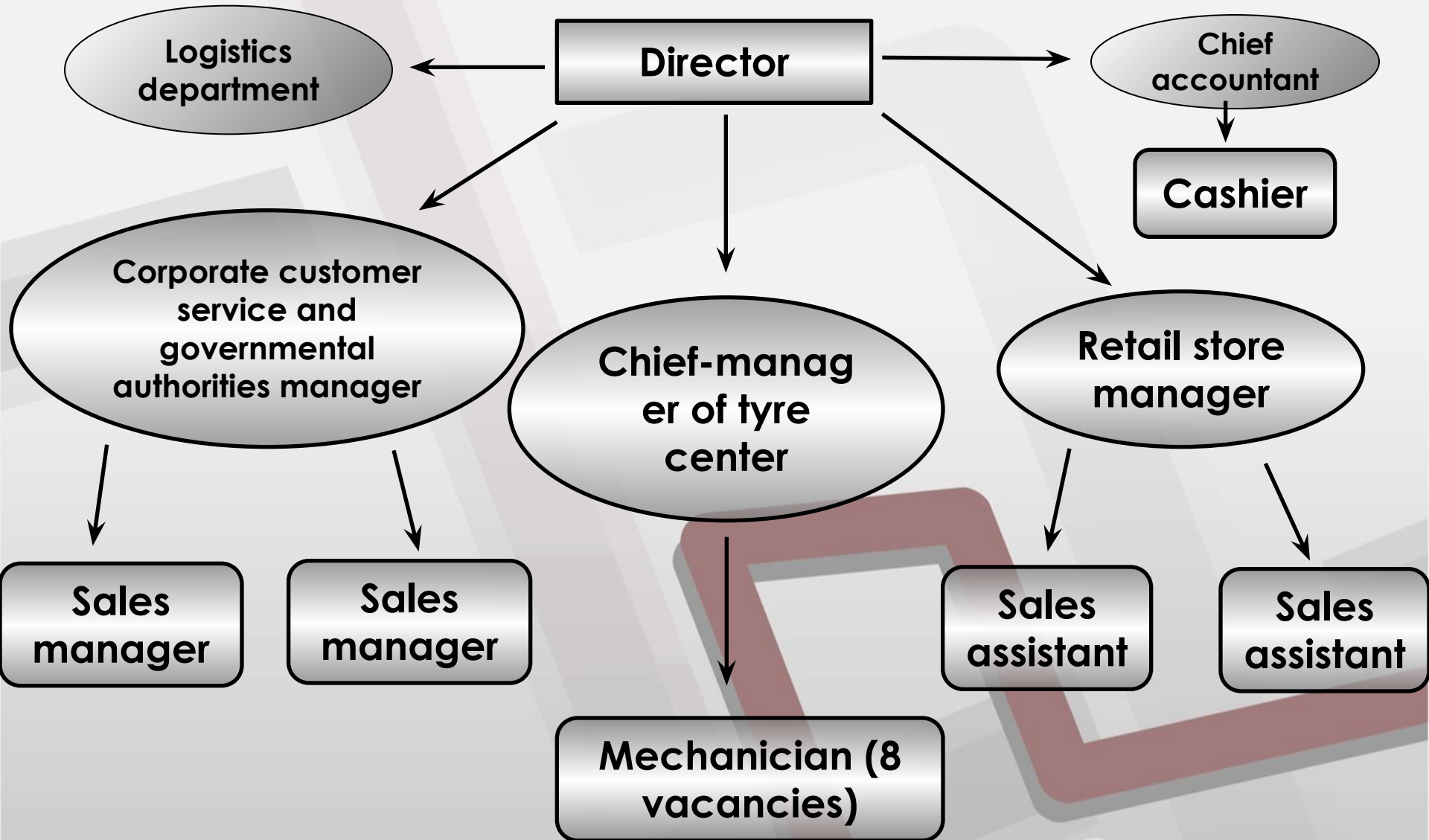
It is also planned to get equipment for 4 tyre centers and 4 car washes.

2) There is a major repair of the buiding + conditioning to requirements of Vianor

3) The opening of a branch office of «Vianor» in Karaganda is planning on March of 2014



The structure of the company





MACHINERY & SERVICE

Medium-term action plan:

- 1) To become a №1 tyre center in Karaganda
- 2) To set up «Vianor» tyre center in Temirtau
- 3) To set up «Vianor» tyre center in Zhezkazgan
- 4) To set up «Vianor» tyre in Balkhash
- 5) To set up «Vianor Industrial» center in Ust-Kamenogorsk
- 6) To set up «Vianor Industrial» center in Karaganda

Implementation plan of Nokian:

First year	
Winter	1200 pcs
Summer	800 pcs
Second year	
Winter	1700 pcs
Summer	1000 pcs
Third year	
Winter	2500 pcs
Summer	1400 pcs





MACHINERY & SERVICE

Thank you for your attention!