CAMPUS KICK OFF EVENT 2012





Agenda

Start	End	Topic	
08:30	09:00	Welcome coffee	
09:00	09:30	FY1112 overview	
09:30	09:45	FY1213 Where? What? How?	
09:45	10:15	TS projects for FY1213	
10:15	10:30	Break	
10:30	10:50	Campus Teams Reboot	
10:50	11:50	Message track/How to answer difficult questions	
11:50	12:00	Check emails €	
12:00	13:00	Lunch	
13:00	16:30	Social Media Networks by Oleg Mamaev	
16:30	17:00	R&R	
17:00	17:15	Closure	diversity ARREST

During the year we operated based on:

Focus

Digital

Brand

Innovation

SMART



32 Campus event across Ukraine incl.:

- 3 Master Classes
- 2 Become a P&G'er in 1 day
- 2 P&G Weeks

2 Virtual Career Fairs with unique results:

- 109 351 unique visitors on-line
- 35205 unique visitors of P&G stands
- ~80% geography coverage
- 880 000 impressions of banners on top news services
- 166 890 000 impressions of context advertising in Facebook and Vkontakte

EE Online Case Study:

- 206 teams were registered across EE
- HOT Lines in Social Networks during the case solving
- 20 teams were sent their solutions
- 5 finalist teams in FF

More:

- Digital Ambassadors
 Digital P&G Month in A

 AIESEC





EE leading Social Media 2.0 effort for CEEMEA and for global team a pilot hub.

3 flash games, supported via attractive content on P&G profiles and advertising in

1 st Application	2 nd Application	3 rd Application
FIND YOUR P&G BRAND	P&G Package Designer (work name Product Maker)	P&G Quiz
Funny test that allows users to recognize themselves which P&G brand are similar to them	Allows users to create their own brands/products and simulate the "launch" at the market.	Allows users to answer the questions about P&G and get scores.
Launched in April 1 st	22 nd June 2012	August 2012

Success Measure: +10M active users in EE, 1M direct clicks (switch) to joinpg

Results (by Aug 1st):

of fans in society increased for 70%

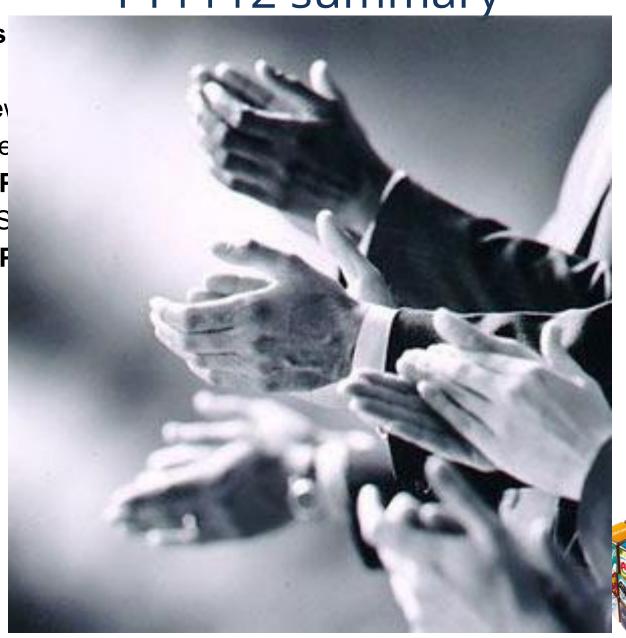
of participants of Find Your P&G Brand test ~ 1040 users

of participants of Package Designer~ 1040 users



It was

26 Nev 11 Inte In TOF Stud S In TOF World



FY 1213 - Where? How? Who?

CEEMEA TS Focuses FY1213:

Build the **Strategic** 'Go-To-Campus' that meets organizations' needs

Improve Productivity everywhere thru Standardizing, Digitizing and Scaling up TS programs

Build TS Capabilities thru Simplifying Systems, CEEMEA TS
Library and TS Regional Projects



FY 1213 - Where? How? Who?

- Companies feel the turbulent atmosphere in the world, they safe more, spend less
- Companies want to recruit best of the best

Our goal:

Become #1 Employer among FMCG

How to win:

- Drive P&G Employer Brand Awareness as TOP priority
- F2F with targeted pre-selected audience
- Max geography coverage via digital projects
- Be open for discussion even online
- Hire only if perfect fit



FY 1213 - Core TS Projects

- Social Media Project Launch 3rd application
- Webinars in Social Networks
- Re-launch Find Your P&G Brand into russian and Package Designer transformation
- EE Online Case Study advanced content, technical development, battle between the countries (RU, UA, KZ)
- Virtual Career Fair (+ EE+KZ P&G Virtual Career Fair)
- In-the-office programs tbd (One Day with P&G (Open doors day); One day in the shoes of a P&G leader)

Campuses

Focus on Case Studies and Master Classes in Regions

Go to Campus under the P&G Business School Brance *Launch in Sep'12

Campus Teams Expectations

MUST - all team members contribute into team activities.

You are assessed as a one team!



Important - Quality vs Quantity



Execute with excellence



Message track Exciting Start & Multiple Career Opportunities Unique training opportunities – MBA on the job NEW OPPORTUNITY A Multiple Career Opportunities Young and dynamic multinational community

Reasons to believe:

EVERY DAY

• Built from within = conscious choice to invest in people development

• <u>Big size, multi-brand business</u> with leadership positions = variety of choices

Message track

Exciting Start & Multiple Career Opportunities

- 1
- 1. Hiring without specific/ required work experience
- 2. High salary at starting level
- 3. Individual career path & high perspectives of career progress
- 4. 3D variety of choices

Unique training opportunities – MBA on the job

- 2
- 1.Day 1 responsibility, real business running
- 2. Coaching, mentorship, networking & peer-buddying
- 3. Face-to-face, distance and web based trainings

Young and dynamic multinational community

- 1. Designed to hire youth
- 3
- 2. Welcoming and Caring relationships, respect to diversity
- 3. Respect to Work-life balance
- 4. Fun and drive



REMEMBER!

- The best way to send recruiting messages is to talk about yourself.
- What you do now
- How you started
- How were you hired/promoted
- What trainings and development do you receive
- What you like about P&G



Summary

- Work SMART
- Work as ONE Team
- Negotiate
- Execute with Excellence
- •Digitize (pre-, post- info about event in FB and VK as a rule)
- Feedbacks on-line
- Look for the Best

ORG:

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