



Win'Cor

iGT March Monthly

Review

ns



GOALS & KPIs

Goals for team:

- Create our team work spaces
- Expa Book
- At least 2-intern agreement

KPIs:

- About 30 calls per member
- 30 marketing mails
- Create at least 1 new opp

TEAM PERFORMANCE during March

	Sveta	Sasha	Vika
Calls	>30	>30	>30
Agreements	1	-	1 (in process)
Approvals	-	-	-
LCM, Department Days	2/3	2/3	2/3
Team Meetings, Workings	6/10	6/10	6/10

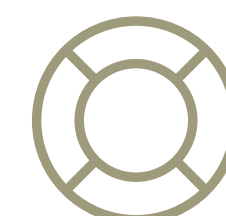


MAIN SUCCESSSES

в чем основные успехи, какие цели были достигнуты, что удалось сделать эффективно



We have made marketing letter for companies



We are creating Expa Book



We have signed almost 2 agreements



MAIN

BOTTLENECKS

*в чем основные проблемы, почему не удастся

достигнуть цели, что мешает эффективной работе*

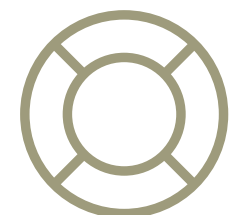


**Lack of
time**

STEPS FOR APRIL



1) Expa Book – finish OPP creation



2) Launch automatic mails distribution
- find X (50?) companies with emails
- set 3 templates for mails (in order)
- get at least 5? Answers

KPI:

1) 1-EP agreement per member
- 50 calls per member



THANK YOU, iGT!



QUESTIONS TIME!!!!