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## Key Credit Highlights

Critical part of Swedish economy

- Stockholm County Council ("SCC") incorporates 26 municipalities at the heart of the Kingdom of Sweden's (Aaa/AAA) capital Stockholm
  - Responsible for over 30% of Swedish Gross Regional Product
  - Home to 23% of Swedish population
- SCC is rated AA+ (stable) by Standard & Poor's

Strong institutional framework

- Predictable and stable regional government policies
- Fiscal policy framework that promotes budgetary discipline

Solid financial position

- · Conservative financial policy
- · Ability to levy taxes through the income tax rate
- Zero per cent risk weighted by Bank for International Settlements (BIS)

**Environmental** 

- Systematic and goal oriented sustainability work as an integrated part of the SCC tasks.
- The first environmental program was adapted in 1990.

Favourable macro-economic environment

- High employment rate (71,3% Q 3 2015) and strong population growth
- Average Gross Regional Product (GRP) growth of 2,9% between 2001-2013

Source: Eurostat and SCB (Statistics Sweden)

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### Overview of SCC

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## SCC Responsibilities and Structure

#### **Sweden**

- In Sweden, public sector consists of a three-tier system:
  - 1. Central Government
    - Higher education
    - Police and military
    - National roads
  - 2. County Councils
    - Healthcare
    - Public transport
    - Regional planning
    - Culture
  - 3. Municipalities
    - Childcare
    - Compulsory education
    - Upper secondary education
    - Elderly care

#### **Stockholm County Council**

- SCC is a legally independent entity
- It is a democratically controlled organisation and has:
  - Its own legislatures, and;
  - Its own taxation rights
- It is the largest of Sweden's 20 county councils
  - Includes 26 municipalities
  - Has 2.2 million inhabitants



## Strong Institutional Framework

A local government cannot be declared bankrupt in Sweden:

- The Swedish Court has stated that the local governments in Sweden are NOT covered by the Bankruptcy Act (RH 1996:75) meaning bankruptcy in accordance to the Swedish Bankruptcy Act is not applicable for local governments
- This is due to the fact that local governments have constitutional rights to levy taxes and this is also supported by the Swedish Constitution

## Requirement for sound financial management

Local governments must work according to a sound financial management

#### Law:

"Kommunallagen chapter 8, §1-2 (1991:900)"

## Balanced budget requirement

Annual local government budgets should be in balance, imbalances are normally restored within 3 years

#### Law:

"Kommunallagen chapter 8, §4-5 (1991:900)"

## Local government financing principle

If the government alters the tasks of local governments, the government must also neutralise their financial effect

Approved by the parliament and in force since 1993

## Financial equalisation

Imbalances between local governments are equalised annually through income and cost equalisation schemes

#### Law:

"Lagen (2004:773) om kommunalekonomisk utjämning"

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## Sweden's Economy in Brief

#### **Key facts of Sweden**

Capital Stockholm

**Government** Parliamentary democracy, constitutional monarchy

**Population** 9.8 million (2015)

**Currency** Swedish krona (SEK)

Member of the EU since

European 1995

Union

Not a member of EMU, i.e.

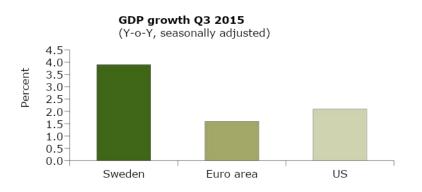
has not adopted the Euro

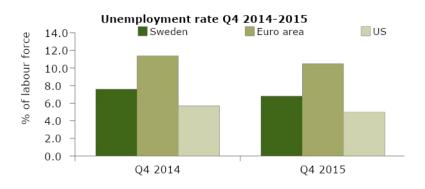
**Industry** Diversified, export-based

**Ratings** Aaa / AAA / AAA (all stable)

Source: Eurostat

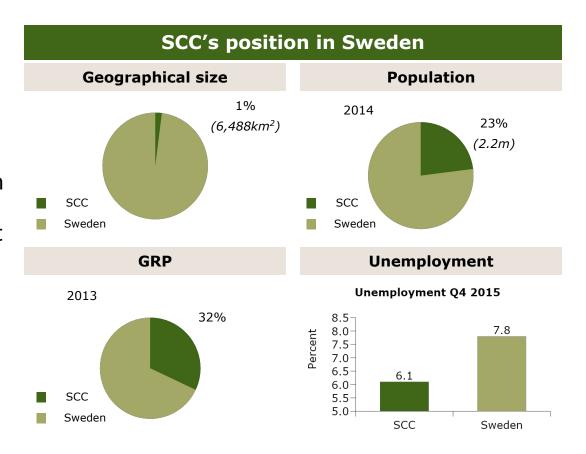
#### Strong underlying economy





## Stockholm County Council in Numbers

- Stockholm County is the growth engine of Sweden
  - Considerable proportion of the national output
- Continued population growth fuelled by a strong labour market



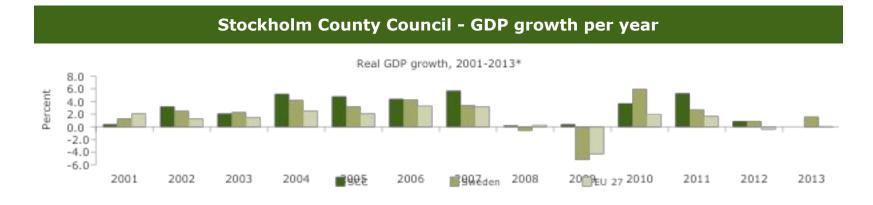
Source:

GRP: Latest available data from SCB (Statistics Sweden)

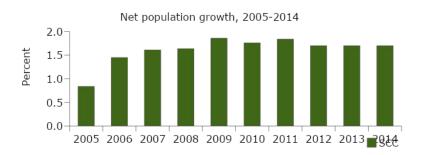
"GRP" - Gross Regional Product

Unemployment: SCB (RAMS) and Arbetsförmedlingen

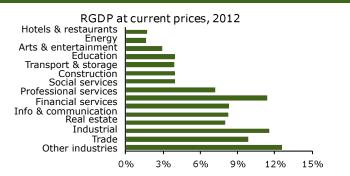
## Robust Underlying Economy



#### **Net population growth**



#### **Diverse private sector**



Source: Latest available data from Eurostat, SCB (Statistics Sweden)

"RGDP" - Regional Gross Domestic Product

\*No GDP data currently available for SCC from 2013 onwards

## Stockholm's Global Position

#### **Stockholm County (2013)**

Median Income	276,600 SEK
Average age	39.0 years
New business creation	9.86 / 1,000 persons
College educated (25-64 years old)	32.5%

#### Home to leading companies

#### Home to 4 of the world's strongest banks









Banks in the Nordic considered among the soundest in the world and are subject to some of the toughest capital requirements globally

#### Stockholm in Rankings

#5

#### Competitiveness

PWC Cities of Opportunities monitor 2012

#### #8

#### **Future hotspot**

The Economist Intelligence Unit, Hot spots 2025 – Benchmarking the future competitiveness of cities #13

## Best city to locate business

Cushman & Wakefield – European Citites Monitor 2011

#19

#### **Quality of Living**

Mercer 2014 Quality of living index

#### Head offices of global leading corporates





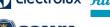
















Select leading Stockholm based companies

#### Cities with global head offices

Cities With global	meda omices
City	Number
Tokyo	75
New York	45
Paris	22
San José	21
London	20
Chicago	15
Osaka	12
Stockholm	11
Dallas	11
Seoul	10

Source: SBR Annual Report, SCB, Stockholm Chamber of Commerce

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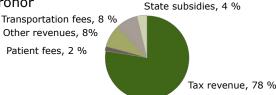
## Financial prerequisites

#### 2015 January-November in brief

- The surplus for the period is SEK 2,016 million.
- The forecast surplus for 2015 remains SEK 150 million, compared with the annual budget of SEK 53 million.
- Operating expenses for the period increased by 3.3 per cent compared with the same period last year.
- Investments for the period total SEK 12,426 million, which is equivalent to a degree of completion of 82 per cent compared with budget.
- The investment forecast is SEK 14,618 million compared with a budget of SEK 15,225 million.

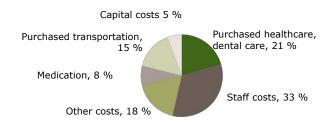
#### 2014 revenue

- In 2014, revenues amounted to SEK 82.5 billion
- County council tax was SEK 12.10 per taxable 100 kronor



#### **2014 costs**

In 2014, costs were SEK 82.3 billion



Source: SCC, 2014 financial results and financial results per 2015-11-30

## SCC total Investment Plans

#### Selected major investments

- The plan for future health and medical care
  - New University Hospital A new world class university hospital
  - Södertälje Hospital
- Expanded metro 20 kilometres of new track and nine new stations
- The Red Metro Line New signal system and new metro cars

Investment financials						
SEK million	2014 Out-com e	2015 Forecast	2016	2017	2018	2019
Public transport	8,366	7,371	7,355	8,155	7,520	9,548
Healthcare	6,475	7,111	8,992	7,892	5,804	3,692
Other	147	137	141	1,124	1,112	1,097
Total investments	14,988	14,619	16,488	17,170	14,436	14,337







Source: SCC, Budget 2016, and financial results per 2015-11-30

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## Debt Portfolio and Financial Policy

#### Policy is reviewed annually and monitored daily

- Full hedging of all foreign exchange risk inherent in non-SEK debt
- Interest rate derivatives only against underlying debt, no speculative trading
- Derivatives only entered into with highly credit worthy counterparties
  - (S&P:A-, Moodys:A3, Fitch:A-)

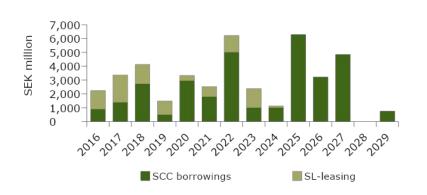
Source: SCC, as per February 2016

## Debt Portfolio and Maturity Profile

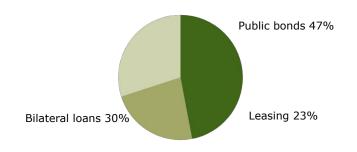
 Total borrowings of SEK 42bn as per 31 December 2015

Back -up facilities		
Overdraft Facility	SEK3bn	2011-2018
Revolving Credit Facility	SEK1bn	2015-
Green Revolving Credit Facility *The facility includes a SEK 1bn green revolving credit tranche. The tranche can be used for environmentally sustainable projects	SEK4bn	2015-2020

#### **Debt maturity profile**



#### **Debt type breakdown**



Source: SCC, as per 31st December 2015

## Funding Plans for 2016

#### 2016 Funding Plans

- Budget 2016 including financing plans were approved in June 2015 by the County Council Assembly
- Estimated funding need 2016 is SEK 10 billion (including refinancing)

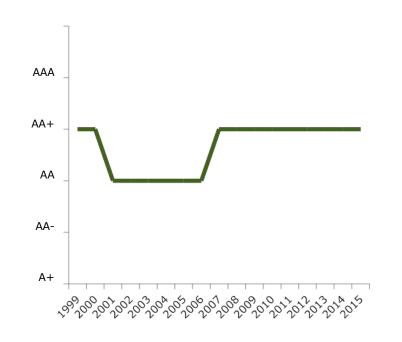
#### 2016 Funding activities

- Benchmark EUR500mn or sub-benchmark with possibility to tap in green format
- 1-2bn SEK, public issue
- Opportunistic Private Placement
- Bilateral from EIB/NIB

## Strong and Stable Rating

- Rated by S&P since September
   1999
- AA+ stable maintained since November 2007
- AA+ with stable outlook since November 2007
- "The ratings reflect our view of Stockholm County Council's very strong economy and very low contingent liabilities, and Sweden's extremely predictable and supportive institutional framework. The ratings are further supported by our assessments of the county council's strong financial management, budgetary flexibility, and liquidity." (S&P October 16 2015)

#### **Historical rating trajectory**



Source: Standard & Poor's, October 16 2015

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## Overarching vision

The County Council's environmental work is groundbreaking, stimulates environmental technology development and inspires other actors

The County Council's activities are climate-efficient, resource-efficient and health-promoting

Environmental work is a fundamental part of the County Council's work for sustainable societal development and for good health

## Environmental Challenge – three target areas – 16 interim targets

## Climate-Efficient

Improving the efficiency of energy use

Improving the energy efficiency of transport

Increasing the share of renewable energy

Reducing emissions of medical gases that have a climate impact

Increasing the share of foodstuffs with a low climate impact

Regional planning for a lower climate impact per inhabitant



Adopting an eco-cycle approach in the use of goods and services

Streamlining care chains

Planning construction that is adapted to the eco-cycle and low on resource use

Reducing the quantities of waste and improving waste management

Promoting resource-efficiency and accessibility in urban development structure



Reducing the environmental and health risks of chemical products and goods

Reducing the environmental risks of medicines

Reducing emissions of air pollutants and noise

Increasing the quantity of organic foodstuffs

Promoting a healthy living environment



## Climate Strategy

Improving the efficiency of energy use

Improving the energy efficiency of transport

Increasing the share of renewable energy

Reducing emissions of medical gases that have a climate impact

Increasing the share of foodstuffs with a low climate impact

Regional planning for a lower climate impact per inhabitant

The target area Climate-Efficient is the County Council's climate strategy

Overarching climate strategy

- In 2020, the County Council's total greenhouse gas emissions shall be at least 75 % lower compared with the year 1990
- In 2016, the County Council's total greenhouse gas emissions shall be at least 30 % lower compared with the year 2011



#### OVERARCHING CLIMATE GOAL

In 2016, the County Council's total greenhouse gas emissions shall be at least 30 % lower compared with the year 2011.

Result 2014: 35%

SCC climate figures 2014		
	Carbon dioxide equivalents, ton	2011
Properties	19 546	25 742
Public transport	84 408	140 547
Other transports and vechicles	10 797	10 242
Patient meals	6 720	6 720
Medical gases	4 523	9 545
Totalt	<b>125 993</b> -35 % cf 2011	192 796



## Climate Strategy

Improving the efficiency of energy use

Improving the energy efficiency of transport

Increasing the share of renewable energy

Reducing emissions of medical gases that have a climate impact

Increasing the share of foodstuffs with a low climate impact

Regional planning for a lower climate impact per inhabitant

#### Goals for renewable energy

- In 2016, the share of renewable fuels for transport in County Council-funded activities shall be at least 75 per cent
- In 2016, the share of renewable energy for heating, cooling and electricity in premises where County Council-funded activities are conducted shall be at least 95 per cent

#### Results for renewable energy

- Bus service. 89 percent renewable fuel in volume and 85 per cent of bus fleet is green
- All transports within the county council: 79 per cent renewable fuel
- Buildings: 95 per cent renewable energy (2013: 95 %)
- Locum is planing to build solar cells in at least 20 000 m2, which would make Locum largest in Sweden on solar electricity.



## SCC works with sustainability in several areas

#### A few examples are:

- Hybrid buses
- Electrically powered vessels
- Solar cells







## Resource Efficient

Adopting an eco-cycle approach in the use of goods and services

Streamlining care chains

Planning construction that is adapted to the eco-cycle and low on resource use

Reducing the quantities of waste and improving waste management

Promoting resource-efficiency and accessibility in urban development structure

Reduced resource use and closed eco-cycles with respect to goods and services.

Waste as a resource is highlighted.

Food waste is collected for biogas production.





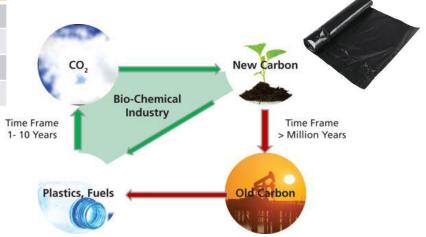
# SCC works with reducing climate footprints through sustainable procurements

Health care contributes to CO2 emissions as can be seen from these examples of annual impact

Product	Consumption	Climate impact
Gloves	100 000 000	2 500 ton CO2-eq
Protection apron	12 000 000	1 750 ton CO2-eq
Garbage bags	4 000 000	800 ton CO2-eq

## Solution renewable material

 For example SCC influences suppliers with use of procurement to produce sustainable innovative solutions



## Social responsibility

- The County Council has ethical guidelines for healthcare,
- a code of conduct for suppliers, and regulating collaboration between healthcare and the pharmaceuticals industry.

## Areas of priority:

- to combat discrimination and promote equality
- access for people with disabilities
- SER in supply chain



# Future environmental program is under development. The new program will be valid for 2017-2021

Some examples of areas that may be considered in the future plan:

- Climate calculations
- Life cycle analysis of for example textiles
- Mobility
- Sustainable procurement

SCC collaborates with health care organizations regarding sustainability questions





HEALTH SYSTEMS AND HOSPITALS ARE INVITED TO JOIN GGHH AND THE 2020 CHALLENGE!

For more information

and to sign up for the 2020 Health Care Climate Challenge visit:

www.greenhospitals.net



## Audit of environmental performance at SCC

- Annual environmental report
- Every other year external audit
- Internal audit every year

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## SCC's Green Bond Framework

The proceeds are earmarked to support Green projects as defined in SCC's Green Bond framework, comprising investments in:

Sustainable public transportation



Sustainable buildings



Waste management



Water management



- SCC provides transparency through annual investor letters published on our webpage
- SCC offer investors to participate in field studies on site
- To secure prudence the Green Bond framework received a second opinion from the

Roslagsbanan expansion programme
The Rodlegdwan sequencies programme aims to develop and strongthen the capacity of a historical lize that is of great importance for public transport in the north-castern accorded to the conserved Stodeblack necessary. Conselling designations for more people to travel on public transport by train is more claimed sometic compared with transling by bus, but above all significantly better hand entiring a cut.
The ownil goal of the programme is to:  **Literates the expective of Resignations and allows a regular as-estimate-service frequency for the angles's of terms offices.  **Loduce the neutrinity to assist in this:  **Loduce the neutrinity to assist the neutrinity of
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In addition to promoting wratainable travel, the programme includes a large number of environmental initiations.
Socae examples of environmental work in the programme.
enrementations.

29 April 2014	
	'Second Opinion' on
	SLL's Green Bond framework
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## SCC's Green Bond Framework

 To secure prudence the Green Bond framework received a second opinion from the independent research center CICERO

Extract from CICERO:s second opinion on SLL:s Green Bond Framework:

"SLL takes a broad view of climate change impact in its environmental policies, incorporating life-cycle analysis and suppliers"

"Management system certified to ISO 14001 to evaluate performance with respect to its environmental objectives"

 SCC Green Bond is fully compliant with Green Bond Principles CICERO 29 April 2014

> 'Second Opinion' on SLL's Green Bond framework

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## What is Miljöbyggnad Gold?

- An environmental certification system for buildings
- A building can achieve the grade bronze, silver or gold
- SCC aims to certify new hospital buildings at the highest level ("Gold")

### What is examined?

#### Energy:

- Energy consumption
- Heat power
- Solar Heat Load
- Energy source

#### Materials:

- Documentation of building materials
- Phase-out hazardous substances
- Decontamination of hazardous substances



#### • Indoor environment:

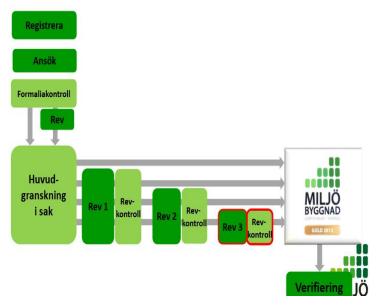
- Moisture safety
- Thermal climate winter
- Thermal climate summer
- Daylight
- Legionella
- Radon
- Ventilation Standard
- Nitrogen dioxide



Source: Thyréns (one of Sweden's leading multi-disciplinary consultancies)

# Miljöbyggnad gold, Careful scrutiny of the documents to verify compliance

- Self-check of the application
- Formalities check by Sweden Green Building Council
- Third-party assurance



- Third-party assurance
- Objects if there is various information, such as different U-values of windows, airflow, energy use, LT-value, etc.
- Checks that the calculations are correct
- Makes sure that the annexes and supporting documents are linked to the building of interest



Source: Thyréns (one of Sweden's leading multi-disciplinary consultancies)

# Miljöbyggnad Gold, important examples for healthcare buildings

- 65 % of legal demands on energy use
- 100 % renewable energy
- Safe and healthy indoor environment with daylight, good thermal comfort and no harmful emissions
- Documentation of all building materials
- No uses of harmful substances



## SCC's Green Bond transaction 2014

- Issued a 6 year SEK 1.1 billion Green Bond on 12 May2014
- Two projects have been included in the bond:
  - Roslagsbanan expansion programme (train)
  - Construction of Södertälje hospital, consistent



- Develop and strengthen the capacity
- 45 000 travelers per weekday
- Saves around 80 tons of CO2 per weekday



- Expanded and modernized hospital to be more efficient and flexible, according to Miljöbyggnad certification Gold
- Energy balance calculations
- Environmental audits

Key terms							
Issuer		SCC					
Rating	AA	+/stable by S&P					
Launch date		12 May 2014					
Maturity date		19 May 2020					
	FXD	FRN					
Amount	SEK 230m	SEK 870m					
Spread	MS+37.5bps	3mS+37.5bps					
Coupon	2.125%	3mS+37.5bps					
Issue price	99.928%	100%					
Listing		London					
Docs		EMTN					

## SCC's Green Bond transaction 2015

- Issued a 6 year SEK 1.8 billion Green Bond on 28 May
   2015
- Projects included in the bond are New Karolinska
   Solna (building), Roslagsbanan (train) and Södertälje (hospital)

Projects	Green bond 2015 invested from 1/6 2015
Expansion of Roslagsbanan	MSEK 480
New construction and reconstruction of Södertälje hospital	MSEK 278
New Karolinska Solna	MSEK 576

- Construction of New Karolinska (NKS) started up 2010
- Certified by Sweden Green Building Council and by LEED (gold)
- Only half of the allowed energy will be needed for the plant
- 100 percent of the used energy is renewable
- The property is carbon neutral

Key terms							
Issuer		SCC					
Rating	AA	+/stable by S&P					
Launch date		28 May 2015					
Maturity date		21 May 2021					
	FXD	FRN					
Amount	SEK 1500m	SEK 300m					
Spread	MS+32 bps	3mS+32 bps					
Coupon	1.0 %	0.0					
Issue price	99.336%	100%					
Listing		London					
Docs		EMTN					



## SCC's Green Bond projects 2016

Eligible projects 2016	Sector
New Karolinska Solna	Building
Södertälje Hospital	Building
Red Metro Line	Transportation

<sup>\*</sup>These are main part of eligible projects for 2016. Use of proceeds are closely linked to pace of investments, therefore there may be change of projects. However, all projects are in accordance to SLL:s green bond framework.

# Eligible projects 2016



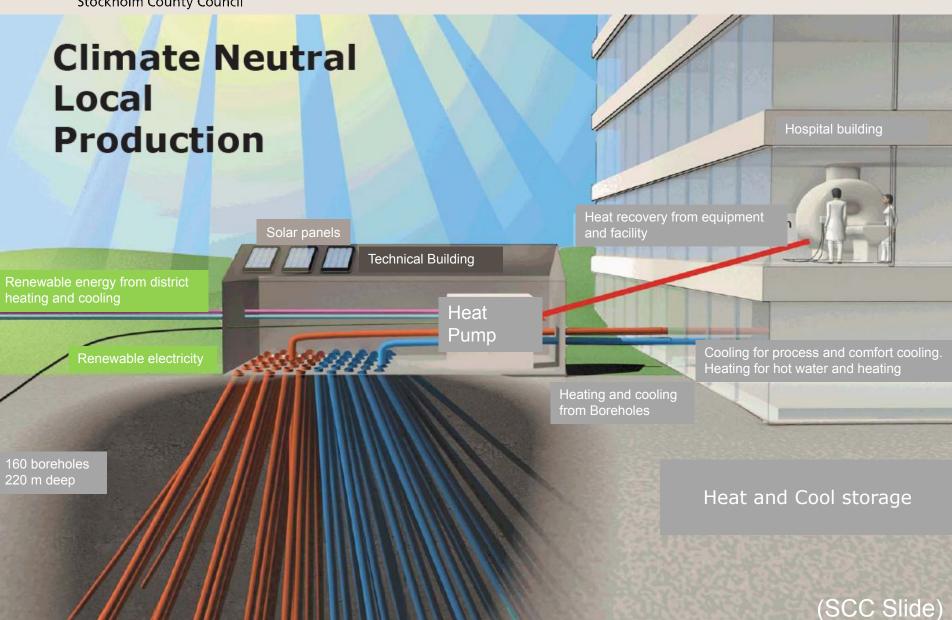
#### New Karolinska Solna

- Climate neutral, 50% less energy consumption compared to standard hospital
- The mission is to be the world's leader in environmentally friendly applications to a world class university hospital
- The hospital will provide highly specialized healthcare and conduct basic research, patient-focused clinical research and education according to Miljöbyggnad certification Gold and LEED Gold
- In September 2015 the last construction phase was approved
- A provisional certificate can therefore be issued for the whole facility after an extensive third- party audit
- Part of the hospital open in 2016



#### Södertälje hospital

- At least 30% less energy consumption compared to Swedish standard (Boverket)
- Sweden Green Building Council's certification level Gold
- Södertälje Hospital is being expanded and modernized
- The project is intended to meet the estimated increased need of care capacity in the immediate area by 2020.



# Eligible projects 2016



#### Red Metro Line

- An upgrade of the red metro line
- 25 percent higher capacity during rush hours
- New depot
- New subway trains
- New traffic control system and control center

## Contact details

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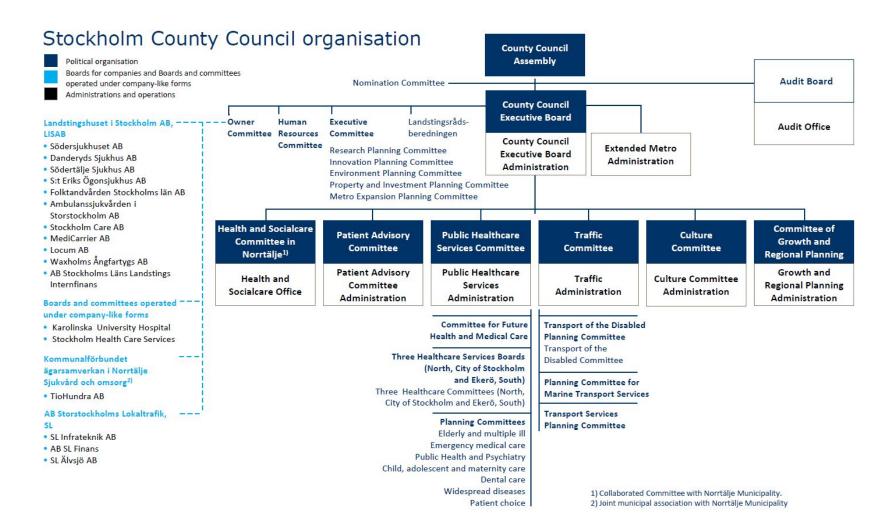
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## Content

- Overview of SCC
- Regional Macro-Economic Conditions
- Financial Position
- Funding Policy and Plans
- Appendix

# Stockholm County Council organisation



# Prudent Budget for Balanced Finances Forecast 2015

- Forecast 2015
- Budget is set by the County Council Assembly

#### Budget facts

- Budget is set by the County Council Assembly
- Budget must balance according to Swedish law
- SCC has the right to levy tax
- Predictable revenues with tax forecasts 5–7 times per year
- Stable track record

Financials and budget projections								
SEK million	2014 Outcome	2015 Forecast	Change F'15/ O'14	2015 Budget	2016 Budget	2017 Budget		
Operating revenues	18,507	19,464	5,2%	18,393	19,049	20,159		
Tax revenue	63,971	67,121	4,9%	67,067	70,411	73,480		
Net revenues	82,478	86,585	5,0%	85,460	89,460	93,639		
Personnel expense	-27,677	-28,636	3,5%	-28,452	-29,335	-30,571		
Bought healthcare	-16,958	-17,833	5,2%	-17,615	-18,254	-18,804		
Bought public transport	-12,670	-13,165	3,9%	-12,776	-13,294	-13,068		
Other expenses	-20,356	-20,612	1,3%	-21,099	-22,379	-23,654		
Operating expenses	-77,661	-80,245	3,3%	-79,942	-83,263	-86,098		
EBITD	4,817	6,340	31,6%	5,518	6,197	7,541		
Depreciation	-3,817	-4,234	10,9%	-4,215	-4,585	-5,094		
Operating profit	1,000	2,106	110,5%	1,303	1,612	2,447		
Net financials	-0,864	-1,956	126,4%	-1,250	-1,611	-2,285		
Net income	0,136	0,150	9,6%	0,053	0,01	0,162		

Source: SCC, Budget 2016 and financial results per 2015-11-30

### Code of Conduct

- UN Declaration of Human Rights
- ILO eight core conventions
- All work-related health and safety legislation in the manufacturing country
- Decent wages and working hours
- Environmental demands
- Anti-corruption

## Terms and conditions

The supplier must have routines to ensure that production is consistent with the requirements in the code of conduct. The routines should include at least:

- Mandates and responsibilities within the company
- Assessment of social risks in production
- Requirements for subcontractors/production
- Control of subcontractors/production
- Findings

# Follow-ups

Stockholm County Council

#### **Self-Assessment**

2009: Textiles, Instruments, Gloved

2010: Gloves, Surgical articles, Dressings, Laparoscopy

2012: Surgical textiles, IT

2013: Pharmaceuticals, Instruments

#### **Audits:**

2009: Instruments, Textiles

2010: Gloves

2013: IT, Textiles, Pharmaceuticals, Instruments

2015: IT, Textiles, Pharmaceuticals, Instruments, Gloves

