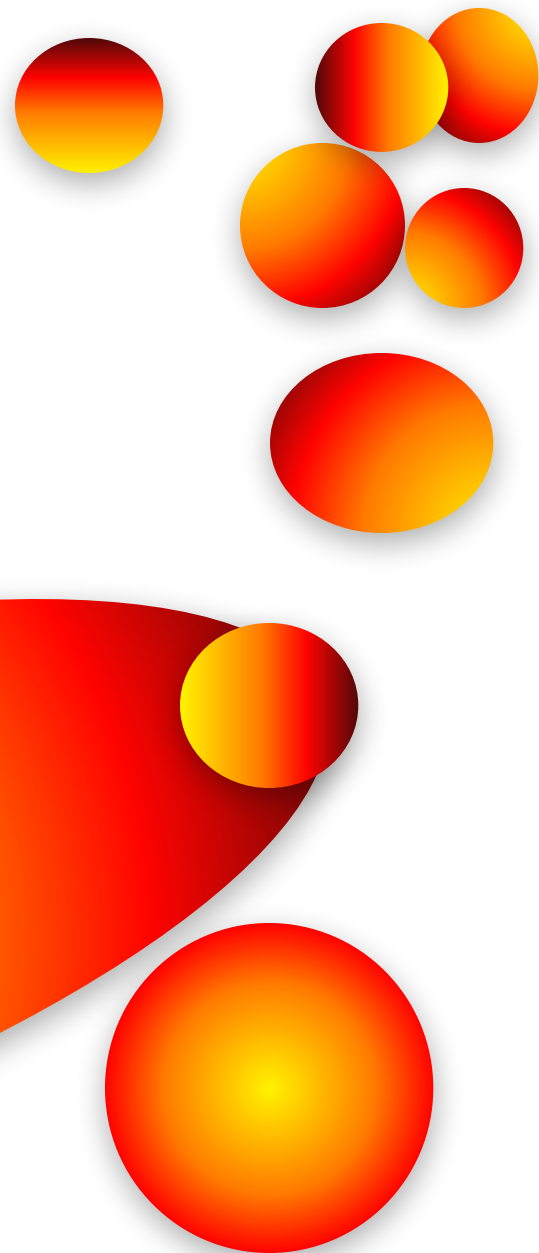


# **Business Cycle Theory: The Economy in the Short Run**

**Part IV**

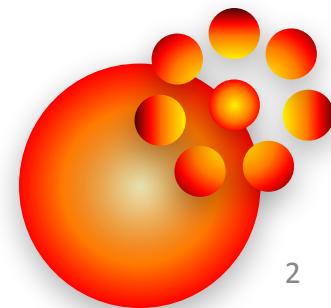


# MACROECONOMICS

LECTURE

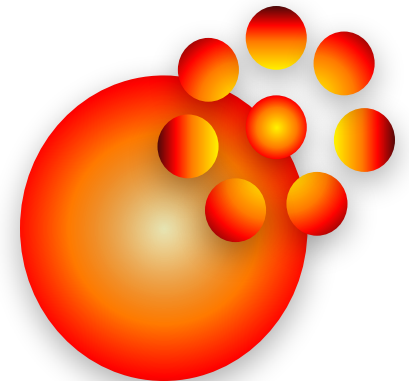
10

*INTRODUCTION TO ECONOMIC FLUCTUATIONS*



# Outline

- 10-1 The Facts About the Business Cycle**
- 10-2 Time Horizons in Macroeconomics**
- 10-3 Aggregate Demand**
- 10-4 Aggregate Supply**
- 10-5 Stabilization Policy**
- 10-6 Conclusion**



# 10-1 The Facts About the Business Cycle

When the economy experiences a period of **falling output and rising unemployment**, the economy is said to be in **recession**.

$$U \uparrow, Y \downarrow$$

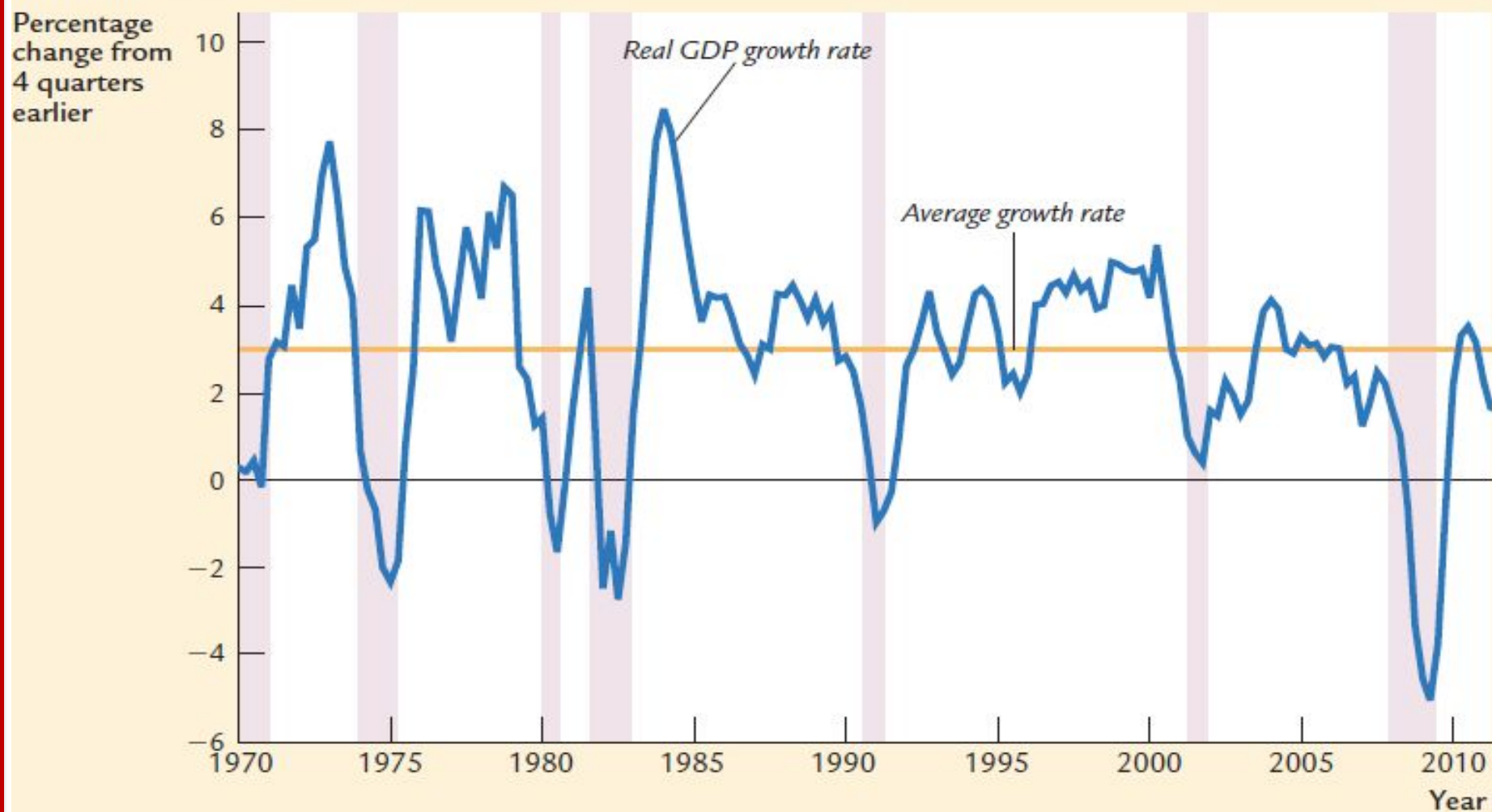
Economists call these **short-run** fluctuations in output and employment the **business cycle**.

Before thinking about the theory of business cycles, let's look at the **facts that describe SRF in economic activity**.

-----  
The official arbiter of when recessions begin and end is **the National Bureau of Economic Research (NBER)**:

- the **starting** date of each recession = **the business cycle peak**
- the **ending** date = **the business cycle trough**.

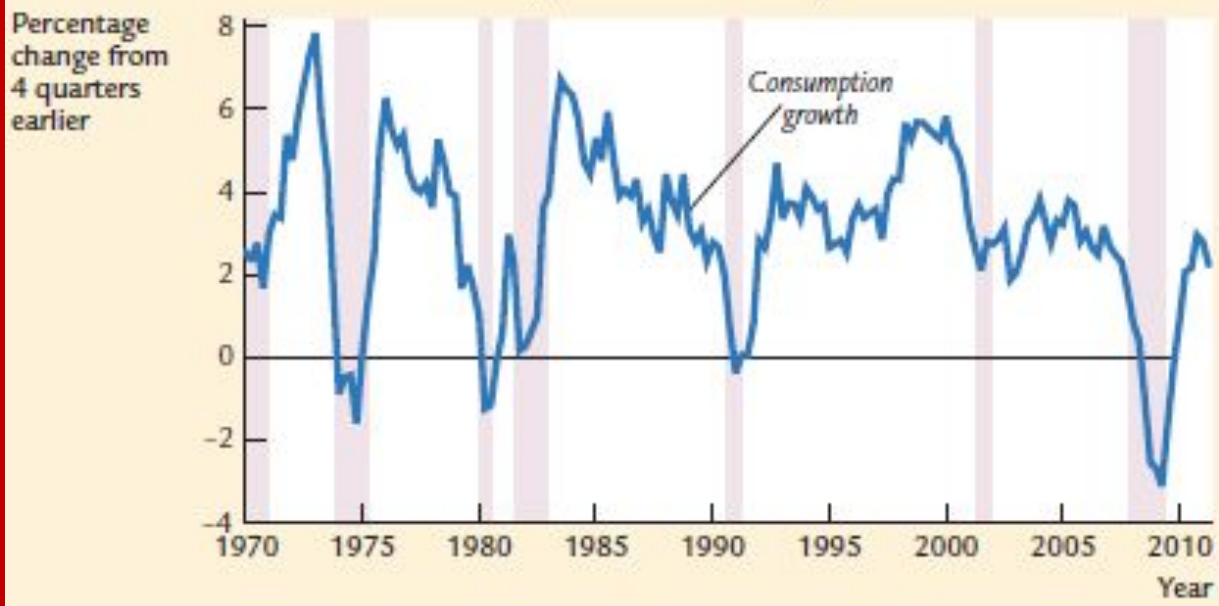
**FIGURE 10-1**



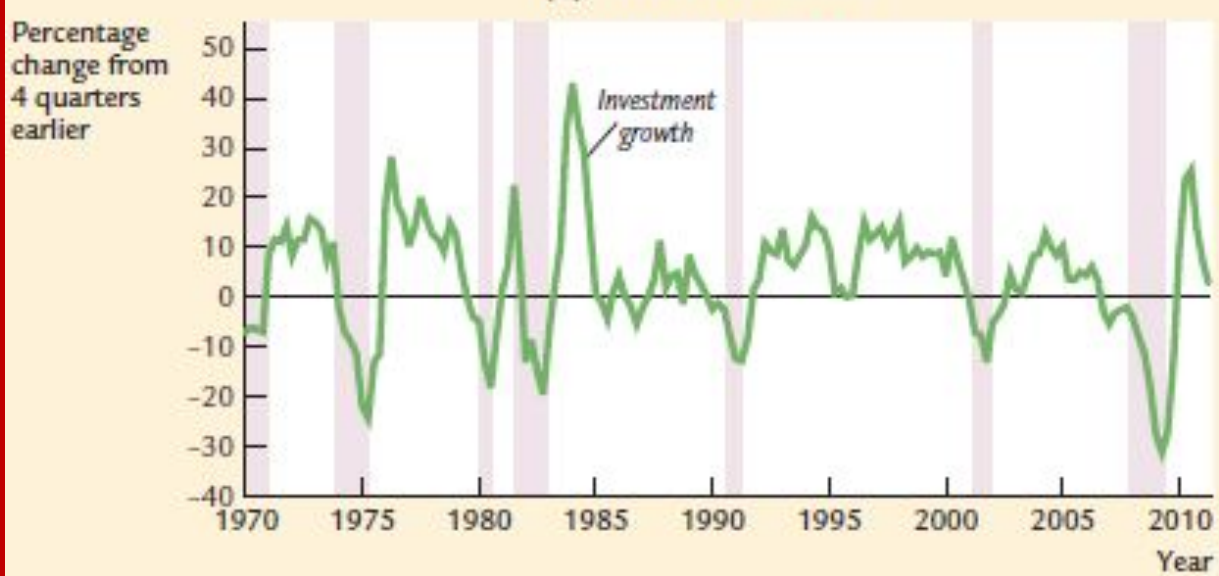
- **Real GDP Growth in the United States** Growth in real GDP averages about 3% per year, but there are substantial fluctuations around this average.
- The shaded areas represent periods of recession.

FIGURE 10-2

(a) Growth in Consumption



(b) Growth in Investment

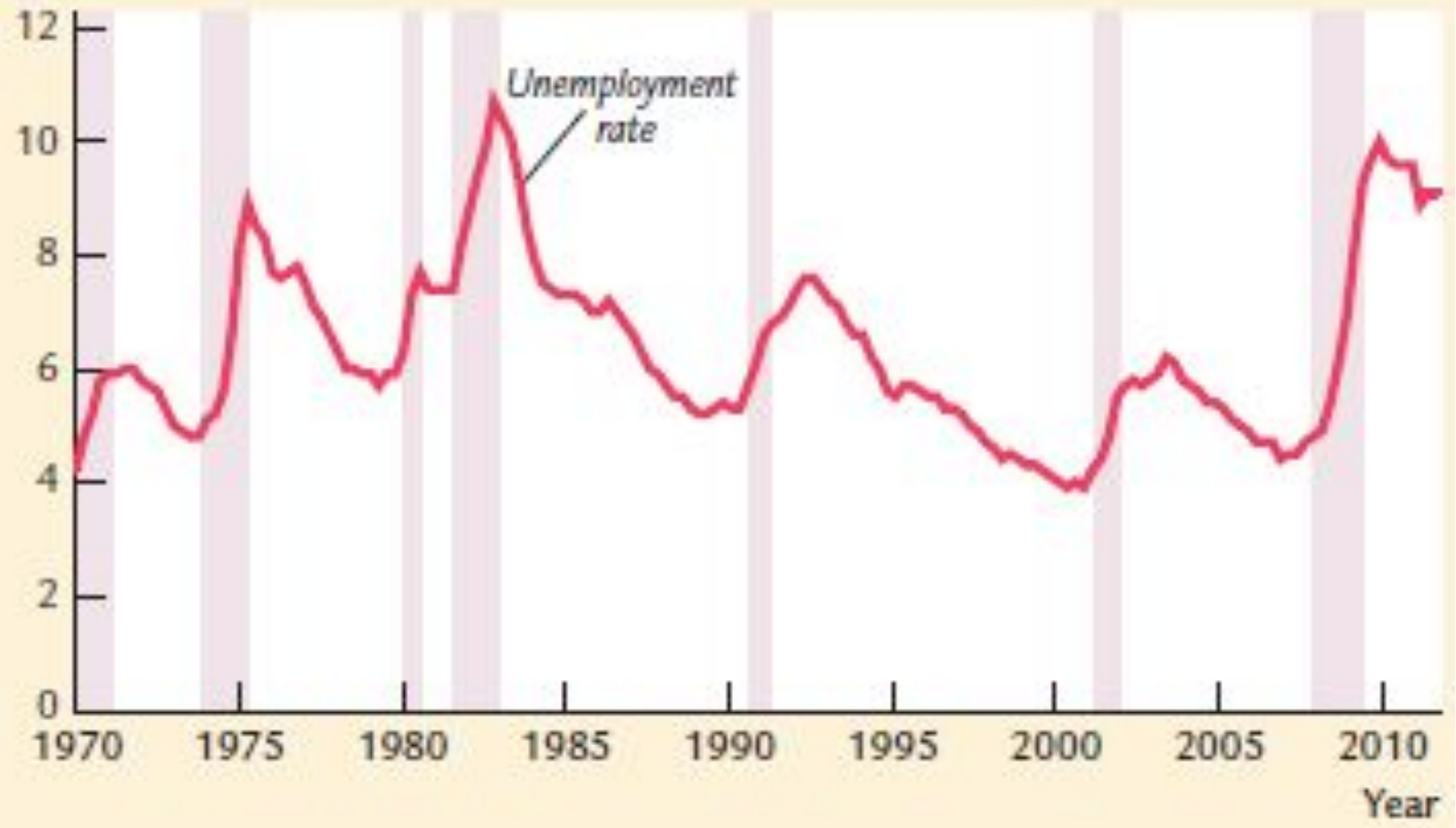


- **Growth in Consumption and Investment**
- When the economy heads into a **RECESSION**, growth in
- **real consumption** and
- **investment spending** both **decline**.
- **Investment** spending, shown in panel (b), is considerably more **volatile** than
- **consumption** spending, shown in panel (a).

The shaded areas represent periods of recession

**FIGURE 10-3**

Percentage of labor force

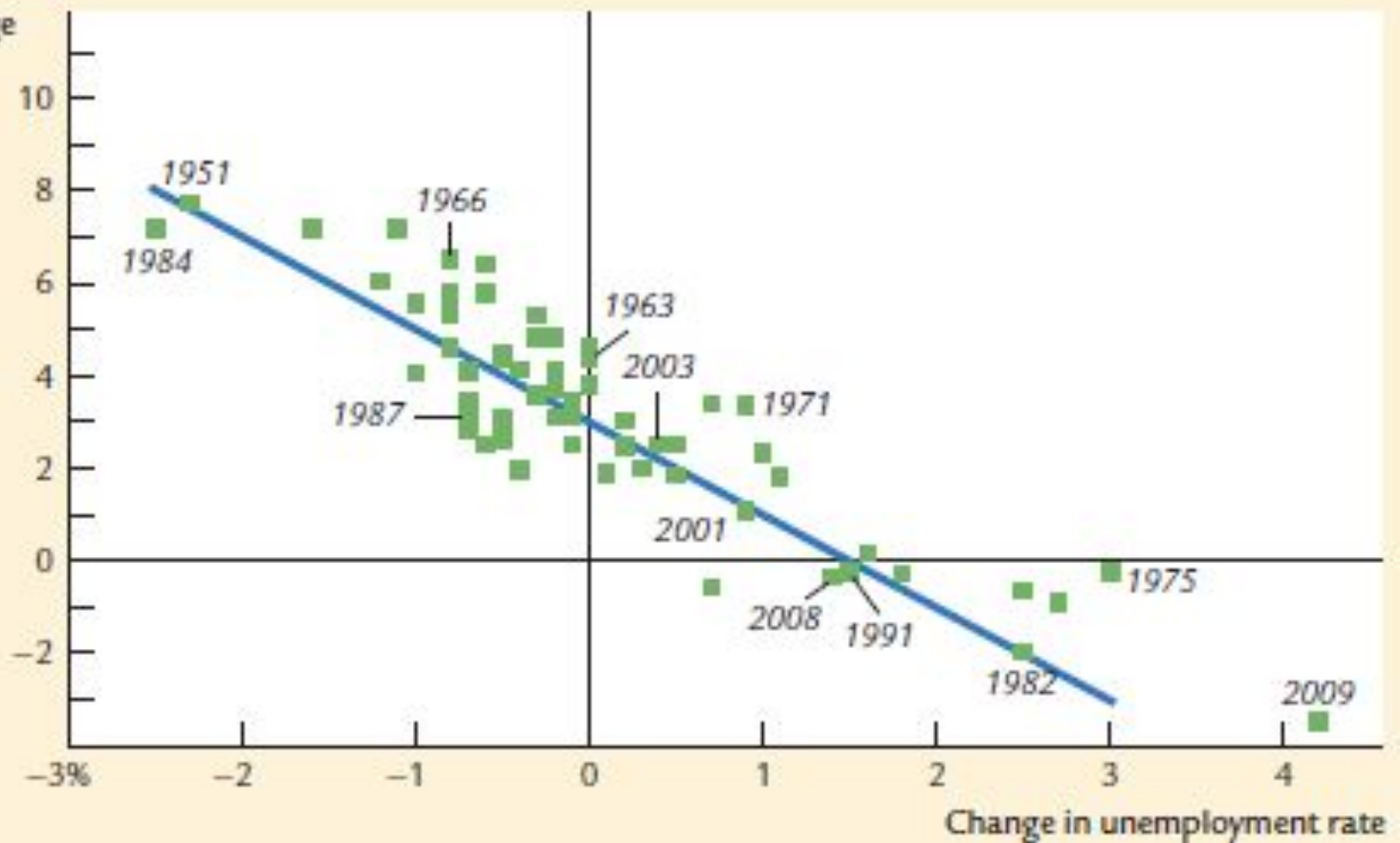


## Unemployment

- The *U* rises significantly during periods of recession, shown here by the shaded areas.

**FIGURE 10-4**

Percentage change in real GDP



### Okun's Law

- This figure is a scatter plot of the change in the UR on the horizontal axis and the % change in real GDP on the vertical axis, using data on the U.S economy.
- Each point represents one year.
- The figure shows that increases in  $U$  tend to be associated with lower-than-normal growth in real GDP. The correlation between these two variables is  $-0.89$ .



# 10-1 The Facts About the Business Cycle

What relationship should we expect between  $U$  and real  $GDP$ ?

- Unemployed workers do not help to produce  $G\&S \Rightarrow$
- $\text{in}\uparrow$  in the  $U$  rate should be associated with  $\text{de}\downarrow$  in real  $GDP$ .
- This negative relationship between  $U$  and  $GDP$  is called **Okun's law**.

Example:

The line drawn through the scatter of points tells us that

$$\% \text{ Change in } \textit{Real GDP} = 3\% - 2 \times \text{Change in } U.$$

1. If the  $U$  remains the same, real  $GDP$  grows by about 3 % ;
2. If the  $U$  rises from 5 to 7%, then *real GDP* growth would be  
 $\% \text{ Change in Real GDP} = 3\% - 2 \times (7\% - 5\%) = -1\%$ .

Okun's law says that  $GDP$  would fall by 1 % , indicating that the economy is in a recession.

# 10-1 The Facts About the Business Cycle

## 1. Solow model:

- **LR trend** to ↑er standards of living is **not associated with any LR trend in the UR.**
- **The LR growth** in GDP is determined primarily **by T/LP**

## 2. Okun's law:

1. **SR movements in GDP** are ↑ correlated with the utilization of the **L.**
- **The de↓ in the production** that occur during recessions are always associated with **in↑ in joblessness.**

---

### SOLOW MODEL

*LR*

*GDP↑ → T/L P ↑*

*standards of living ≠ U*

### OKUN'S LAW

*SR*

*GDP↑ → U ↓*

*GDP↓ → U ↑*

---

# 10-1 The Facts About the Business Cycle

Economists arrive at their forecasts is by looking at **leading indicators**,

- **which are variables that tend to fluctuate in advance** of the overall economy.

Forecasts can differ in part because economists hold varying opinions about which leading indicators are most reliable.

The **Conference Board** announces the ***index of leading economic indicators***.

- *This index includes ten data series*
- They are often used to forecast changes about **6-10 months** into the future.

# 10-1 The Facts About the Business Cycle

## 1. Average WORKWEEK of production workers in manufacturing.

- A shorter workweek =>
- **lay off workers**
- **cut back production**

## 2. Average initial weekly claims for unemployment INSURANCE.

- An in↑ in the number of new claims for **U** insurance =>
- **lay off workers**
- **cutting back production**

## 3. New orders for CONSUMER goods and materials, adjusted for inflation. ↑↑

## 4. New orders for nondefense CAPITAL goods. ↑↑

## 5. Index of supplier deliveries.

- Slower deliveries indicate a future increase in economic activity.

## 6. New BUILDING permits issued ↑↑

## 7. Index of STOCK prices. ↑↑

# 10-2 Time Horizons in Macroeconomics

The theoretical separation of real and nominal variables is called **the classical dichotomy**.

The irrelevance of the ***M*** for the determination of real variables is called **monetary neutrality**.

LR	SR
<p><b><i>P</i></b> are</p> <ul style="list-style-type: none"> <li>• Flexible</li> <li>• Respond to changes in <b><i>S&amp;D</i></b></li> </ul>	<p>many <b><i>P</i></b>s are</p> <ul style="list-style-type: none"> <li>• sticky</li> </ul>
<p>r↓n in the <b><i>M</i></b> lowers all <b><i>P</i></b></p>	<p>A r↓n in the <b><i>M</i></b> does not immediately cause</p> <ul style="list-style-type: none"> <li>• all firms to cut the <b><i>W</i></b>,</li> <li>• all stores to change the <b><i>P</i></b></li> </ul>
<p><b>Real</b> variables remain the same (<b><i>Y</i></b>, <b><i>Em</i></b>)</p>	<p><b>Real</b> variables must adjust instead (<b><i>Y</i></b>, <b><i>Em</i></b>)</p>
	<p><b>the classical dichotomy no longer holds:</b></p> <ol style="list-style-type: none"> <li>1. <b><i>nominal</i></b> variables <b>CAN</b> influence <b><i>real</i></b> variables,</li> <li>2. the economy <b>CAN deviate</b> from the <b><i>equilibrium</i></b> predicted by the classical model.</li> </ol>

How the Short Run and Long Run Differ

The Model of Aggregate Supply and Aggregate Demand

## 2 If You Want to Know Why Firms Have Sticky Prices, Ask Them

TABLE 10-1

### The Frequency of Price Adjustment

This table is based on answers to the question: How often do the prices of your most important products change in a typical year?

Frequency	Percentage of Firms
Less than once	10.2
Once	39.3
1.01 to 2	15.6
2.01 to 4	12.9
4.01 to 12	7.5
12.01 to 52	4.3
52.01 to 365	8.6
More than 365	1.6

Source: Table 4.1, Alan S. Blinder, "On Sticky Prices: Academic Theories Meet the Real World," in N. G. Mankiw, ed., *Monetary Policy* (Chicago: University of Chicago Press, 1994), 117-154.

TABLE 10-2

## Theories of Price Stickiness

Theory and Brief Description	Percentage of Managers Who Accepted Theory
Coordination failure: Firms hold back on price changes, waiting for others to go first	60.6
Cost-based pricing with lags: Price increases are delayed until costs rise	55.5
Delivery lags, service, etc.: Firms prefer to vary other product attributes, such as delivery lags, service, or product quality	54.8
Implicit contracts: Firms tacitly agree to stabilize prices, perhaps out of "fairness" to customers	50.4
Nominal contracts: Prices are fixed by explicit contracts	35.7
Costs of price adjustment: Firms incur costs of changing prices	30.0
Procyclical elasticity:	29.7

# 10-2 Time Horizons in Macroeconomics

How the Short Run and Long Run Differ

The Model of Aggregate Supply and Aggregate Demand

How does the introduction of **StP** change our view of how the economy works? By **S&D**:

<b>FIP</b>	<b>StP</b>
If $Y \sim$ the economy's ability to <b>SUPPLY</b> G&S	1. If $Y \sim$ <b>DEMAND</b> for G&S ,
<b>SUPPLY</b> of G&S $\sim$ the supplies of <b>K, L &amp; T/L</b> .	<b>DEMAND</b> for G&S $\sim$ on: <ol style="list-style-type: none"> <li>1. consumers' confidence about their economic prospects,</li> <li>2. firms' perceptions about the profitability of new <b>I</b>,</li> <li>3. M. &amp; F. policy.</li> </ol>
<b>FIP</b> are a crucial <u>assumption</u> of classical theory.	<b>P stickiness</b> provides a rationale for why M. & F. policy <u>may be useful IN STABILIZING</u> the economy in the SR.
<b>FIP adjust</b> to ensure that the quantity of <b>Y demanded</b> = the quantity supplied.	



# 10-2 Time Horizons in Macroeconomics

How the Short Run and Long Run Differ

The Model of Aggregate Supply and Aggregate Demand

*The model of aggregate supply (AS) and aggregate demand (AD) allows us to study how*

1. *the **AP** and **AY** are determined in the **SR***
2. *the economy behaves in the **LR** & in the **SR**.*

**2. The model of S & D** is for a **single** good, but

**3. The model of AS & AD** is a sophisticated model that incorporates the interactions among **many markets**.

**Our goal** here is

1. **not to explain the model**  
**but**
1. **to introduce its key elements**
2. **to illustrate how the model can help explain SR fluctuations.**

## 10-3 Aggregate Demand

**Aggregate demand (AD)** is the relationship between the quantity of  $Y$  demanded and the aggregate  $P$ .

- **The AD curve tells us the quantity of G&S people want to buy at any given  $P$ .**
- Here we use the quantity theory of money to provide a simple derivation of the **AD** curve.

From Ch.5

$$M\bar{V} = PY$$

$M$  is the money supply,  
 $V$  is the velocity of money,  
 $P$  is the price level, and  
 $Y$  is the amount of output.

If  $V$  is **constant** =>  $M$  determines the nominal value of  $Y$ ,  
nominal value of  $Y$  is the product of  $P$  & amount of  $Y$ .

The equation can be rewritten in terms of the **S&D** for **real money balances (RMB)**:

$$M / P = (M / P)^d = kY$$

The Quantity Equation as Aggregate Demand  
Why the Aggregate Demand Curve Slopes Downward  
Shifts in the Aggregate Demand Curve

## 10-3 Aggregate Demand

The Quantity Equation as Aggregate Demand

Why the Aggregate Demand Curve Slopes Downward

Shifts in the Aggregate Demand Curve

$$M / P = (M / P)^d = kY$$

$k = 1/V$  is a parameter representing how much money people want to hold for every \$ of income.

- **S** of **RMB**  $M/P = D$  for **RMB**  $(M/P)^d$  and
- **D** is proportional to output **Y**.
  
- **V** is the flip side of the money demand parameter  $k$ .
- The assumption of  $\bar{V}$  is = to the assumption of a  $\bar{D}$  for  $M/P$  per unit of **Y**.

## 10-3 Aggregate Demand

Level Price,  $P$

### The Aggregate Demand Curve

- The AD shows the relationship between  $P$  &  $Y$ .
- It is drawn for a given value of the  $M$ .
- The **AD curve** slopes downward:
  - the  $\uparrow$ er the  $P$ ,
  - the  $\downarrow$ er the level of real balances  $M/P$ ,  $\Rightarrow$
  - the  $\downarrow$ er the quantity of G&S demanded ( $Y$ ).

If we assume that  
**1)  $V$  is constant** and  
**2)  $M$  is fixed,**  $\Rightarrow$   
the quantity equation yields  
a **negative** relationship  
between the  $P$  &  $Y$ .

*Aggregate demand, AD*

Income, output,  $Y$

The Quantity Equation as Aggregate Demand

Why the Aggregate Demand Curve Slopes Downward

Shifts in the Aggregate Demand Curve

# 10-3 Aggregate Demand

The Quantity Equation as Aggregate Demand

**Why the Aggregate Demand Curve Slopes Downward**

Shifts in the Aggregate Demand Curve

We have assumed

- $\bar{V} \Rightarrow$
- $M$  determines the \$ value of all transactions

**Why the AD Curve Slopes Downward.**

**2 explanations:**

**1. If the  $P$  ↑, each transaction requires > \$\$, →**

- the # of transactions and =>
  - the quantity of **G&S** purchased
- Must ↓**

**2. If  $Y$  is ↑er, people engage in > transactions and need ↑er  $M/P$ .**

- For a  $\bar{M}$ , ↑er  $M/P$  imply a ↓er  $P$ .
- the ↑er level of  $M/P$  allows a > volume of transactions =>
- > **quantity of  $Y$  is demanded.**

## 10-3 Aggregate Demand

The Quantity Equation as Aggregate Demand  
Why the Aggregate Demand Curve Slopes Downward  
Shifts in the Aggregate Demand Curve

The AD curve is drawn for a fixed value of the  $M$ .

If the Fed changes the  $M$ ,

- then the combinations of  $P$  &  $Y$  change,
- which means the AD curve shifts.

For example,

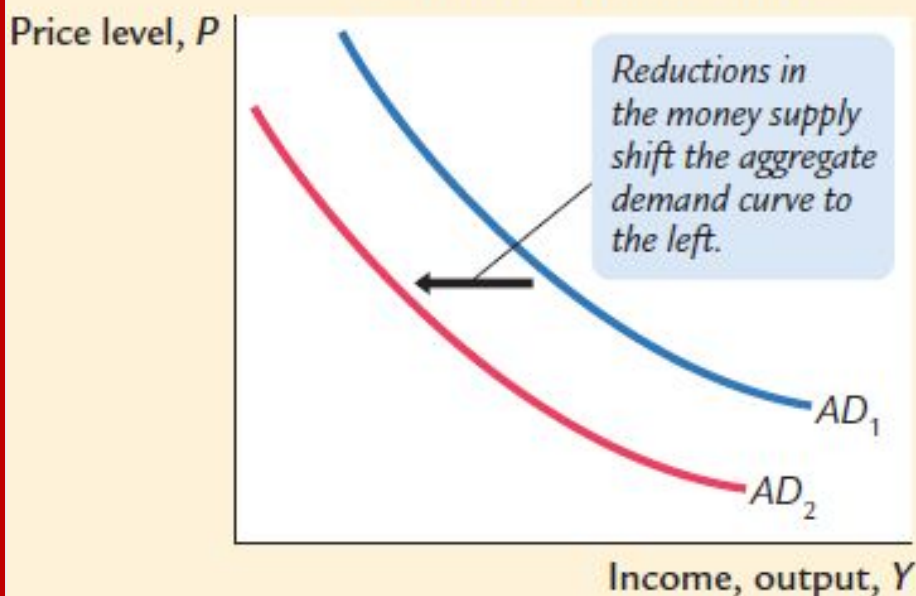
consider what happens if the Fed reduces the  $M$ .

- The quantity equation,  $MV = PY$ , tells us that the  $r \downarrow$  in the  $M$
- $\rightarrow$  a proportionate  $r \downarrow$  in the nominal value of output  $PY$ :
  - ✓ For any given  $P$ , the amount of  $Y$  is  $\downarrow$ er, and
  - ✓ For any given amount of  $Y$ , the  $P$  is  $\downarrow$ er.

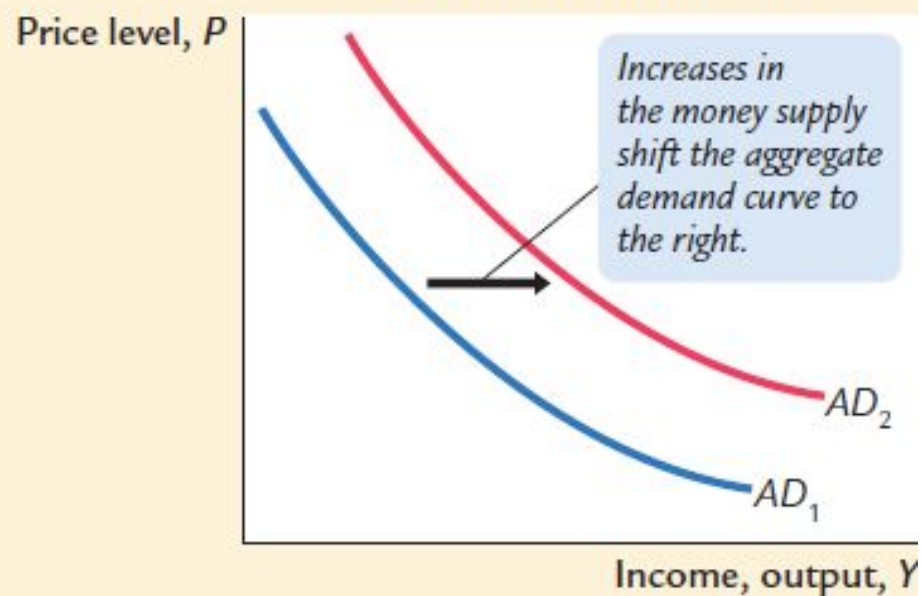
$\rightarrow$  The aggregate demand curve relating  $P$  and  $Y$  shifts inward.

**FIGURE 10-6**

**(a) Inward Shifts in the Aggregate Demand Curve**



**(b) Outward Shifts in the Aggregate Demand Curve**



**Shifts in the Aggregate Demand Curve** Changes in the  $M$  shift the  $AD$  curve.

- **In panel (a)**, a  $\searrow$  in the  $M$  reduces the nominal value of output  $PY$ .
- For any given  $P$ , output  $Y$  is **lower**.  
→ a  $\searrow$  in the  $M$  shifts the aggregate demand curve **inward** from  $AD_1$  to  $AD_2$ .
- **In panel (b)**, an  $\nearrow$  in the  $M$  raises the nominal value of output  $PY$ .
- For any given  $P$ , output  $Y$  is **higher**.  
→ an  $\nearrow$  in the  $M$  shifts the aggregate demand curve **outward** from  $AD_1$  to  $AD_2$ .

# 10-4 Aggregate Supply

The Long Run: The Vertical Aggregate Supply Curve  
The Short Run: The Horizontal Aggregate Supply Curve  
From the Short Run to the Long Run

**Aggregate supply (AS)** is the relationship between the **quantity of G&S supplied** and the  **$P$** .

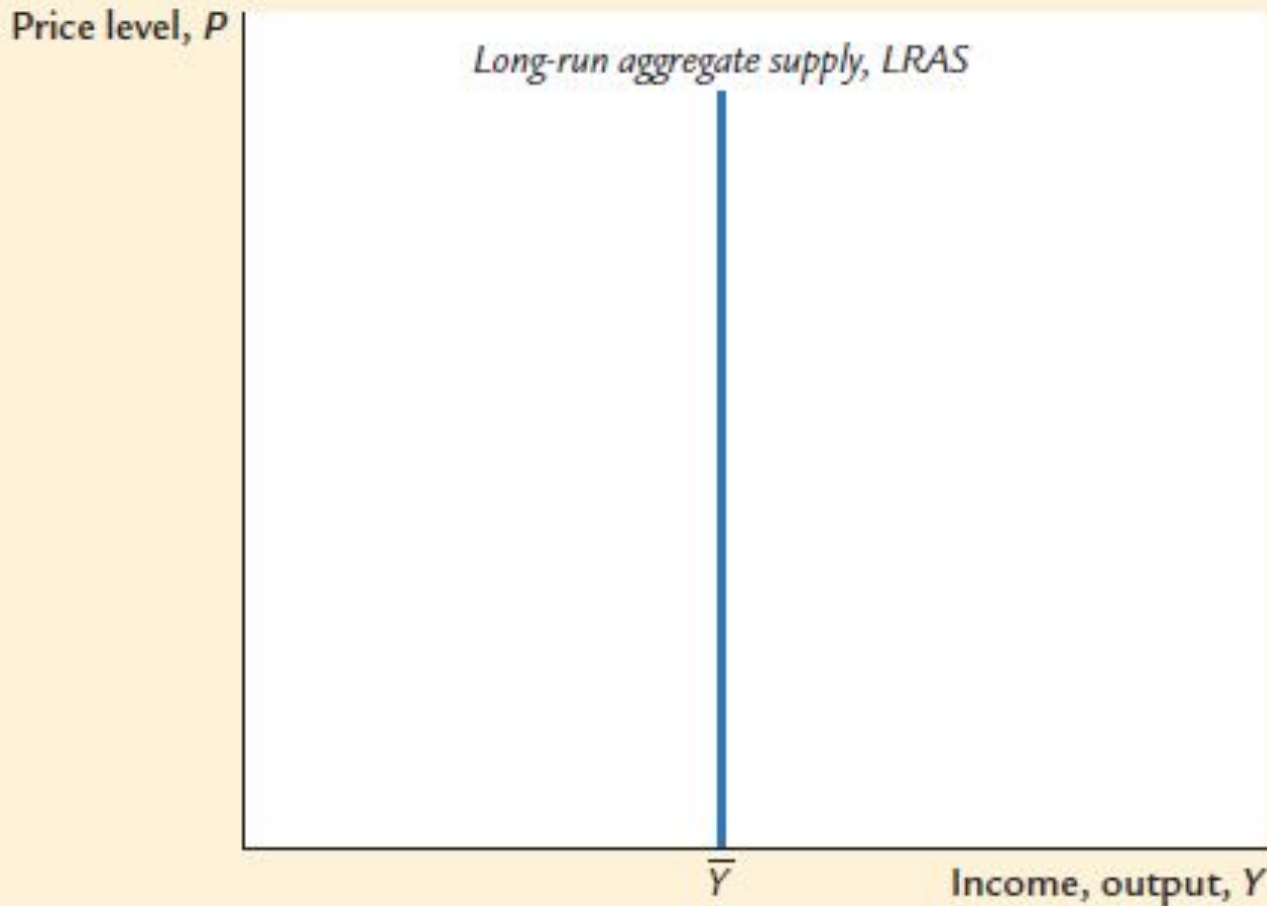
The **AS** relationship depends on the time horizon.

- We need to discuss two different AS curves:
    1. the long-run aggregate supply curve **LR AS** and
    2. The short-run aggregate supply curve **SR AS**.
-



## 10-4 Aggregate Supply

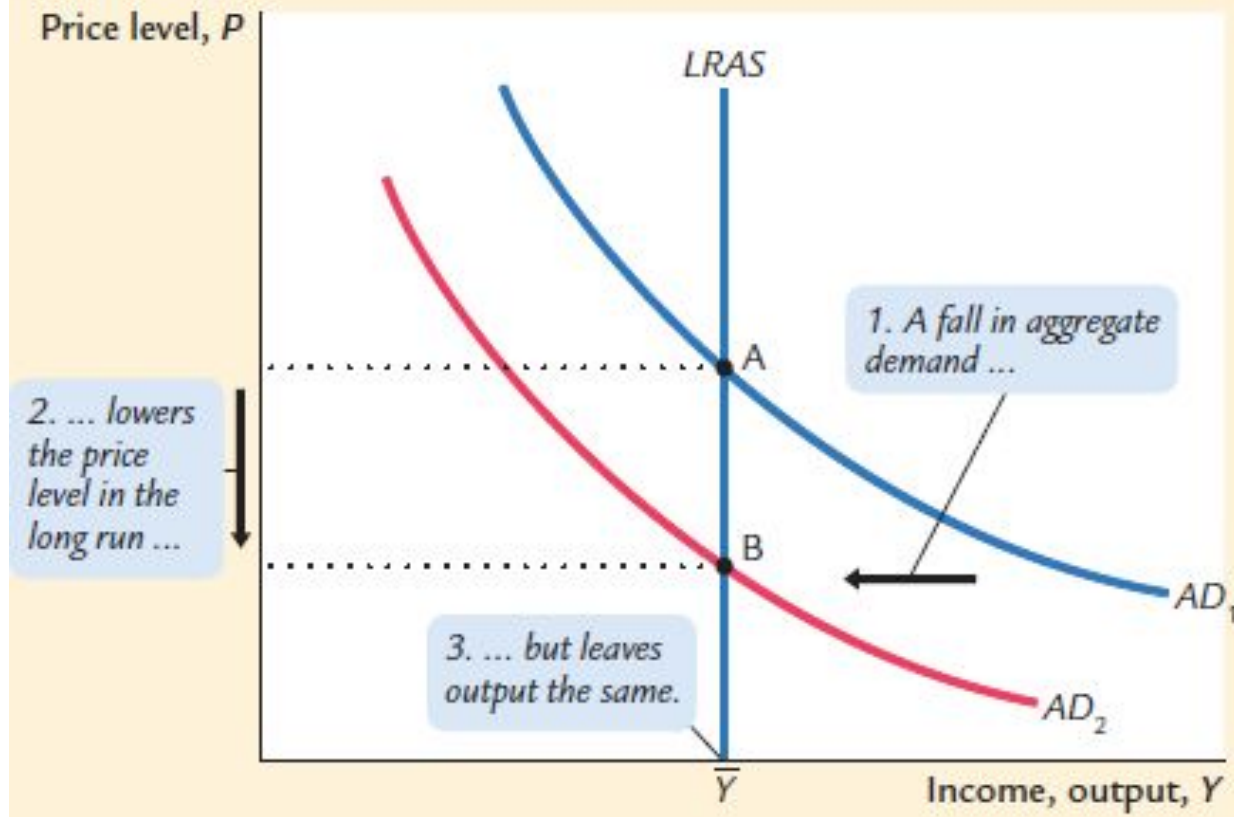
FIGURE 10-7



- **The Long-Run Aggregate Supply Curve**
- In the **IR**, the level of output is determined by the amounts of **K & L** and by the **T/L**;
- it does not depend on the price level.
- The long-run aggregate supply curve, *LRAS*, is vertical.

## 10-4 Aggregate Supply

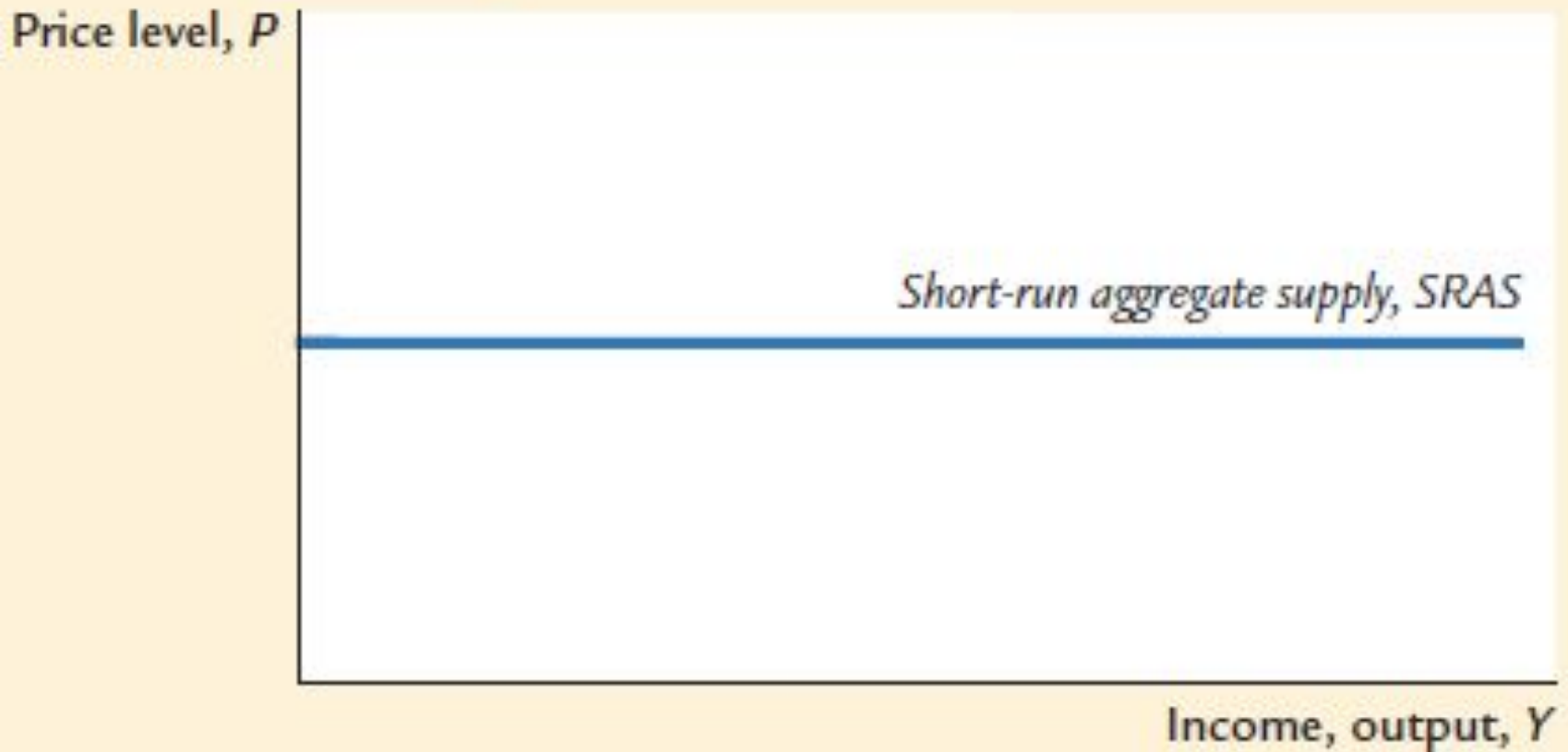
FIGURE 10-8



- **Shifts in Aggregate Demand in the Long Run**
- **A reduction** in the  $M$  shifts the aggregate demand curve downward from  $AD_1$  to  $AD_2$ .
- *The equilibrium for the economy moves from point A to point B.*
- Because the AS curve is vertical in the long run, the reduction in AD affects the  $P$  but not the level of output.

## 10-4 Aggregate Supply

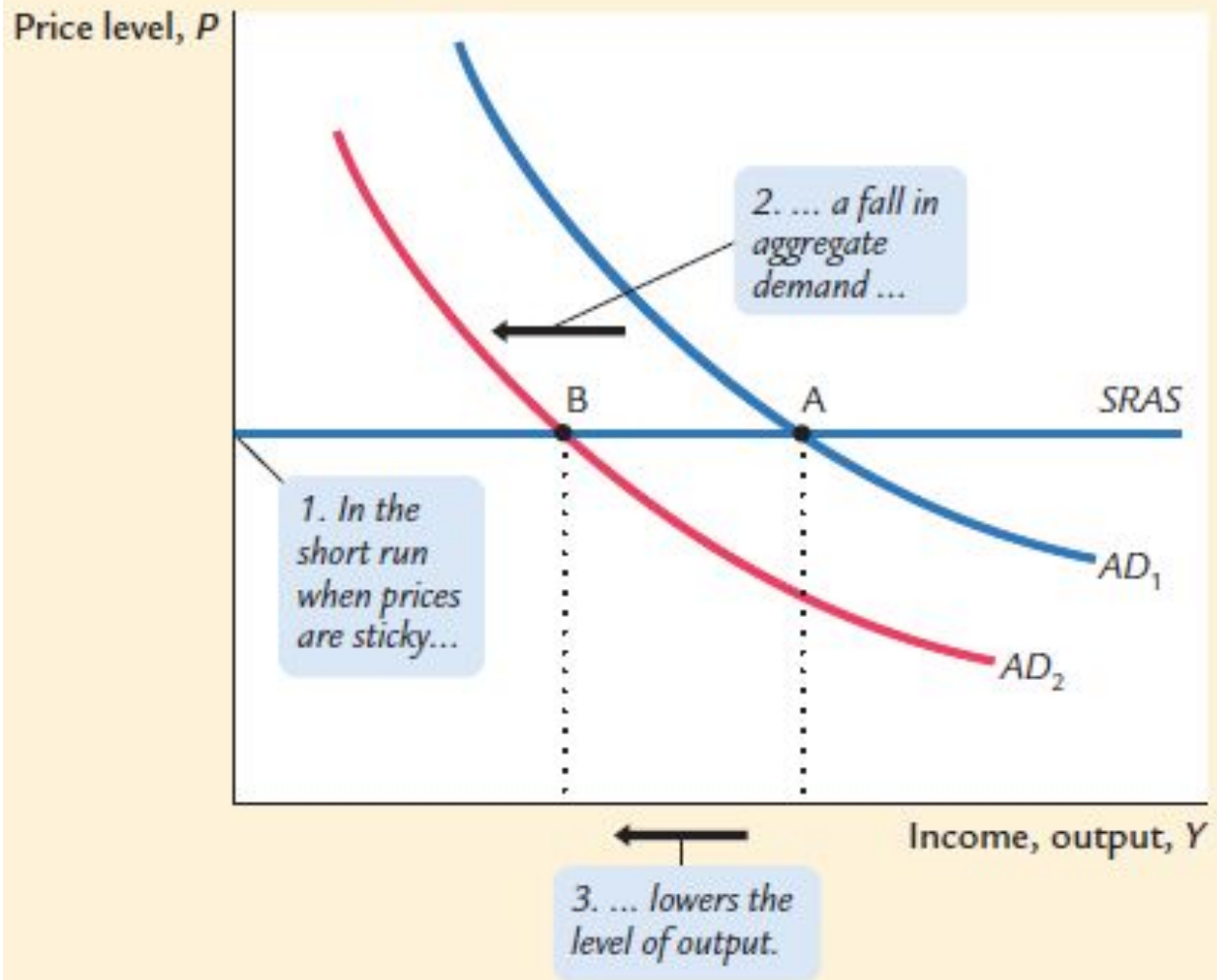
FIGURE 10-9



- **The Short-Run Aggregate Supply Curve**
- **In this extreme** example, all prices are fixed in the short run.
- Therefore, the short-run aggregate supply curve, *SRAS*, is *horizontal*.

## 10-4 Aggregate Supply

FIGURE 10-10

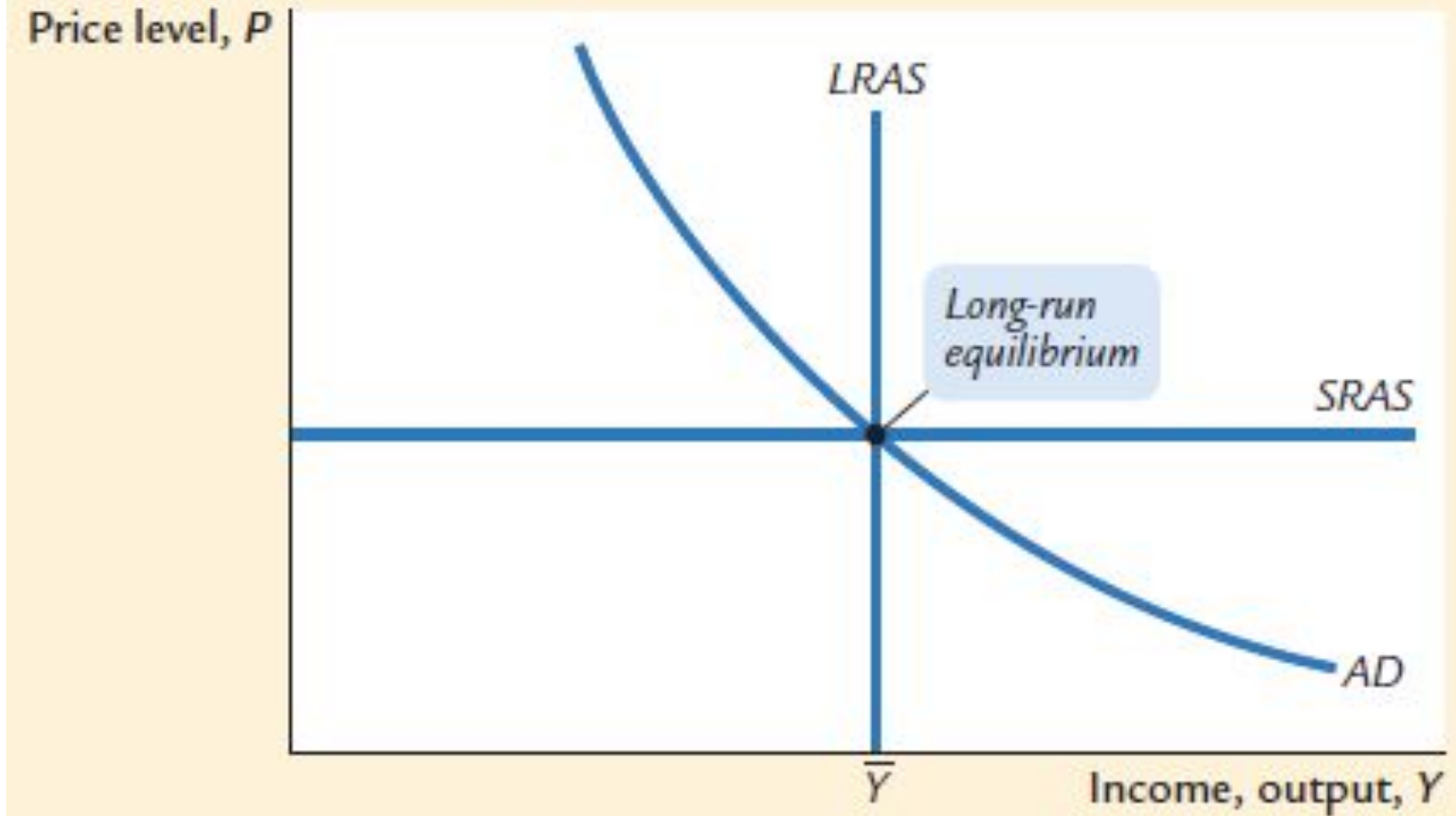


### Shifts in Aggregate Demand in the Short Run

- **A reduction in the  $M$**  shifts the  **$AD$**  curve downward from  $AD_1$  to  $AD_2$ .
- The equilibrium for the economy moves from point A to point B.
- Because the AS curve is horizontal in the SR, the reduction in AD reduces the level of  $Y$ .

## 10-4 Aggregate Supply

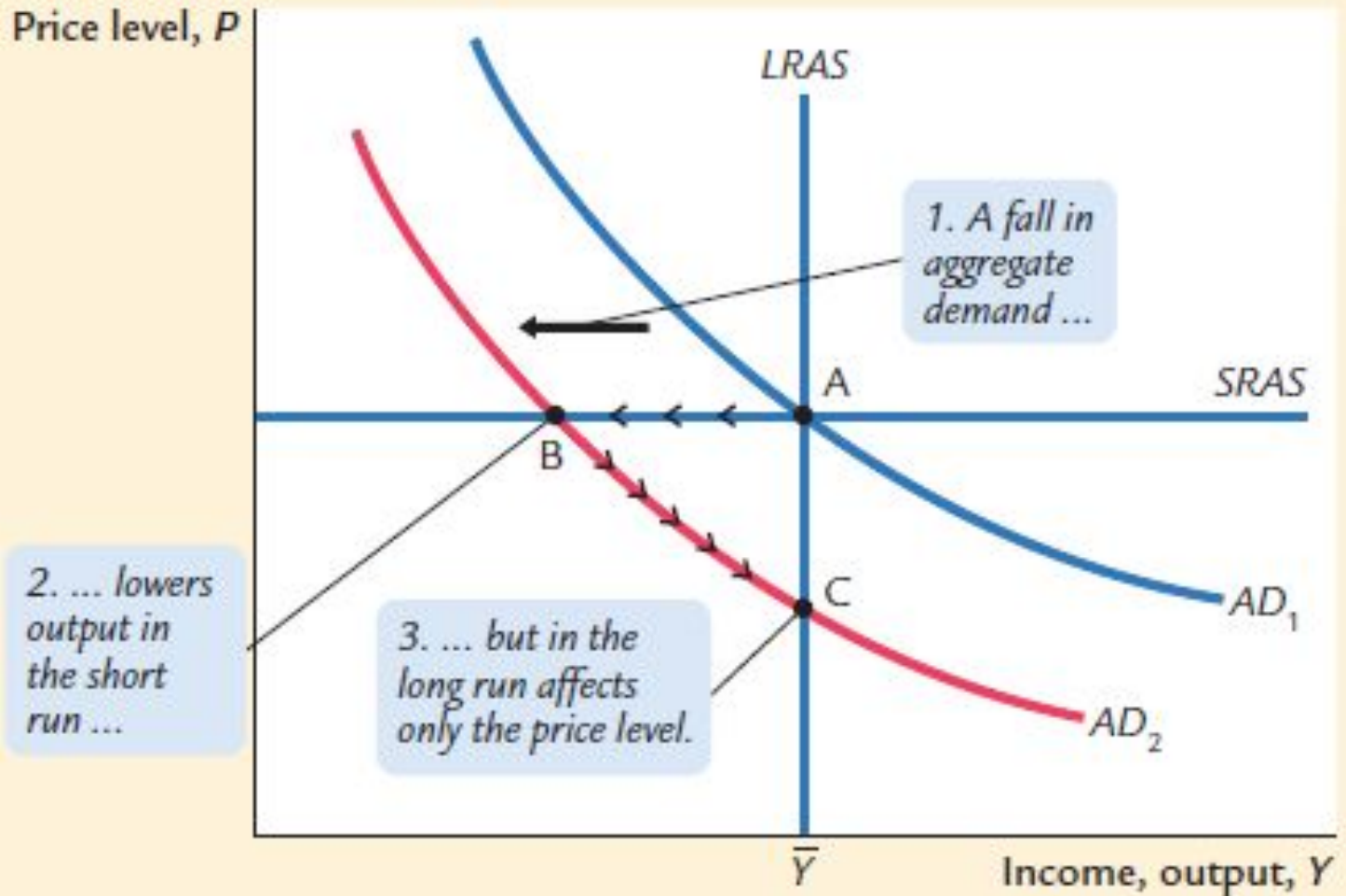
FIGURE 10-11



- **Long-Run Equilibrium**
- In the **LR**, the economy finds itself at the intersection of the **LR AS** curve and the **AD** curve.
- Because prices have adjusted to this level, **the SRAS** curve crosses this point as well.

## 10-4 Aggregate Supply

FIGURE 10-12



### A Reduction in Aggregate Demand

- **The economy begins** in long-run equilibrium at point A.
- A reduction in AD, perhaps caused by a decrease in the  $M$ ,
- moves the economy from point A to point B, where output is below its natural level.
- As prices fall, the economy gradually recovers from the recession, moving from point B to point C.

## ***A Monetary Lesson From French History***

- The story begins with the unusual nature of French money at the time. The
- money stock in this economy included a variety of gold and silver coins that, in
- contrast to modern money, did not indicate a specific monetary value. Instead, the
- monetary value of each coin was set by government decree, and the government
- could easily change the monetary value and thus the  $M$ . Sometimes
- this would occur literally overnight. It is almost as if, while you were sleeping,
- every \$1 bill in your wallet was replaced by a bill worth only 80 cents.
- Indeed, that is what happened on September 22, 1724. Every person in France
- woke up with 20 % less money than he or she had the night before. Over
- the course of seven months, the nominal value of the money stock was reduced
- by about 45 % . The goal of these changes was to reduce prices in the
- economy to what the government considered an appropriate level.



## **David Hume on the Real Effects of Money**

- Here
- is how Hume described a monetary injection in
- his 1752 essay *Of Money*:
- To account, then, for this phenomenon, we must
- consider, that though the high price of commodities
- be a necessary consequence of the increase of gold
- and silver, yet it follows not immediately upon that
- increase; but some time is required before the money
- circulates through the whole state, and makes its
- effect be felt on all ranks of people. At first, no
- alteration is perceived; by degrees the price rises, first
- of one commodity, then of another; till the whole at
- last reaches a just proportion with the new quantity
- of specie which is in the kingdom. In my opinion,
- it is only in this interval or intermediate situation,
- between the acquisition of money and rise of prices,
- that the increasing quantity of gold and silver is
- favorable to industry.



# 10-5 Stabilization Policy

Shocks to Aggregate Demand  
Shocks to Aggregate Supply

Fluctuations in the economy as a whole come from changes AS or AD. Economists call exogenous events that shift these curves **shocks to the economy**.

- a shock that shifts the AD curve is called a **demand shock**.
- a shock that shifts the AS curve is called a **supply shock**.

These shocks disrupt the economy by pushing output and employment away from their natural levels.

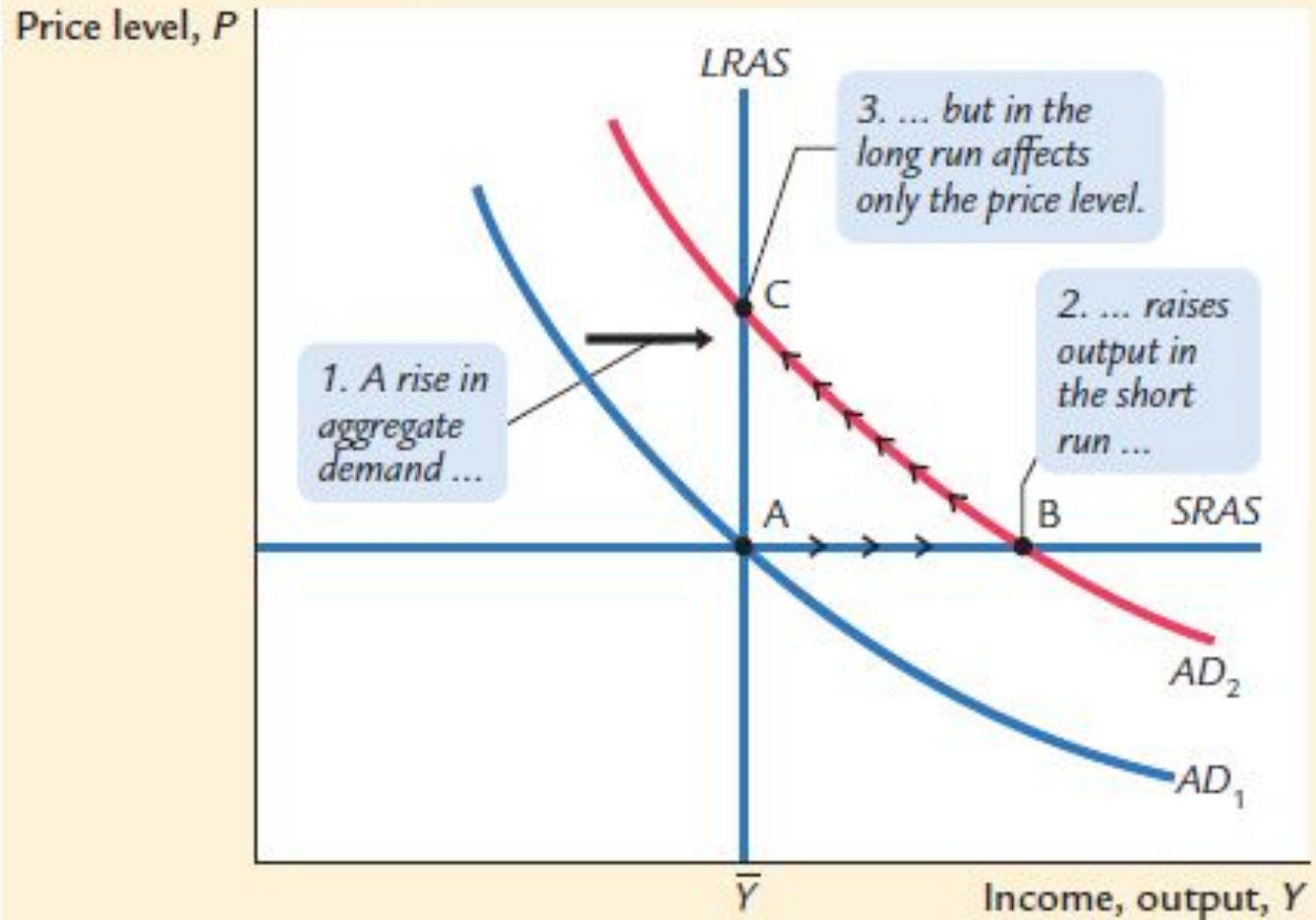
## Goals of the model of AS & AD:

2. to show how **shocks cause economic fluctuations**.
3. to evaluate how **macroeconomic policy can respond**.

**The stabilization policy** is a policy aimed to reduce the severity of SR economic fluctuations.

## 10-5 Stabilization Policy

FIGURE 10-13



- **An Increase in Aggregate Demand**
- **The economy begins** in long-run equilibrium at point A.
- An increase in AD, perhaps due to an increase in the **velocity of money**, moves the economy from point A to point B, where  $Y$  is above its natural level.
- As prices rise, output gradually returns to its natural level, and the economy moves from point B to point C.

## 10-5 Stabilization Policy

Because supply shocks have a direct impact on the price level, they are sometimes called **price shocks**.

### Examples:

- **A drought that destroys crops.**

The reduction in food supply pushes **up food  $P$** .

- **A new environmental protection law** that requires firms to reduce their emissions of pollutants.

Firms  $\nearrow P$ .

- **An increase in union aggressiveness.**

This pushes up wages and the prices.

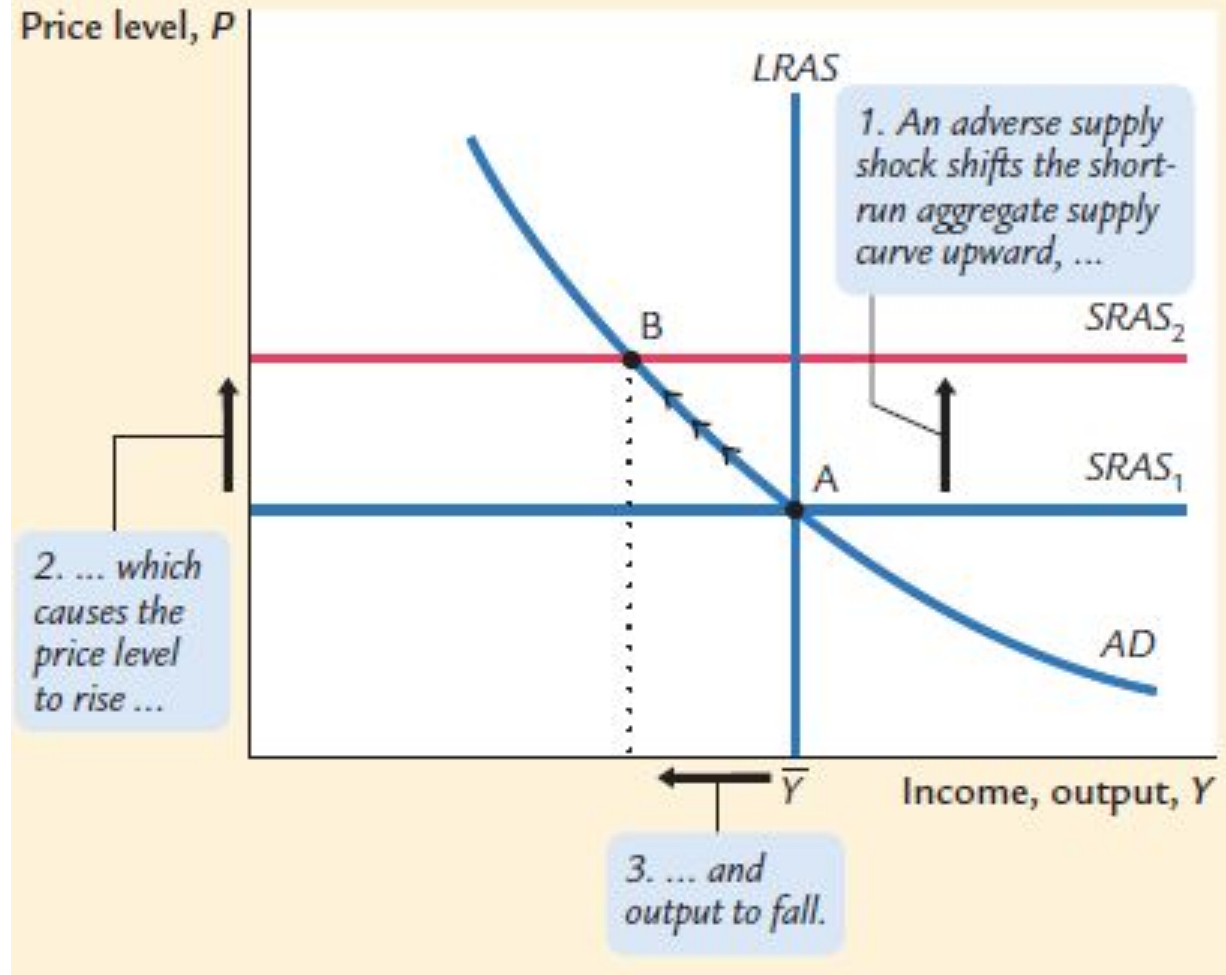
- **The organization of an international oil cartel.**

By curtailing competition, the major oil producers can raise the world  $P$  of oil.

1. All these events are **adverse supply shocks**, which means they push costs and prices upward.
2. A **favorable supply shock** reduces costs and prices.

## 10-5 Stabilization Policy

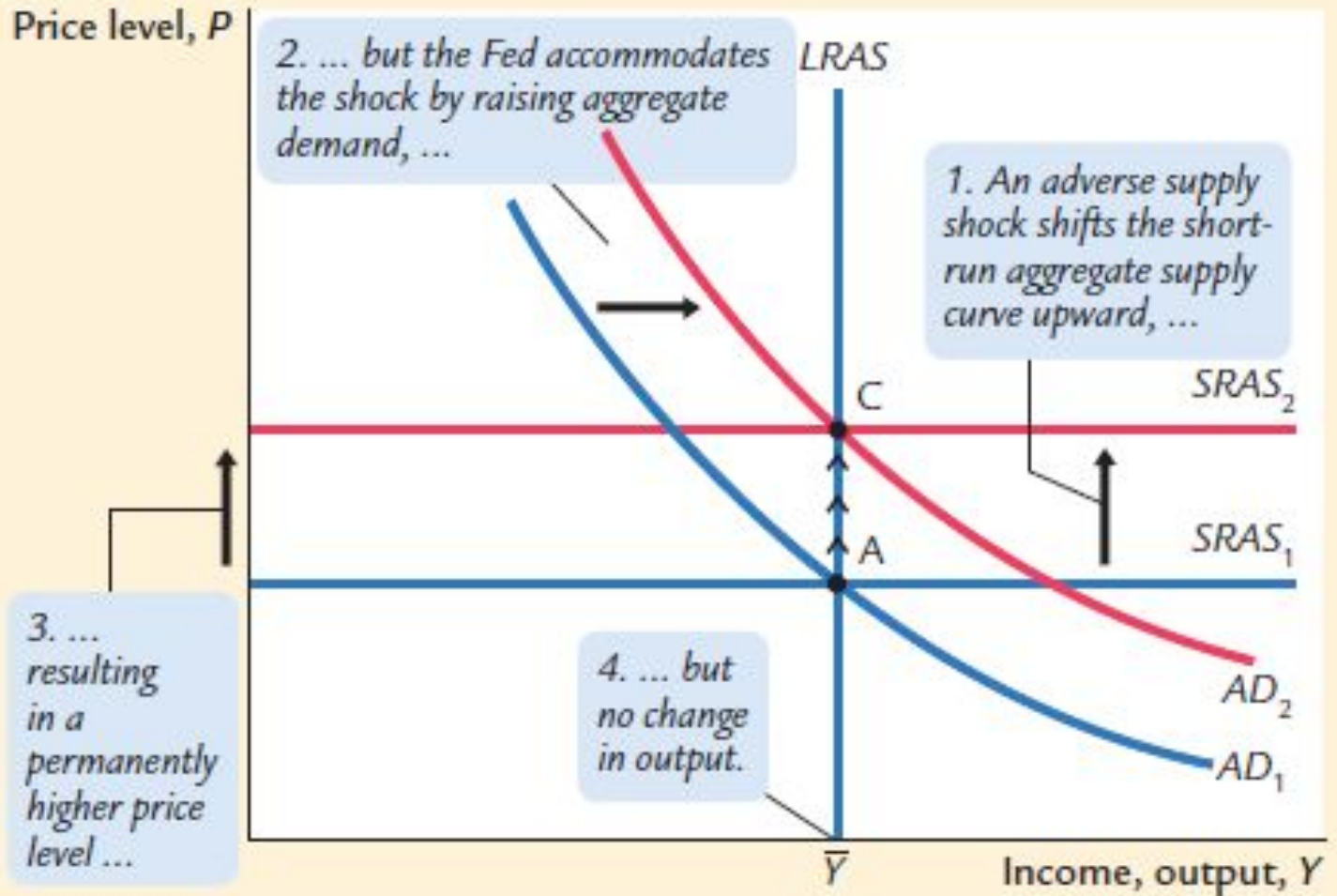
FIGURE 10-14



### An Adverse Supply Shock

- An adverse supply shock pushes up costs and thus prices.
- If AD is held constant, the economy moves from point A to point B, leading to **stagflation** - a combination of increasing prices and falling output.
- Eventually, as prices fall, the economy returns to the natural level of  $Y$ , point A.

FIGURE 10-15



## 10-5 Stabilization Policy

### Accommodating an Adverse Supply Shock

- **In response to** an adverse supply shock,
- **the Fed can increase AD** to prevent a reduction in output. The economy moves from point A to point C.
- The cost of this policy is a permanently higher level of prices.

# How OPEC Helped Cause Stagflation in the 1970s and Euphoria in the 1980s

Year	Change in Oil Prices	Inflation Rate (CPI)	Unemployment Rate
1973	11.0%	6.2%	4.9%
1974	68.0	11.0	5.6
1975	16.0	9.1	8.5
1976	3.3	5.8	7.7
1977	8.1	6.5	7.1

Year	Change in Oil Prices	Inflation Rate (CPI)	Unemployment Rate
1978	9.4%	7.7%	6.1%
1979	25.4	11.3	5.8
1980	47.8	13.5	7.0
1981	44.4	10.3	7.5
1982	-8.7	6.1	9.5

Year	Changes in Oil Prices	Inflation Rate (CPI)	Unemployment Rate
1983	-7.1%	3.2%	9.5%
1984	-1.7	4.3	7.4
1985	-7.5	3.6	7.1
1986	-44.5	1.9	6.9
1987	18.3	3.6	6.1

## 10-6 Conclusion

### 1. **This chapter introduced a framework to study economic fluctuations:**

- a. the model of aggregate supply and aggregate demand.
- b. The model is built on the assumption that prices are sticky in the short run and flexible in the long run.
- c. It shows how shocks to the economy cause output to deviate temporarily from the level implied by the classical model.

### 2. **The model also highlights the role of monetary policy.**

- a. On the one hand, poor monetary policy can be a source of destabilizing shocks to the economy.
- b. On the other hand, a well-run monetary policy can respond to shocks and stabilize the economy.

**THANKS !**

