



# LaserJet Enterprise M60x/M63x NPI Technical Training

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## KM Training Course Announcement

HP LaserJet Enterprise M607, M608, M609 and MFP M631, M632, M633 Series Printers

Service and Support Training

CourseID: 01071914

[HP Univers](#)

### Registration Links

#### Internal Course

[HP University](#)  
[01071914](#)

#### External Course

[Learning Center](#)  
[01071914](#)

#### External Course

[Consumer Support](#)  
[01071914](#)

### Course Announcement Text

New

#### Duration

3 Hrs. 0 Min.

#### Format

Web Based

#### Description

This course provides service and support information for the HP LaserJet Enterprise M607, M608, M609 and MFP M631, M632, M633 Series Printers. Topics include the features, architecture, and functionality of the printer. Detailed information is also provided on removal and replacement procedures for Customer Self Repair (CSR) parts.

After completing this course, learners should be able to set up, configure, and service the HP LaserJet Enterprise M607, M608, M609 and MFP M631, M632, M633 Series Printers as well as provide technical sales support for these printers.

#### Audience

Service engineers  
Support engineers  
Field service engineers  
Solution architects

#### Prerequisites

HP FutureSmart Firmware Training  
HP University CourseID 00241676

#### System requirements

- XP (32/64 bit)
- 2003 (32/64 bit)
- Vista (32/64 bit)
- 2008 / Win 7 / 2008 R2 (64 only)
- Windows 8 / Windows 8.1 / Windows Server 2012 / Windows 10





# ATOm- Mono, Single Function Transactional

# Mono Workgroup Value

## Proposition

- Industry's **deepest security** and leading manageability
- Provide a high-performing, easily managed, reliable mono laser printer/MFP for Enterprise workgroups
  - Multiple speeds to provide good market coverage (**55, 65, and 75** ppm speeds for both SFP and MFP) are competitive
  - Fast response from sleep assures customers don't need to wait for their output (**FPOT) top of class**)
  - Prints duplex page in time it takes most competitors to print one page so customers can focus on their business – not printing
  - Improved acoustics so the printer does not interfere with customers' ability to get work done
  - Higher yield cartridges allows for **fewer interventions, lower OCPP**, and lower total cost to manage
- **JetINTELLIGENCE**

# HP LaserJet Enterprise M607, M606, M609

## Features

### Productive & efficient

- 3 speeds; 55, 65, 75ppm
- 85% duplex efficiency
- 7 second SFPOT (preliminary)

### Supplies

- 11k, 25k, 41k (new) cartridge
- JetIntelligent technology with CAT

### Input and Stands

- 550 page capacity feeders
- Built in auto duplex (dn,x)
- 1x550 feeder
- HCI – 2100
- Envelope Feeder Accy

### Output

- 500 page std. output bin
- 800-sheet 6-bin stapling mailbox combination with job offset (optional)
- 1300 sheet total output with accessory

### Manageability/Extensibility

- HIP2 for solution integration (dn, x)
- WebJet Admin
- Universal Print Driver
- OXP



### Simple To Use

- 2.7" & 4.3" Color Control Panels w/Easy Access USB port
- **Omni UI**
- Online Help for solving problems

### Mobility

- Embedded Wi-Fi Direct/BLE (on x bundle)
- NFC/Wireless Accessory (optional)

### Robust Security

- 100+ embedded security settings
- SureStart, Whitelisting, Intrusion detection
- HP JetAdvantage Pull Print
- Encrypted HDD (optional)
- Trusted Platform Module (TPM) (optional)
- HP Access Control (optional)
- Secure Print (optional)

### Designed for the Office

- Smaller size/footprint
- New "PHI" ID
- Auto-on/Auto-off
- EPEAT Gold bundles (Gov't bundles)

# M607/M608/M609 replace M604/M605/M606

## Feature Overview



- **Key product improvements**
- HP extends lead in Security bringing HP SureStart, Intrusion Detection & Whitelisting to workgroup products
- Phenomenal Performance for the office
  - ~24% faster FPOT (5.3 sec from Ready vs. 7) (preliminary)
  - 12.5% faster Sleep FPOT (7 sec from Sleep vs. 8 sec) (preliminary)
  - Up to 6-15% faster printing (52/58/65 to 55/65/75)
  - ~22% more maximum input (3600 to 4400)
  - Integrated stapler/stacker/mailbox with job offset (predecessor was a separate stapler, stacker and mailbox, with no job offset)

### **JETINTELLIGENCE** cartridges increase peace of mind and reduce intervention

- Jet**INTELLIGENCE** cartridges have the latest counterfeit technology
- ~60% larger mono SFP cartridges reduces interventions and saves money
- A5 long edge feed was not available on predecessors and now we can print at engine speed
- Can now print duplex short edge feed

# LaserJet Enterprise M607, M608 and M609 (ATOM)

## Bundle Configurations

M607n* K0Q14A	M607dn K0Q15A	M608n* K0Q17A	M608dn K0Q18A	M608x K0Q19A	M609dn K0Q21A	M609dh K0Q20A	M609x K0Q22A
<ul style="list-style-type: none"> <li>• 55/52ppm Letter/A4</li> <li>• 650 page input</li> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> <li>• Easy Access USB</li> <li>• Network ready</li> <li>• 2.7" CP</li> <li>• 11K (A) page CRG capacity</li> </ul>	<ul style="list-style-type: none"> <li>• 55/52ppm Letter/A4</li> <li>• M607n +</li> <li>• Duplex</li> <li>• HIP2</li> </ul>	<ul style="list-style-type: none"> <li>• 65/61ppm Letter/A4</li> <li>• 650 page input</li> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> <li>• Easy Access USB</li> <li>• Network ready</li> <li>• 2.7" CP</li> <li>• 11K (A), 25K (X), &amp; 41k (Y) page CRG capacity</li> </ul>	<ul style="list-style-type: none"> <li>• 65/61ppm Letter/A4</li> <li>• M608n +</li> <li>• Duplex</li> <li>• HIP2</li> <li>• Opt'l EPEAT Gold and TAA Compliant</li> </ul>	<ul style="list-style-type: none"> <li>• 65/61ppm Letter/A4</li> <li>• M608n +</li> <li>• 4.3" touch CP</li> <li>• Duplex</li> <li>• Additional 550 sheet feeder</li> <li>• HIP2, WiFi, BLE</li> </ul>	<ul style="list-style-type: none"> <li>• 75/71 ppm Letter/A4</li> <li>• Duplex</li> <li>• 650 page input</li> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> <li>• Easy Access USB</li> <li>• Network ready</li> <li>• 2.7" CP</li> <li>• Duplex</li> <li>• HIP2</li> <li>• 11K (A), 25K (X), &amp; 41k (Y) page CRG capacity</li> <li>• Opt'l EPEAT Gold and TAA Compliant</li> </ul>	<ul style="list-style-type: none"> <li>• 75/71 ppm Letter/A4</li> <li>• M609dn +</li> <li>• Duplex</li> <li>• 4.3" touch CP</li> <li>• FIPS Encrypted HDD</li> <li>• EPEAT Gold and TAA Compliant</li> <li>• No Wireless</li> <li>• For US Gov Only</li> </ul>	<ul style="list-style-type: none"> <li>• 75/71 ppm Letter/A4</li> <li>• M609dn +</li> <li>• Duplex</li> <li>• 4.3" touch CP</li> <li>• Additional 550 sheet feeder</li> <li>• HIP2, WiFi, BLE</li> </ul>
\$749/649€//\$749	\$949/799€//\$949	\$1049/749€//\$949	\$1249/899€//\$1149	\$1599/1299€//\$1499	\$1799/1099€//\$1699	\$2249	\$2149/1429€//\$2049

Argon (Electra R) 55ppm

Titanium (Vega R) 65ppm

Oxygen (Antares R) 75ppm

\*N not upgradeable to DN; not

E\*

# Current vs Future Mono A4 SFP Line Up

**M60  
4**



**M604dn**  
52ppm, duplex  
LCD Panel  
Engine Life: 675k  
RMPV: 5-16k  
Input: 600/3,600



**M604n**  
52ppm  
LCD Panel  
Engine Life: 675k  
RMPV: 5-16k  
Input: 600/3,600



**M60  
7**



**M607dn**  
55ppm  
2.7" CP  
Engine Life: 675k  
RMPV: 5-20k  
Input: 650/4,400



**M607n**  
55ppm  
2.7" CP  
Engine Life: 675k  
RMPV: 5-20k  
Input: 650/4,400





# Current vs Future Mono A4 SFP Line Up

**M60**

—



**M605x**  
58ppm  
4.3" touch screen  
RMPV: 5-16k  
Input: 600/3,600



**M60**

**8**

**M608x**  
65ppm  
Additional Tray, 4.3" touchscreen  
Engine Life: 675k  
RMPV: 5-25k  
Input: 1,200/4,400



**M605dn**  
58ppm  
LCD Panel  
RMPV: 5-16k  
Input: 600/3,600



**M608dn**  
65ppm  
2.7" CP  
Engine Life: 675k  
RMPV: 5-25k  
Input: 650/4,400



**M605n**  
58ppm  
LCD Panel  
RMPV: 5-16k  
Input: 600/3,600



**M608n**  
65ppm  
2.7" CP  
Engine Life: 675k  
RMPV: 5-25k  
Input: 650/4,400

# Current vs Future Mono A4 SFP Line Up

M60



**M606x**  
65ppm  
4 Line panel  
RMPV: 5-20k  
Input: 600/3,600



**M609x**  
75ppm  
Additional Tray,  
4.3" touchscreen  
Engine Life: 675k  
RMPV: 5-30k  
Input: 1,100/4,400



**M606dn**  
65ppm  
LCD Panel  
RMPV: 5-20k  
Input: 600/3,600



**M609dn**  
75ppm  
2.7" CP  
Engine Life: 675k  
RMPV: 5-30k  
Input: 650/4,400

M60

9



**M609dh**  
75ppm  
4.3" touchscreen  
Engine Life: 675k  
RMPV: 5-30k  
Input: 650/4,400  
FIPS HDD - for US Gov't only

# A4 Mono Transactional SFP line up – Spring '17

Enterprise - Jedi

M60  
9



**ATOm 75dn** \$1,799  
75ppm  
2.7" CP  
RMPV: 5-30k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**ATOm 75x** \$2,149  
65ppm  
4.3 CP  
Additional Tray,  
RMPV: 5-30k  
Input: 1,100  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k

M60  
8



**ATOm 65n** \$1,049  
65ppm  
2.7" CP  
RMPV: 5-25k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**ATOm 65dn** \$1,249  
65ppm  
2.7" CP  
RMPV: 5-25k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**ATOm 65x** \$1,599  
65ppm  
4.3" CP  
Additional Tray, 4.3 CP  
RMPV: 5-25k  
Input: 1,200  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k

M60  
7



**ATOm 55n** \$749  
55ppm  
2.7" CP  
RMPV: 5-20k  
Input: 650  
Blk CPP/Yield: 1.50¢/11k



**ATOm 55dn** \$949  
55ppm  
2.7" CP  
RMPV: 675k/5-20k  
Input: 650  
Blk CPP/Yield: 1.50¢/11k

Pricing is preliminary

# A4 Mono **Managed SFP** line up – Spring '17

Enterprise - Jedi

**M60  
9**



**ATOm 75dn** \$3,474.32  
 75ppm  
 2.7" CP  
 RMPV: 5-50k  
 Input: 650  
 Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
 11k/25k/41k



**ATOm 75x** \$4,049.32  
 65ppm  
 Additional Tray, 4.3 CP  
 RMPV: 5-50k  
 Input: 1,100  
 Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
 11k/25k/41k

**M60  
8**



**ATOm 65dn** \$2,417.34  
 65ppm  
 2.7" CP  
 RMPV: 5-40k  
 Input: 650  
 Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
 11k/25k/41k



**ATOm 65x** \$2,994.73  
 65ppm  
 2.7" CP  
 Additional Tray, 4.3 CP  
 RMPV: 5-40k  
 Input: 1,200  
 Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
 11k/25k/41k

**M60  
7**



**ATOm 55dn** \$1,838.69  
 55ppm  
 2.7" CP  
 RMPV: 675k/5-30k  
 Input: 650  
 Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
 11k/25k/41k

Exclusive "managed" supplies

Pricing is preliminary

# HP LaserJet Enterprise M607, M608, M609 series

## Paper-handling accessories



**550-sheet paper feeder (LOH17A)**

**2,100-sheet paper feeder (LOH18A)**

**Envelope feeder (LOH21A)**

**Stapler/stacker/mailbox (LOH20A)**

**Printer stand (LOH19A)**

**Standard**

M608x, M609x (one)

**Optional**

Add up to three:  
M608x, M609x  
Add up to four:  
M607n, M607dn,  
M608n, M608dn,  
M609dn

All models

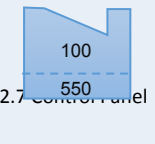
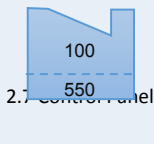
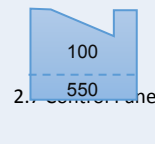
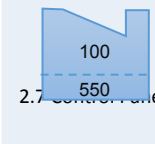
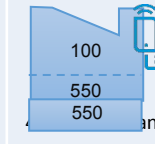
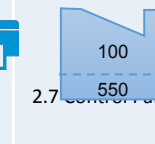
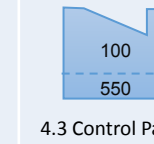
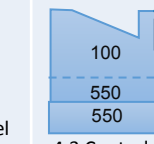
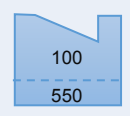
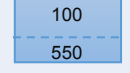

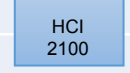
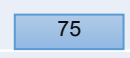



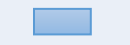








Add up to two: all models

All models

All models

# Mono Workgroup SFP Bundle Configurations

<sup>1)</sup>Multiple 550 stackable trays supported, but printer limited to total of six input trays, including combination of MP tray, main cassette, stackables, and HCI.

			M607 (55ppm)		M608 (65ppm)			M609 (75ppm)		
Bundle			n	dn	n	dn	x	dn	dh	x
			 2.7 Control Panel 100 550	 2.7 Control Panel 100 550	 2.7 Control Panel 100 550	 2.7 Control Panel 100 550	 2.7 Control Panel 100 550 550	 2.7 Control Panel 100 550	 4.3 Control Panel 100 550	 4.3 Control Panel 100 550 550
Input Devices	MP tray (100)		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Main Cassette (550)		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Stackable (550) <sup>1)</sup> <i>Up to 4 on dn/n</i> <i>Up to 3 on x</i>		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	<input checked="" type="checkbox"/> Installable Accessory	Installable Accessory	Installable Accessory	<input checked="" type="checkbox"/> Installable Accessory
	HCI (2100)		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
	Envelope Feeder <i>Up to two</i>		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
Duplex	Duplexer		<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Output Device	5 bin MBM stapler/stacker with offset		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
Mobility	Accessory: Wireless Direct/ NFC; Embedded WD/BLE		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	<input checked="" type="checkbox"/>	Installable Accessory	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HDD			Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	<input checked="" type="checkbox"/>	Installable Accessory
EPEAT	Gold, Silver									



# ION- Mono, Multi-function

# LaserJet Enterprise (Flow) MFP M631, M632, M633

For 10+ users printing 5,000-30,000 pages per month (Enterprise)

For 10+ users printing 5,000-40,000 pages per month (Managed)

Ion 55  
Ion 65  
Ion 75

## Highlights

Customer: Improve your business's speed and efficiency with a world class reliable and high performance next generation scan optimized MFP

Business: A new engine at multiple speeds points extending HP's market reach including MPS and providing best in class features



Spring '17

\$1,899-\$5,499 (NA)

Managed = 19%

## Innovations

- Market leading print duplex efficiency
- Protect secure information with TPM, HP Sure Start, Intrusion Detection, HP Security Manager and HDD
- Reduce downtime and keep your business running with HP's significant improved jam performance
- New User Interface FS4
- Get back to work fast with first page out as fast as 5.3 seconds; 7 seconds from sleep (preliminary)
- Get the most out of your printer with HP's JetIntelligence toner technology.

## Features

- 55,65,75 pages per minute (letter) (+15)
- Flow bundles: Fast scanning, HP EveryPage, OCR, keyboard, easy document editing with auto-crop, auto-tone, auto-orientation
- Scan to Sharepoint now for all devices with HP FutureSmart 4
- Extensive paper handling & finishing
- 3,200 pages max. input (+150); HCl, stand w/ cabinet
- 1,000-sheet, 3-bin stapler/stacker mailbox with job offset
- Larger toner capacity up to 41k (+16k vs Predecessor)
- HP ePrint / AirPrint / JetAdvantage Pull Print

Replaces LaserJet Enterprise M630 MFP



# M631/M632/M633 replace M630

## Feature Overview



- Key product improvements
- HP extends lead in **Security** bringing HP SureStart, Intrusion Detection & Whitelisting to workgroup products
- Phenomenal Performance for the office
  - 38% **faster FPOT** (5.3 sec from Ready vs. 8.5) (preliminary)
  - 37% faster Sleep FPOT (7 sec from Sleep vs. 11 sec) (preliminary)
  - Up to 8-25% faster printing (60 to 55/65/75- MFP)
  - 102% faster duplex Flow scan speeds 90/180 ipm (simplex/duplex)
  - 100% faster duplex Enterprise scan speeds 75/120 ipm (simplex/duplex)
  - 5% more maximum input capacity (3,200 from 3,100)
  - Mailbox/Stapling option now has 1,000 sheet capacity and job offset
- **JETINTELLIGENCE** cartridges increase peace of mind and reduce intervention
  - Jet**INTELLIGENCE** cartridges have the latest counterfeit technology
  - ~60% larger mono SFP/MFP cartridges reduces interventions and saves money
  - A5 long edge feed not available on M630 and now we can print at engine speed
  - Can now print duplex short edge feed

# HP LaserJet Enterprise (Flow) MFP M631, M632, M633 Series

## “Wow news” against competition

- “Flow” bundle with fast scanning, HP Everypage, OCR, Sharepoint connector & keyboard
- Designed for managed sales with low OCPP, large capacity cartridge, fast SFPOt, fast scanning and printing, job offset, and large input capacity
- High productivity with 3 speed bands, 85% duplex efficiency, wireless direct/BLE
- Superior security
  - 250+ embedded features including HP JetAdvantage Pull Print
  - SureStart, Whitelisting, Intrusion detection
- Legendary HP reliability and quality with substantial reduction in jams and improved fuser performance

## “What’s new” vs. M630 (Maple)

- 55/65/75 ppm speeds vs 60ppm with 85% duplex printing efficiency
  - Faster ADF scanning
  - Lower Cost Per Page
  - New Omni/Opus UI
  - New 550 page feeders vs. 500 (giving max input of 3200)
  - New 3x550 feeders/stand
  - Improved acoustics and environmental
  - Higher capacity cartridges new 41k; 11k vs. 10.5k
  - Embedded wireless & SureStart
- Upsell from M527 (Bluefin)
- More robust, RPMV 5-30k vs. 2-7.5k
  - Greater maximum input capacity 3200 vs. 2300
  - 55/65/75ppm vs. 45ppm
  - Higher capacity toner & lower CPP
  - Output MBM, envelope feeder options



**Target Customer:** Enterprise

**WW Release date:** May 1, 2017

## Pricing

M631 dn \$1,899; h-Flow \$2,799; z \$4,299

M632 h \$2,699; fh \$3,499; z-Flow \$5,199

M633 fh \$3,299; z-Flow \$5,499

# LaserJet Enterprise MFP M631, M632 and M633 (ION)

## Bundle Configurations

M631dn J8J63A	Flow M631h J8J64A	M631z J8J65A	M632h J8J70A	M632fht J8J71A	Flow M632z J8J72A	M633fh J8J76A	Flow M633z J8J78A
<ul style="list-style-type: none"> <li>• 55/52ppm Letter/A4</li> <li>• 650 pg input                             <ul style="list-style-type: none"> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> </ul> </li> <li>• eMMC (16GB)</li> <li>• 150pg e-duplex ADF</li> <li>• <u>11K</u> (A), 25K (X), &amp; 41K (Y) page CRG capacity</li> <li>• TAA compliant</li> </ul>	<ul style="list-style-type: none"> <li>• 55/52ppm Letter/A4</li> <li>• M631dn +</li> <li>• Encrypted HDD (320 GB)</li> <li>• Flow features</li> <li>• TAA compliant</li> </ul>	<ul style="list-style-type: none"> <li>• 55/52ppm Letter/A4</li> <li>• M631dn +</li> <li>• Fax</li> <li>• Encrypted HDD (320 GB)</li> <li>• 3x550 stand</li> <li>• Mailbox/stapler/stacker</li> <li>• Wi-Fi Direct/BLE</li> <li>• TAA compliant</li> </ul>	<ul style="list-style-type: none"> <li>• 65/61ppm Letter/A4</li> <li>• 650 pg input                             <ul style="list-style-type: none"> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> </ul> </li> <li>• Encrypted HDD (320 GB)</li> <li>• 150pg e-duplex ADF</li> <li>• <u>11K</u> (A), 25K (X), &amp; 41K (Y) page CRG capacity</li> <li>• TAA compliant</li> </ul>	<ul style="list-style-type: none"> <li>• 65/61ppm Letter/A4</li> <li>• M632h +</li> <li>• Fax</li> <li>• 1x550 stand</li> <li>• TAA compliant</li> </ul>	<ul style="list-style-type: none"> <li>• 65/61ppm Letter/A4</li> <li>• M632fh +</li> <li>• Fax</li> <li>• 2000 pg HCI</li> <li>• Mailbox/stapler/stacker</li> <li>• Flow features</li> <li>• U.S. Gov't bundle                             <ul style="list-style-type: none"> <li>• EPEAT Gold</li> <li>• NO WD</li> <li>• 500GB FIPS HDD</li> <li>• TAA compliant</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• 75/71 ppm Letter/A4</li> <li>• 650 pg input                             <ul style="list-style-type: none"> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> </ul> </li> <li>• Encrypted HDD (320 GB)</li> <li>• Fax</li> <li>• 150pg e-duplex ADF</li> <li>• <u>11K</u> (A), 25K (X), &amp; 41K (Y) page CRG capacity</li> <li>• TAA compliant</li> </ul>	<ul style="list-style-type: none"> <li>• 75/71 ppm Letter/A4</li> <li>• M633fh +</li> <li>• 2000 pg HCI</li> <li>• Mailbox/stapler/stacker</li> <li>• Flow features</li> <li>• Wi-Fi Direct/BLE</li> <li>• TAA compliant</li> </ul>

**55PPM**

**65PPM**

**Flow features:**

- Fast simplex/duplex speeds ~2x RMSV
- HP EveryPage Technologies
- Integrated Keyboard
- OCR
- Sharepoint connector
- Add. document features

**75PPM**

# LaserJet Managed MFP E62555, E62565 and E62575 (IONm)

## Bundle Configurations

E62555dn J8J66A	E62565hs J8J73A	Flow E62565h J8J74A	Flow E62565z J8J79A	Flow E62575z J8J80A
<ul style="list-style-type: none"> <li>• 55/52ppm Letter/A4</li> <li>• 650 pg input                             <ul style="list-style-type: none"> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> </ul> </li> <li>• eMMC (16GB)</li> <li>• 150pg e-duplex ADF</li> <li>• <u>11K</u> (A), 25K (X), &amp; 41K (Y, <b>YC</b>), <b>50K (MCC)</b> page CRG capacity</li> <li>• PSE2</li> </ul>	<ul style="list-style-type: none"> <li>• 65/61ppm Letter/A4</li> <li>• 650 pg input                             <ul style="list-style-type: none"> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> </ul> </li> <li>• Encrypted HDD (320 GB)</li> <li>• 150pg e-duplex ADF</li> <li>• <u>11K</u> (A), 25K (X), &amp; 41K (Y, <b>YC</b>), <b>50K (MCC)</b> page CRG capacity</li> <li>• PSE2</li> <li>• 3 bin stapler/stacker with offset</li> </ul>	<ul style="list-style-type: none"> <li>• 65/61ppm Letter/A4</li> <li>• 650 pg input                             <ul style="list-style-type: none"> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> </ul> </li> <li>• Encrypted HDD (320 GB)</li> <li>• 150pg e-duplex ADF</li> <li>• <u>11K</u> (A), 25K (X), &amp; 41K (Y, <b>YC</b>), <b>50K (MCC)</b> page CRG capacity</li> <li>• PSE2</li> <li>• Flow features</li> </ul>	<ul style="list-style-type: none"> <li>• 65/61ppm Letter/A4</li> <li>• 650 pg input                             <ul style="list-style-type: none"> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> </ul> </li> <li>• Encrypted HDD (320 GB)</li> <li>• 150pg e-duplex ADF</li> <li>• <u>11K</u> (A), 25K (X), &amp; 41K (Y, <b>YC</b>), <b>50K (MCC)</b> page CRG capacity</li> <li>• PSE2</li> <li>• 3 bin stapler/stacker with offset</li> <li>• Flow features</li> </ul>	<ul style="list-style-type: none"> <li>• 75/71 ppm Letter/A4</li> <li>• 650 pg input                             <ul style="list-style-type: none"> <li>• 100 sheet MP</li> <li>• 550 sheet feeder</li> </ul> </li> <li>• Encrypted HDD (320 GB)</li> <li>• 150pg e-duplex ADF</li> <li>• <u>11K</u> (A), 25K (X), &amp; 41K (Y, <b>YC</b>), <b>50K (MCC)</b> page CRG capacity</li> <li>• PSE2</li> <li>• 3 bin stapler/stacker with offset</li> <li>• Flow features</li> </ul>

**55PPM**

**65PPM**

**75PPM**

No embedded wireless

**Flow features:**

Fast simplex/duplex speeds  
~2x RMSV

HP EveryPage Technologies  
Integrated Keyboard  
OCR

Sharepoint connector  
Add. document features

# A4 Mono Transactional MFP line up – Spring '17 (75%)

Enterprise - Jedi

**M63**  
**3**

**M63**  
**2**

**M63**  
**1**



**Ion 65h** \$2,599 (EMEA)  
65ppm , hdd  
RMPV:5-30k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**Ion 55dn** \$2,099  
55ppm  
RMPV:5-30k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**Ion 75fh** \$3,399  
75ppm, hdd, fax  
RMPV:5-30k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**Ion 65fh** \$3,299  
65ppm, hdd, fax, 1x550 stand  
RMPV:5-30k  
Input: 1200  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**Ion Flow 55h** \$2,699  
55ppm, hdd, Flow  
RMPV:5-30k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**Ion Flow 75z** \$5,399  
65ppm, hdd, fax, MBM, Flow, HCI  
RMPV:5-30k  
Input: 3,200  
3 bin stapling mailbox  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**Ion Flow 65z** \$4,899  
65ppm, hdd, fax, MBM, Flow, HCI  
RMPV:5-30k  
Input: 3,200  
3 bin stapling mailbox  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**Ion 55z** \$3,999  
55ppm, hdd, fax, MBM, 3x550 stand  
RMPV:5-30k  
Input: 2,300  
3 bin stapling mailbox  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k

Pricing is preliminary

# Current vs Future Mono A4 MFP Line Up

## M63



**Flow M630z**  
60ppm, HDD, fax, Flow,  
3 bin stapling mailbox  
Engine life: 675k/5-28k  
Input: 3,100 max with  
HCI



**M630f**  
60ppm, HDD, fax,  
Engine life: 675k/5-28k  
Input: 3,100 max with  
HCI



**Flow M630h**  
60ppm, HDD, Flow  
Engine life: 675k/5-28k  
Input: 3,100 max with  
HCI



**M630dn**  
60ppm, duplex  
500 sheet tray  
Engine life: 675k/5-28k  
Input: 3,100 max with  
HCI



## M63

1



**M631z**  
55ppm, HDD, fax, MBM,  
3x550 stand  
Engine life: 675k/5-30k  
Input: 2,300  
3 bin stapling mailbox

## M63

2



**Flow M632z**  
65ppm, HDD, fax, MBM,  
Flow, HCI  
Engine life: 675k/5-30k  
Input: 3,200  
3 bin stapling mailbox

## M63

3



**Flow M633z**  
75ppm, HDD, fax, MBM,  
Flow, HCI  
Engine life: 675k/5-30k  
Input: 3,200  
3 bin stapling mailbox

z

f

f  
flow

dn/  
h



**M632fh**  
65ppm, HDD, fax,  
1x550 stand  
Engine life: 675k/5-30k  
Input: 1200



**M633fh**  
75ppm, HDD, fax  
Engine life: 675k/5-30k  
Input: 650



**Flow M631fh**  
55ppm, HDD, Flow  
Engine life:  
675k/5-30k  
Input: 650



**M631dn**  
55ppm  
Engine life: 675k/5-30k  
Input: 650




**M632h**  
65ppm, HDD  
Engine life: 675k/5-30k  
Input: 650



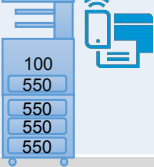

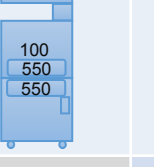
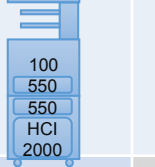

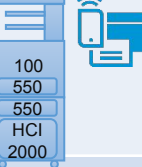
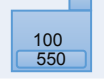
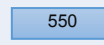
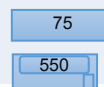













**Flow bundles are in blue**

All products have upgradeable  
memory

# Mono Workgroup MFP Bundle Configurations

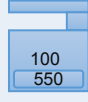


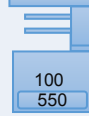
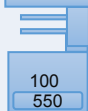






































8 bundles

 = embedded mobility

			55 ppm			65ppm			75ppm	
Bundle			dn	h-Flow	z	h	fht	z-Flow	fh	z-Flow
										
Flow			<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Fax			Installable Accessory	Installable Accessory	<input checked="" type="checkbox"/>	Installable Accessory	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
HDD			Installable Accessory	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Input Devices	MP tray (100)		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Main Cassette (550)		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Stackable (550) <sup>2</sup>		Installable Accessory	Installable Accessory	<input type="checkbox"/>	Installable Accessory	Installable Accessory <sup>1</sup>	Installable Accessory <sup>1</sup>	Installable Accessory	Installable Accessory <sup>1</sup>
	Envelope Feeder Up to 2		Installable Accessory	Installable Accessory	Installable Accessory <sup>3</sup>	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
	1x550 Stand		Installable Accessory	Installable Accessory	<input type="checkbox"/>	Installable Accessory	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Installable Accessory	<input type="checkbox"/>
	HCI Stand (550 + 2000)		Installable Accessory	Installable Accessory	<input type="checkbox"/>	Installable Accessory	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Installable Accessory	<input checked="" type="checkbox"/>
	3x550 Stand		Installable Accessory	Installable Accessory	<input checked="" type="checkbox"/>	Installable Accessory	<input type="checkbox"/>	<input type="checkbox"/>	Installable Accessory	<input type="checkbox"/>
Output Device	3 bin stapler/ stacker with offset		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Mobility	Accessory: Wireless Direct; Embedded WD/BLE		Installable Accessory	Installable Accessory	<input checked="" type="checkbox"/>	Installable Accessory	Installable Accessory	<input type="checkbox"/>	Installable Accessory	<input checked="" type="checkbox"/>
EPEAT	Gold, Silver									

- 1) Supported accessory only for specific big deals due to raised glass height
- 2) More than one 550 stackable trays supported, but printer limited to total of six input trays, including combination of MP tray, main cassette, stackables, and HCI/stand.
- 3) Must remove one of the 3x550 trays and only use the envelope tray

# E625xx Bundle Configurations (Managed)

			55 ppm	65ppm			75ppm
Bundle			dn	hs	h-flow	z-flow	z-flow
							
Flow							
Fax			Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
HDD			Installable Accessory				
Input Devices	MP tray (100)						
	Main Cassette (550)						
	Stackable (550) <sup>1</sup>		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
	Envelope Feeder <a href="#">Up to 2</a>		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
	1x550 Stand		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
	HCI Stand (550 + 2000)		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
	3x550 Stand		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
Output Device	3 bin stapler/ stacker with offset						
Mobility	Wifi direct,		Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory	Installable Accessory
EPEAT	Silver						

PL MB  
5 bundles

Feedback from TCs:

- 1) Fighter
- 2) Stapler stacker installed
- 3) Fully loaded with stacker rolling off the pallet

- 1) More than one 550 stackable trays supported, but printer limited to total of six input trays, including combination of MP tray, main cassette, stackables, and HCI/stand.



# A4 Mono **Managed MFP** line up – Spring '17

(25%)

Enterprise - Jedi

**M63**  
**3**



**Ion 75z-flow** \$7,481.21  
75ppm, hdd, MBM, flow  
RMPV:5-30k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k

**M63**  
**2**



**Ion 65hs** \$6,158.08  
65ppm, hdd, MBM  
RMPV:5-30k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**Ion 65h-flow** \$5,959.12  
65ppm, hdd, flow  
RMPV:5-30k  
Input: 1200  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k



**Ion Flow 65z-flow** \$7,105.16  
65ppm, hdd, MBM, flow  
RMPV:5-30k  
Input: 3,200  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k

Exclusive “managed” supplies

**M63**  
**1**



**Ion 55dn** \$4,044.95  
55ppm  
RMPV:5-30k  
Input: 650  
Blk CPP/Yield: 1.50¢ /1.11¢/.89 ¢  
11k/25k/41k

Pricing is preliminary

# ION Enterprise bundles – 75%

55 PPM – 7%

\$2099



**dn**

- EMMC
- No Fax
- No NA

65 PPM – 19%

\$2599



**h**

- HDD
- No Fax

75 PPM – 8%

\$3399



**fh**

- HDD
- Fax
- LA BTO

Mix TBC

55 PPM – 6%

\$2699



**h-Flow**

- HDD
- No Fax
- No LA

65 PPM – 23%

\$3299



**fh**

- HDD
- Fax
- 1x550/stand

75 PPM – 7%

\$5399



**z – Flow\***

- HCI w/stand
- Mailbox
- HDD
- Fax
- No LA

55 PPM – 7%

\$3999



**z\***

- 3x550 w/stand
- Mailbox
- HDD
- Fax
- No LA

65 PPM – 22%

\$4899



**z – Flow**

- HCI w/stand
- Mailbox
- FIPS HDD
- Fax
- EPEAT Gold on G-SKU ONLY
- No LA

\* Embedded wireless direct/Touch to Print

**Options:**

- HDD
- 550 sheet tray
- 1x550 sheet tray/stand
- 3x550 sheet tray/stand
- HCI
- Fax
- Envelope feeder
- Mobility

Assumes 2 Standard FPU's/2 Epeat FPU's

# ION Managed bundles – 25%



55 PPM – 5%

\$2,099

**dn**

- EMM
- C
- No NA



65 PPM – 38%

\$2,599

**h**

- HDD



75 PPM – 12%

\$3,199

**h**

- HDD
- LA BTO



55 PPM – 16%

\$2,699

**h -Flow**

- HDD
- No LA



65 PPM – 22%

\$2,999

**h - Flow**

- HDD
- No LA



75 PPM – 3%

\$3,599

**h - Flow**

- HDD
- No LA

## Options:

- HDD
- 550 sheet tray
- 1x550 sheet tray/stand
- 3x550 sheet tray/stand
- HCI
- Fax
- Envelope feeder
- Mobility

Assumes 2 Standard FPU's/2 EPeat FPU's

# HP LaserJet Enterprise MFP M631, M632, M633 series

## Paper-handling accessories



**550-sheet paper feeder (J8J89A)**



**1x550-sheet paper feeder with stand and cabinet (J8J91A)**



**3x550-sheet paper feeder and stand (J8J93A)**



**1x550 and 2,000-sheet HCI feeder and stand (J8J92A)**



**Envelope feeder (J8J90A)**



**3-bin stapler/stacker**

<b>Standard</b>		M632fht	M631z	Flow M632z, Flow M633z		M631z, Flow M632z, Flow M633z
<b>Optional</b>	Add up to one: M631z, M632fht, Flow M632z, Flow M633z Add up to four: <sup>1</sup> Flow M631h, M632h, M633fh	Flow M631h, M632h, M633fh	Flow M631h, M632h, M633fh	Flow M631h, M632h, M633fh	Add up to one: M631z, M632fht, Flow M632z, Flow M633z Add up to two: Flow M631h, M632h, M633fh	Not available

# HP LaserJet Enterprise MFP M631, M632, M633

## Other accessories



**Fax (CC487A)**



**HP Foreign Interface Harness Kit (B5L31A)**



**HP Jetdirect 3000w NFC/Wireless Accessory (J8030A)**



**HP Jetdirect 2900nw Print Server accessory (J8031A)**



**HP Internal USB Ports (B5L28A)**



**HP 1 GB DDR3 x32 144-Pin 800 MHz SODIMM (E5K48A)**



**HP Trusted Platform Module (F5S62A)<sup>1</sup>**

**Standard**

M631z,  
M632fht, Flow  
M632z,  
M633fh, Flow  
M633z

**Optional**

Flow M631h,  
M632h

All models

Flow M631h,  
M632h,  
M632fht,  
Flow M632z,  
M633fh

All models

All models

All models

All models

# LaserJet Supplies Contractual Portfolio with mCC

	Open Distribution		Limited Distribution	
	A High Performance	X/Y High Volume	XC/YC Contractual Ctg	mCC <span>New</span> Managed Contractual Ctg
<b>GTM Today</b>	Transactional		Winback, MPS	Not offered today
<b>GTM Future</b>	Transactional		Winback, MPS where <u>mSKU</u> not placed	MPS through Managed HW only <u>dMPS</u> , <u>pMPS</u> , <u>cMPS</u>
<b>Cost Structure</b>	Baseline Transactional		~30% Discount from baseline	CTF Benchmark

CF237A	HP 37A Black Original LaserJet Toner Cartridge	\$176/11k
CF237X	HP 37X High Yield Black Original LaserJet Toner Cartridge	\$278/25k
CF237Y	HP 37Y Extra High Yield Black Original LaserJet Toner Cartridge	\$364/41k
CF237YC	HP CF237YC Extra High Yield Black Original LaserJet Toner Cartridge	\$227/41k
W9004MC	HP Black Managed LJ Toner Cartridge	\$265/50k

# Mono WG NPI Spring '17

			Mono WG	
			Maple/Eva	ATOm/ION
<b>Usage</b> (AMPV POR)			Maple 3.6k Eva 1.8	A-1.6k Am-2.25k T-2.2k Tm-2.5k O-2.7k Om-2.8k I-3-5 Im- 3.3-5.7
<b>Yield (ISO)</b>	<b>K</b>	<b>A</b>	10.5k	11k
		<b>X</b>	25k	25k
		<b>Y</b>		41k
		<b>YC</b>	25k	41k
		<b>mCC*</b>	n/a	50k*
<b>WW CPP</b>	<b>K</b>	<b>A</b>	1.68c	1.73c
		<b>X</b>	1.17c	1.16c
		<b>Y</b>		.98c
		<b>YC</b>	.70c	.47c
		<b>mCC</b>	n/a	.34c
<b>POP</b>	<b>K</b>	<b>A</b>	\$176	\$190
		<b>X</b>	\$291	\$289
		<b>Y</b>		\$400
		<b>YC</b>	\$176	\$193
		<b>mCC</b>	n/a	\$170
<b>Live Date</b>				5/1/17

- Competitive Pricing Targets
  - 12% below Lexmark for the extra high yield cartridge
  - 15% below competitive set for high yield cartridge
  - New mCC sku-allows for competitive CPP to attack contractual space
    - benchmark based pricing
    - YC/mcc pricing to be finalized 3/22 cpp in chart represents targeted benchmark
    - Compatibility: All cartridges shared between ATOM and ION. Not compatible with EVA and Maple and vice versa. **X and Y cartridges not compatible with Argon transactional**
- Larger Yield!
  - 64% increase gen to gen in transactional cartridges that is at the top end of the class
  - Introduction of mCC cartridge targeted for contractual customers with a 50k yield!

# A4 Supplies: 600 series LaserJet Devices

Color

A SKU's



CLJ Enterprise  
M652/M653  
  
CLJ Enterprise  
MFP M681  
MFP M682

**CF450A**  
655A Black  
**Yield: 12,500**  
  
**CF451-3A**  
655A Cyan  
655A Yellow  
655A Magenta  
**Yield: 10,500**

C

SKU's



CLJ Enterprise  
M652/M653

**CF460X/XC**  
656X Black  
**Yield: 27,000**  
  
**CF461-3X/XC**  
656X Cyan  
656X Yellow  
656X Magenta  
**Yield: 22,000**

SF  
P



CLJ Enterprise  
MFP M681  
MFP M682

**CF470X/XC**  
657X Black  
**Yield: 28,000**  
  
**CF471-3X/XC**  
657X Cyan  
657X Yellow  
657X Magenta  
**Yield: 23,000**

Y  
M  
P

C SKU's



CLJ Managed  
E65050  
E65060

**E65050/60**  
**W9000MC**  
Black  
**Yield: 32,200**  
  
**W9001-3MC**  
Cyan  
Yellow  
Magenta  
**Yield: 28,000**

**E67550/60**  
**W9030MC**  
Black  
**Yield: 32,200**  
  
**W9031-3MC**  
Cyan  
Yellow  
Magenta  
**Yield: 28,000**

M

A SKU's



LJ Enterprise  
M607/608/609  
  
LJ Enterprise  
MFP M631  
MFP M632  
MFP M633

**CF237A**  
37A Black  
**Yield: 11,000**

X SKU's



LJ Enterprise  
M608/609  
  
LJ Enterprise  
MFP M631  
MFP M632  
MFP M633

**CF237X**  
37X Black  
**Yield: 25,000**

C SKU's



LJ Enterprise  
M608/609  
  
LJ Enterprise  
MFP M631  
MFP M632  
MFP M633

**CF237Y/YC**  
37Y Black  
**Yield: 41,000**

C SKU's



LJ Managed  
E62555/65/75

**W9004MC**  
Black  
**Yield: 50,000**

LJ Managed  
MFP E60055/65/75

Monochrome





# What Is New in the Product

# Changes from LJ M65X/M68X/631X series

## Differences from Predecessor Product (M651/M680)(M630-M631)

- More advanced ADF feed assembly
- ADF Infinity Glass
- Simple SCB Removal
- Enhanced ISA Hinges
- Simpler Paper Path
- Different Pick/Sep Mechanisms
  - Similar to Madrid for Engine/Optional Tray
  - Different Roller Structure for Stand Trays
- Increased paper input/output options (In Cave 3 Bin SSMBM)
- WiFi Direct and BLE onboard
- A5 Long Edge Feed Option (at 55/75 PPM)
- Pulsar and Phantom Control Panels (same as M506/M527/M577)
- Multiple Types of Toner (A, X, XC and MCC)
- No Waste Toner in Toner Cartridges
- No NFC (unlike recent products)
- Service Manual Changes (NO Theory or CPMD, maybe PQ Defect)
- Improved PQ quality on the Managed vs Transactional units

## Leverages/Similarities to Recent Products

- Using Growler ADF
- PicoPab formatter (similar to M506/M527/M557/M577)
- Pick and Sep Rollers Leveraged from M577
- Hardware Integration Pocket (HIP)

# Control Panels For M63x Series



- 8" Touch Color Display

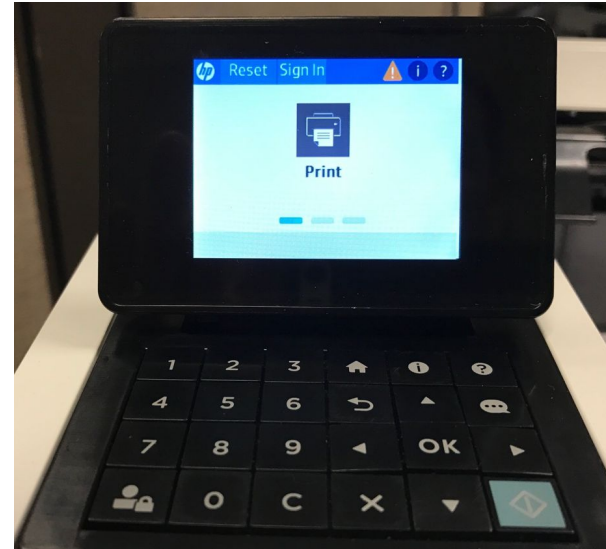
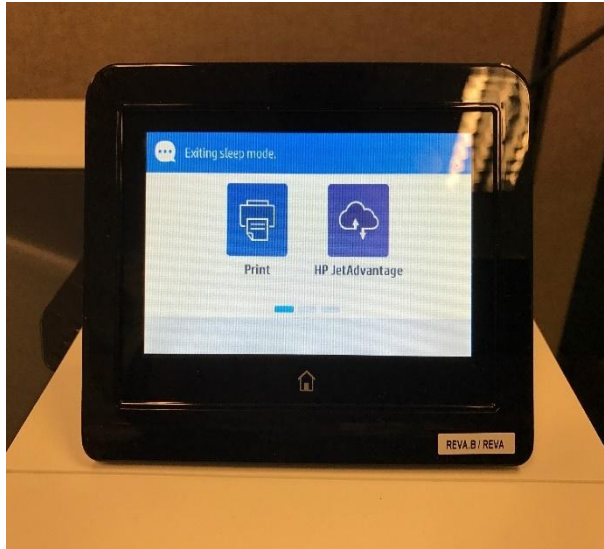
All M68x bundles will ship with the new Omni/Opus User Interface

Same control panel as being used on the M631, M632, M633.

CP Kit will include a reversible screwdriver to support CSR-A status.

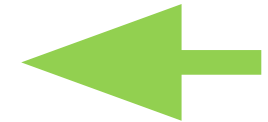
# Control Panels For M607 and M631

4.3" Touch Color  
Control Panel  
(CSR-A Part)



• 4 Line/10 Key  
Control Panel

• (CSR-A Part)



All M60 n,dn bundles will ship with the 2.7 inch 10 key Control Panel (NOT a touchscreen).

All M60 X bundles ship with the 4.3 inch touchscreen Control Panel.

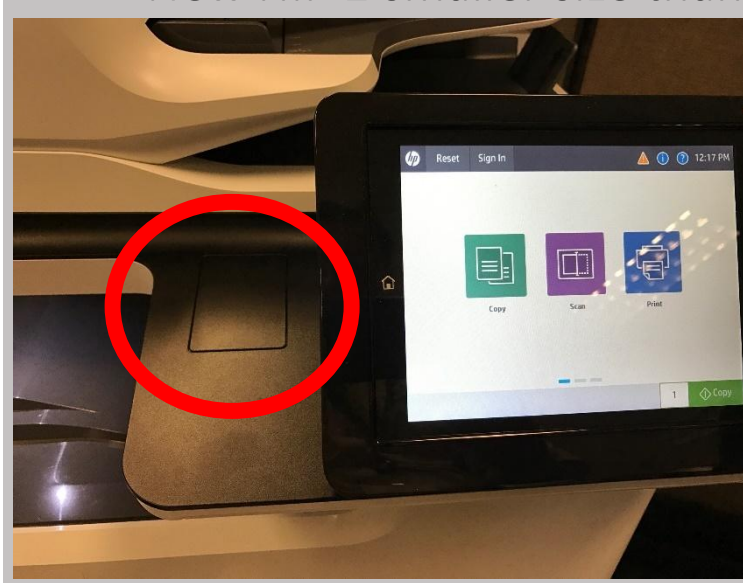
All units will support the new Omni/Opus User Interface.

Same control panel as being used on the M553x and M506x.

CP Kit will include a reversible screwdriver to support CSR-A status.

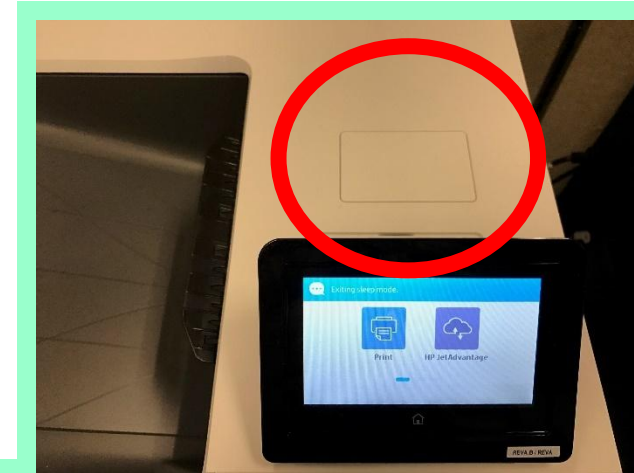
# HIP2 (Hardware Interface Pocket v2) on M63X/M60X

- Smaller device footprint continues to drive size reductions:
  - New HIP 2 smaller size than it's predecessor HIP1 port, ~74% volume reduction and ~48% area



3X:

port is active out of the box.  
Adapter will be required for existing devices.



M65X:

- Adapter will be required for existing HIP1 devices.
- HIP cable already in formatter cage, but not attached.
- AA Module required to make HIP functional

Note: Not all partners have designed solutions to fit into the new HIP2, more to come in the coming months.

# PQ Between Managed and Transactional Cartridges

**Issue:** Customers report PQ differences on previous products when comparing output of Transactional versus Contractual devices.

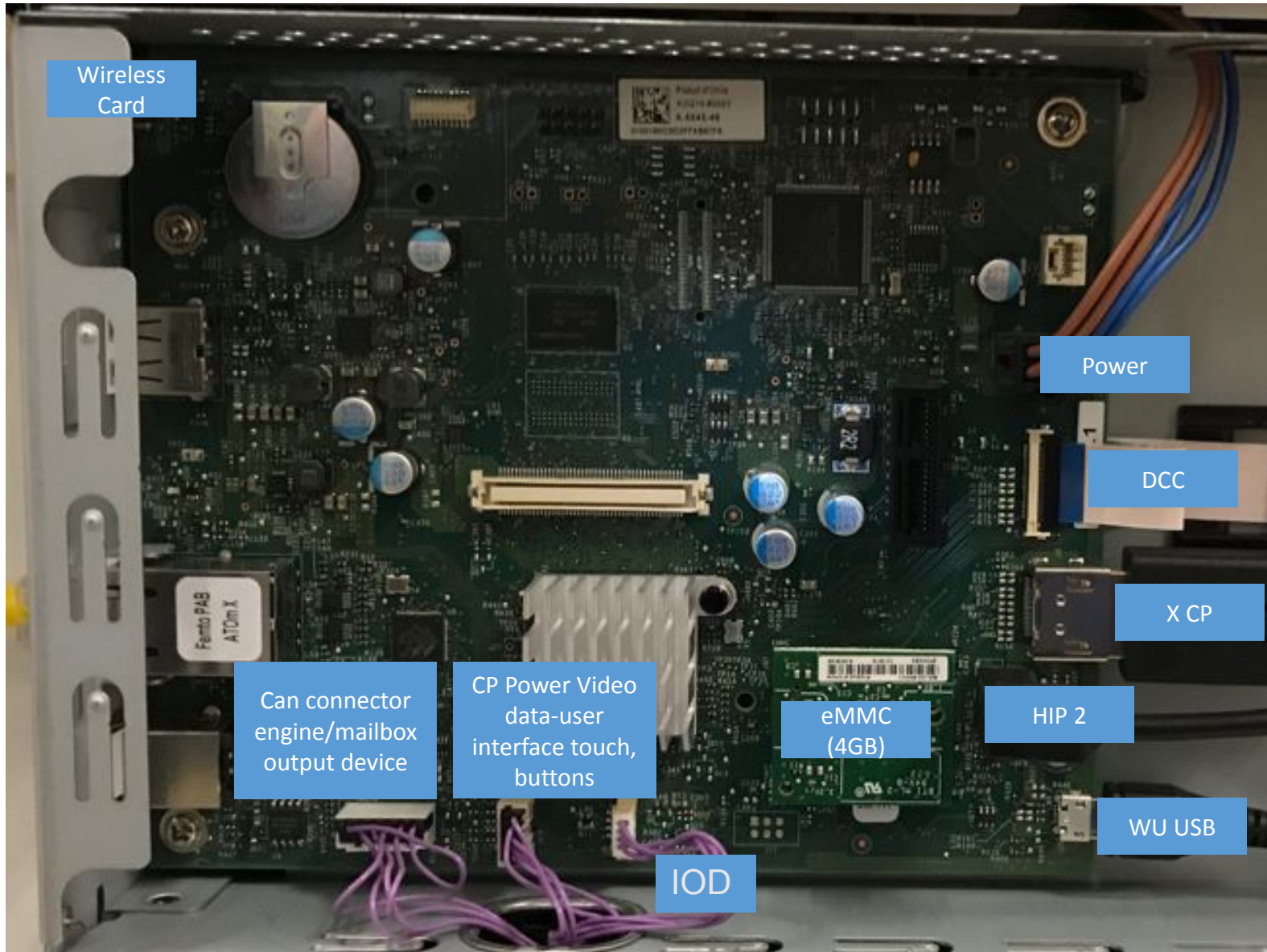
General complaints were related to managed devices not having the same level of color saturation, brightness or density, making the contractual prints look much more drab than the transactional print comparisons.

It should be noted that previous products had different color tables and toner utilization policies between Contractual and Transactional devices. These changes were in place to help enhance toner life extension to optimize cost per page.

- Pure K related color tables in Contractual products will be decreased by 6% (previously this value was higher in Contractual products).
  - Psychometric tests report that K prints are now of equivalent PQ quality.
  - Composite black will not be impacted as much as had been noted in previous products, colors to create composite black.



# M607/608/609 Formatter Connections



## POWER

5V power for formatter

## DCC

Print engine control & Print data

## HIP 2 (mini USB)

HIP Cable supporting the HIP pocket (Requires AA Mod)

## Walkup WU USB (micro USB)

Walkup Cable supporting the Walkup port

## X CP Sideband (CP SB)

5V power & control for the CP

## Memory PCA (Guess)

Supports the Island of data board (Save & Restore memory)

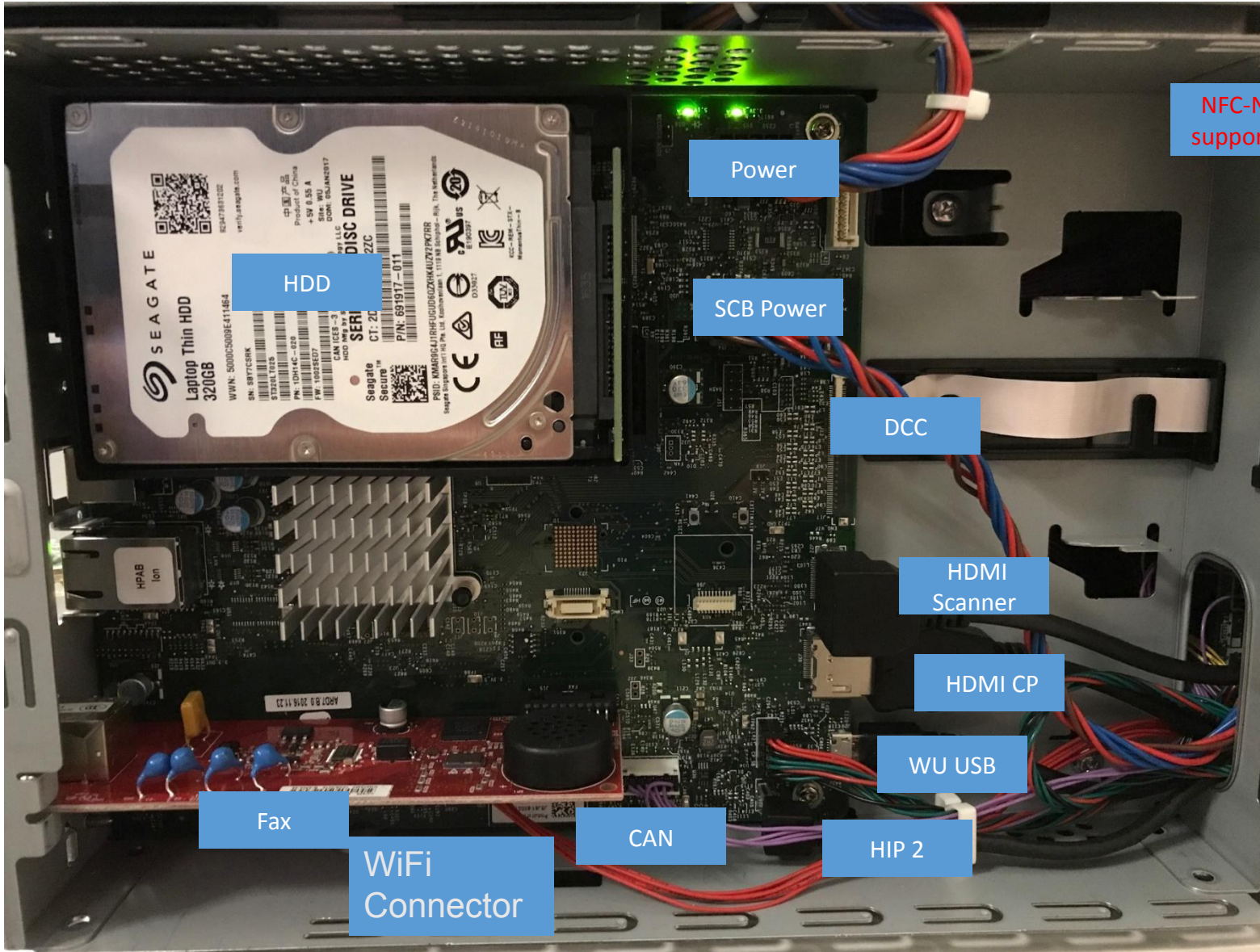
## Wireless Card (unknown)

Supports infrastructure and ad-hoc

## CP Power

Provides power to the CP

# M631/632/633 MFP Formatter Connections



## POWER

power for formatter

## DCC

Print engine control & Print data

## HIP 2 (mini USB)

HIP Cable supporting the HIP pocket (Requires AA Mod)

## Walkup WU USB (micro USB)

Walkup Cable supporting the Walkup port

## CP Sideband (CP SB)

5V power & control for the CP

## Memory PCA

Supports the Island of data board (Save & Restore memory)

## Hard Disk Drive (HDD)

Firmware, job storage, etc...

## Wireless Card

Supports infrastructure and ad-hoc

## Fax

Fax card, connects directly to formatter

## HDMI Scanner

HDMI connection to the SCB on ISA

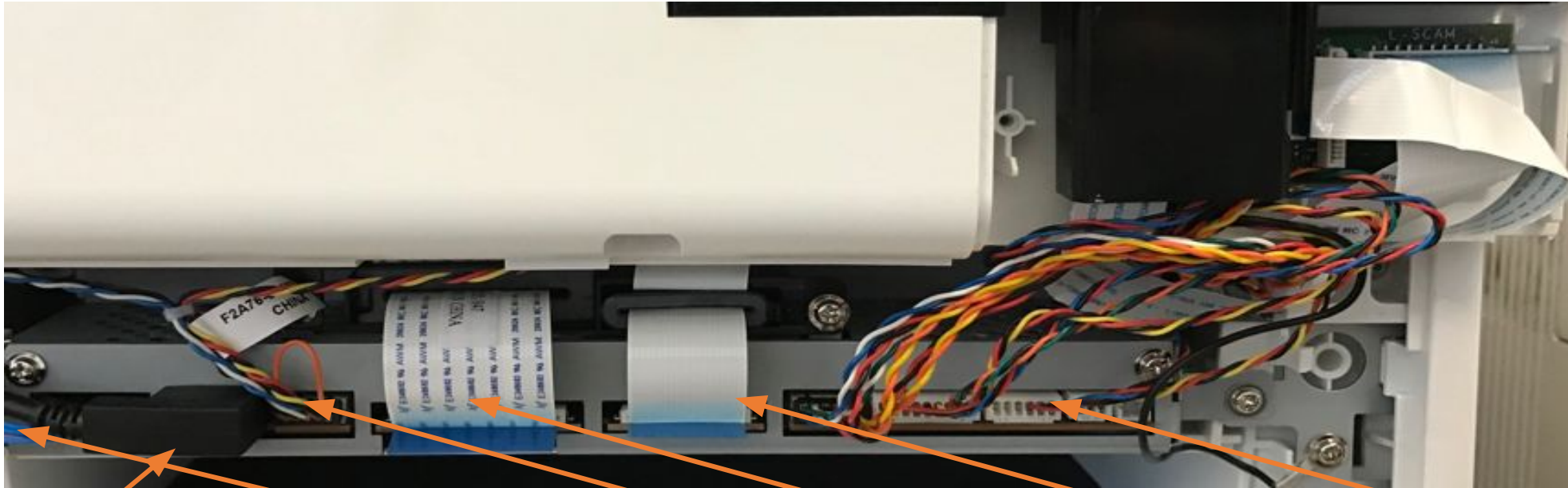
## HDMI CP

HDMI connection to CP



# M527/577/631 SCB (Upper)

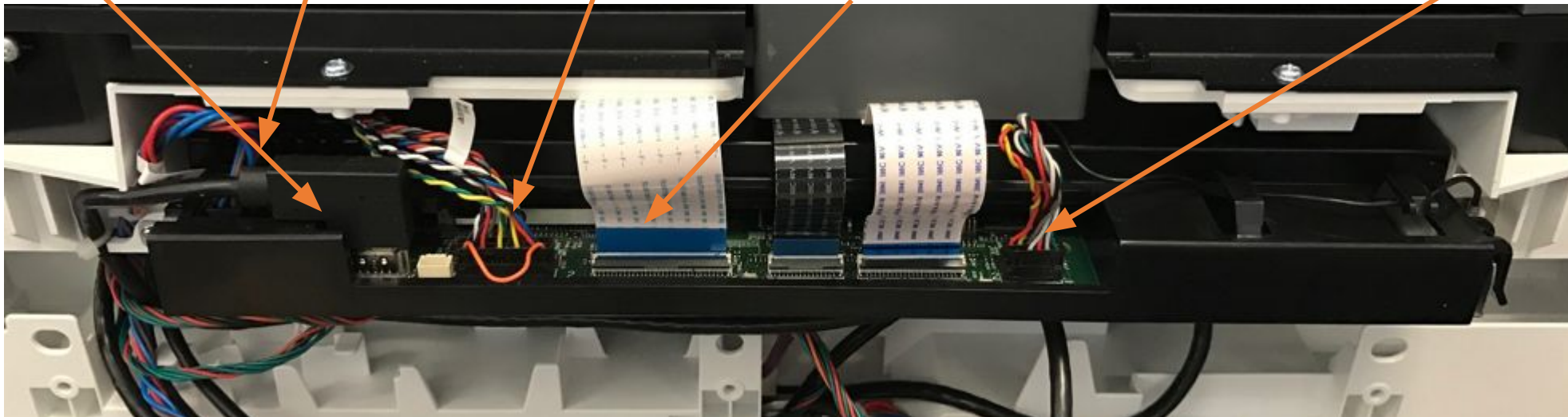
# M63X MFP SCB (Lower)



The SCB is shared between the M68X MFP and Ion.

The new SCB is completely different than the M527, M577, 586 PW.

- HDMI
- Power
- Flatbed Sensors, Motors, Power
- Flatbed Video
- ADF Video
- ADF Sensors, Motors, Power



Still modular in design requiring the removal of two screws.

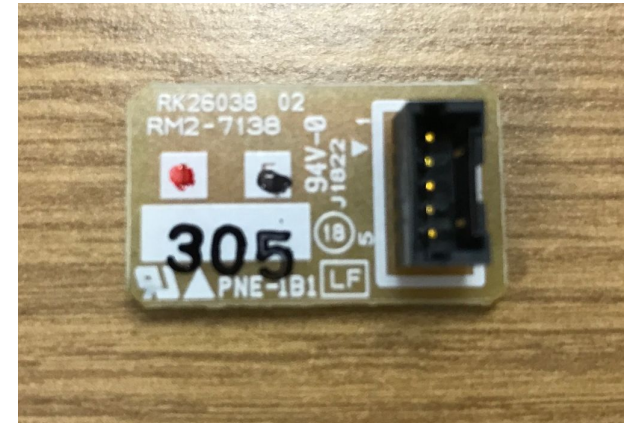
# CLJ Ent. M60X/M63X Modular Detection Diagnostics

Module	Messaging
Memory PCA (IOD)	Not required due to low fail rates
eMMC	Yes, unique to eMMC, 99.xx.xx
ASIC	Heartbeat LED green solid working , failure red solid
TPM (Trusted Platform Module)	99 Boot error will occur if broken after previous use
NFC	REMOVED from this product
Wireless	No messaging same as in all products
AA Module	No messaging (low connect rate)
Walk up USB	No messaging same as in all products
Control Panel HDMI cable or wire harness	Heartbeat LED blinks Amber if CP is not detected
DC Controller FFC cable	Heartbeat LED solid Amber if CP is not detected

# Memory PCA (IOD)

Memory PCA, also known as IOD is one of three locations where critical information is stored for backup.

- DO NOT replace formatter, Memory PCA or DCC at the same time (Brick)
- Same on both devices both in location and part number
- Causes 33 error if you forget to plug it in!



# Narrow Media Topics – A5 Changes

## **A5 Print Speed**

- Can now print A5 Long Edge Feed at fast speeds (95ppm)
- Short edge allows for A5 duplex, but still suffers slowdowns
- (workable solution-print A5 long edge to achieve full engine speed)

## **ADF Limitations with Narrow Media Fixed**

- Previous generation of ADF did not allow for check scan
- Current ADF allows for check size scanning



# ADF/Scanner Overview

**ADF leveraged from Low End device (lower life than Denali)**

Enterprise/Flow:

Engine Life 400k pages for both

Scan Life: 1.25 mil images for both

ADF Life: 750k/1.5 mil images

Rec Mon Scan Max: 23k/44.5k images per month

Managed:

Engine Life 400k pages for both

Scan Life: 1.25 mil images for both

ADF Life: 750k images

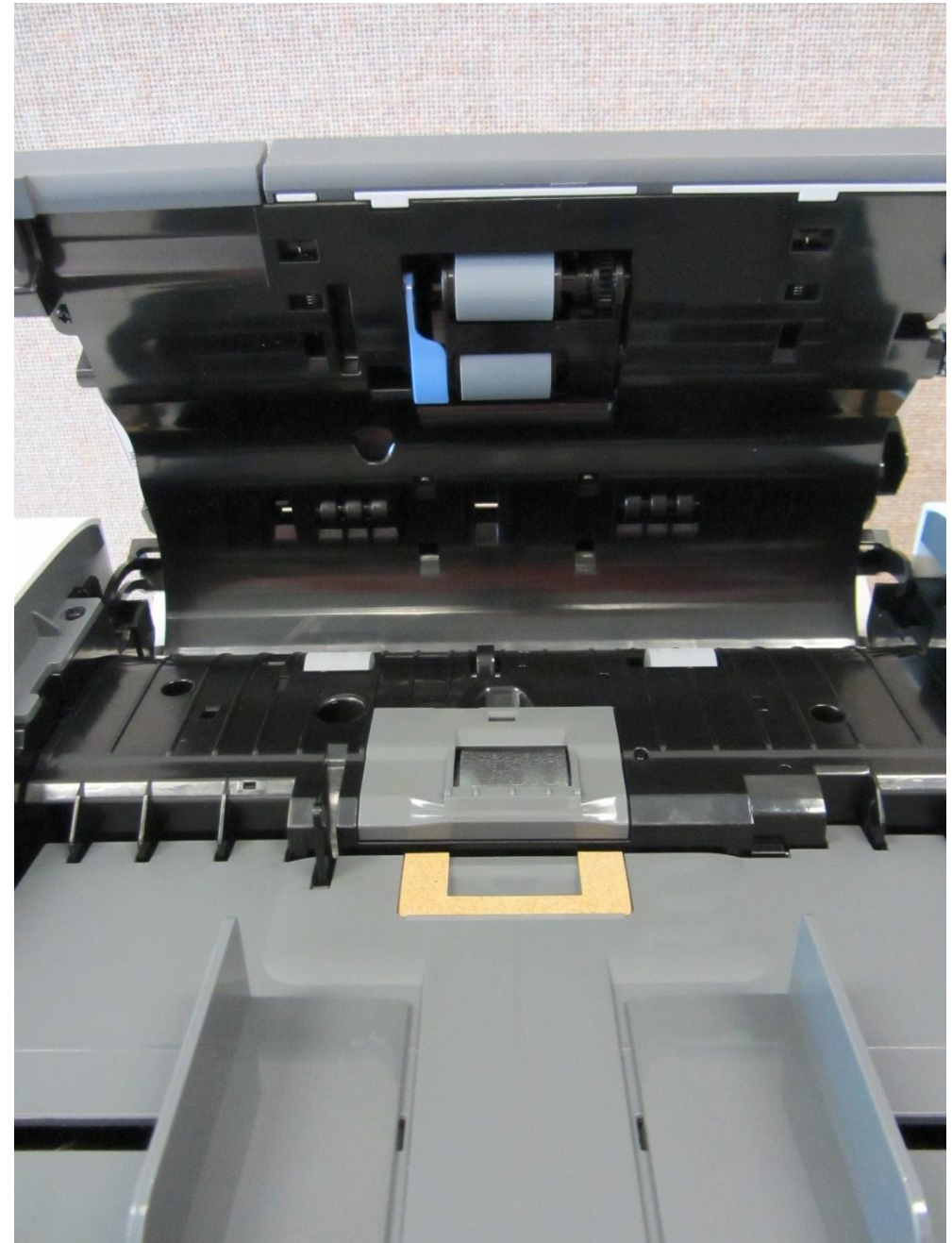
Rec Mon Scan Max: 23k images per month

## ADF Changes

- Enhanced Pick System
- Simple install for pick and sep rollers
- Check scanning supported through ADF
- Enhanced hinge design to improve durability

## Support Plan

- Independent Whole Unit replacement for each assembly
  - (ADF, Scan Tub/SSA, SCB)
  - All service parts shared with Ion



# Pick and Separation Roller Assemblies

## **Tray 1 Pick and Separation Roller/Pad**

- Tray 1 pick and separation rollers are NOT CSR
- Similar to M527, M577, M60x and M63X
- Be careful removing the MP lifting tray... it can easily fall off and break.

## **Tray 2 and OPF Pick and Separation Rollers**

- Complex installation
- Service Advisory will be in place at introduction
- Pick roller shipped in an orange carrier to simplify installation

## **Stand Tray Pick and Separation Roller**

- Shared design with Atom/Ion
- One orange tool for all separation roller assemblies that come in ITB maintenance kit
- Each pick roller mounted in an orange tool assembly in ITB maintenance kit

## **There are four guides in the ITB maintenance kit:**

- ITB install guide
- T2 Roller install guide
- Tray 2 and OPF Roller install guide
- Stand Tray Roller install guide

**QR Code and link to an installation video will be available**



# General Cartridge Information

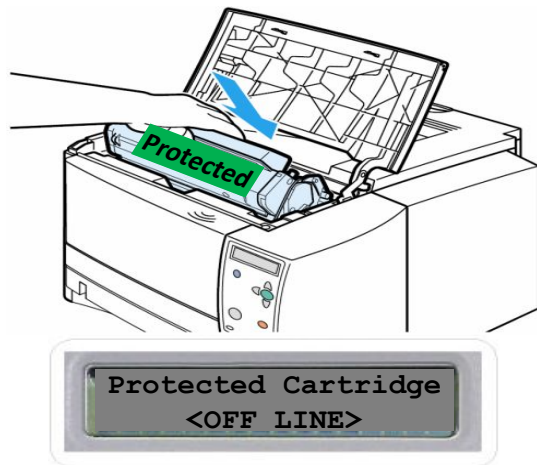
Brent Meyer

# New Functions- Cartridge Protection

## Cartridge Anti-Theft vs Genuine HP

### • Cartridge Anti-Theft

- Cartridge Anti-Theft allows a user to lock their cartridges to either an individual printer or a fleet of printers.
- If a protected cartridge is inserted into a printer that it was not locked to, it will not allow printing to occur.



### • Genuine HP policy

- Genuine HP policy allows a printer owner to specify that only Genuine HP supplies be used in a printer.
- If a Non-HP or Used supply is installed, the printer will not print.
- Genuine HP policy
- Default setting is "Off."
- Customer must enable
- When feature is turned on, it will become the default feature. Device will now only accept genuine HP cartridges.
- Feature can be enabled:
  - Control Panel
  - EWS
  - WJA (fleet of printers)





# “No Shake” Cartridge Design

Cartridges have been designed for some time to eliminate the need for shaking at end of life.

- M65X, M68X MFP have no waste toner collection in the cartridge.
- All waste toner is transferred to the Toner Collection Unit (TCU) using an Auger system.
- If you shake the cartridge, there is a slight chance that the cover for the auger delivery may momentarily come open and spill a small amount of toner.

# Beta Delta Results with Customer uses responses



# Atom Ion Beta – Program Summary

## Issues Still Open

- **Scanner Error 30.03.20** – Three sites saw this issue. Unable to capture scanner logs at time of errors. Unable to reproduce in lab. FW has implemented a fix they believe will alleviate this problem. If scanner is not detected upon wake/power up, will send signal to check again. Will watch in Delta.
- **ADF Roller Cleaning Recommended** – This error message was seen at a site after the end of Beta. Site had scanned 127K pages during beta. This error should not show up in ION. FW is addressing to prevent future calls (there is no roller mechanism to clean in the ADF).

## Top Issues Fixed

- **Options after Scanning** – Usability issue. After scanning, user presented with options of Cancel/Retain/Clear. Users were clicking Cancel thinking they were closing popup, but were instead cancelling the scan job. Change was made and now options say Cancel Job/Clear/Retain.
- **Engine Noise and Light Print** – At an Atom install, the printer was making a strange noise and had very light, unreadable print. Upon investigation, the cartridge couple had become dislodged. DDT sent to Canon for fix in final MT units.
- **Paper Jam Wrong Location** – Customer had a jam with unclear messaging. Investigation showed the error code was unexpected in ION. Fix was submitted to change error code as well as clarify error title and messaging.
- **SW Installer is Not Clear When Finished** – When running full install, it was not obvious to user the install was complete. Changes have been made to improve the messaging and it is now much more clear.
- **Formatter Label Incorrect** – USB and Network port labels switched. Change was made to artwork for production.

## Future Enhancements and areas of Concern

- **FW Usability** – Customers are not used to “Contacts” app. Particularly challenging is not being able to add a speed dial from the Fax App – customer must back out of Fax App to add a contact first.
- **Scanner Jam Message will not clear** – two sites were unable to clear jam messaging after clearing the ADF. Had to reboot to clear. Newer FW may have fixed this issue, will watch in Delta.
- **Toner Low/Very Low Alert** – Default is set to continue printing with no pop up. On the new FW, the only indicator is the yellow “!” triangle symbol on CP. If user does not click this and notice toner is low, they can run out unexpectedly. This setting can be changed, but users may not know to watch for it. User in this case expected a pop up on the CP and was not looking for yellow “!” symbol. Users may also be aware a tray is empty (perhaps they keep color paper not loaded on purpose), and there is nothing to alert the user there is a second message in the warning area so they may not check it.
- **Documentation** – Several items were improved after Beta for ease of understanding (tray lock removal, wheel chocks, HCI lock, Envelope Feeder Accessory). We will watch for these in Delta.



# Known Issues

## LJ Enterprise M60X/M63X

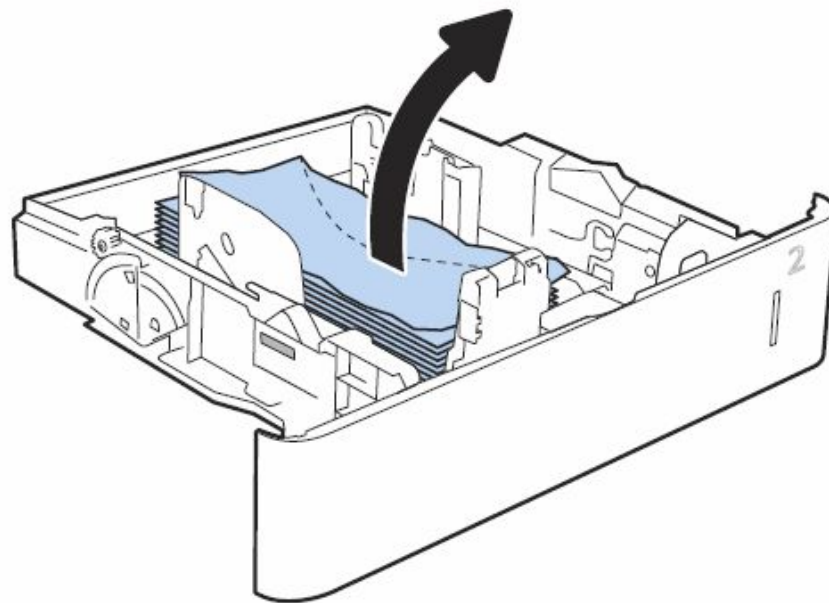
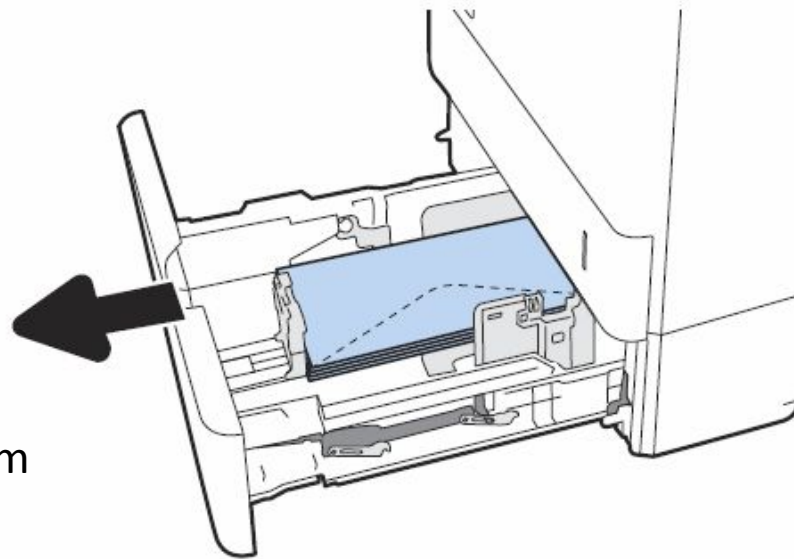
# M60X/M63X Top Issues with Pending White Papers

## KNOWN or NEW issues Atom/Ion

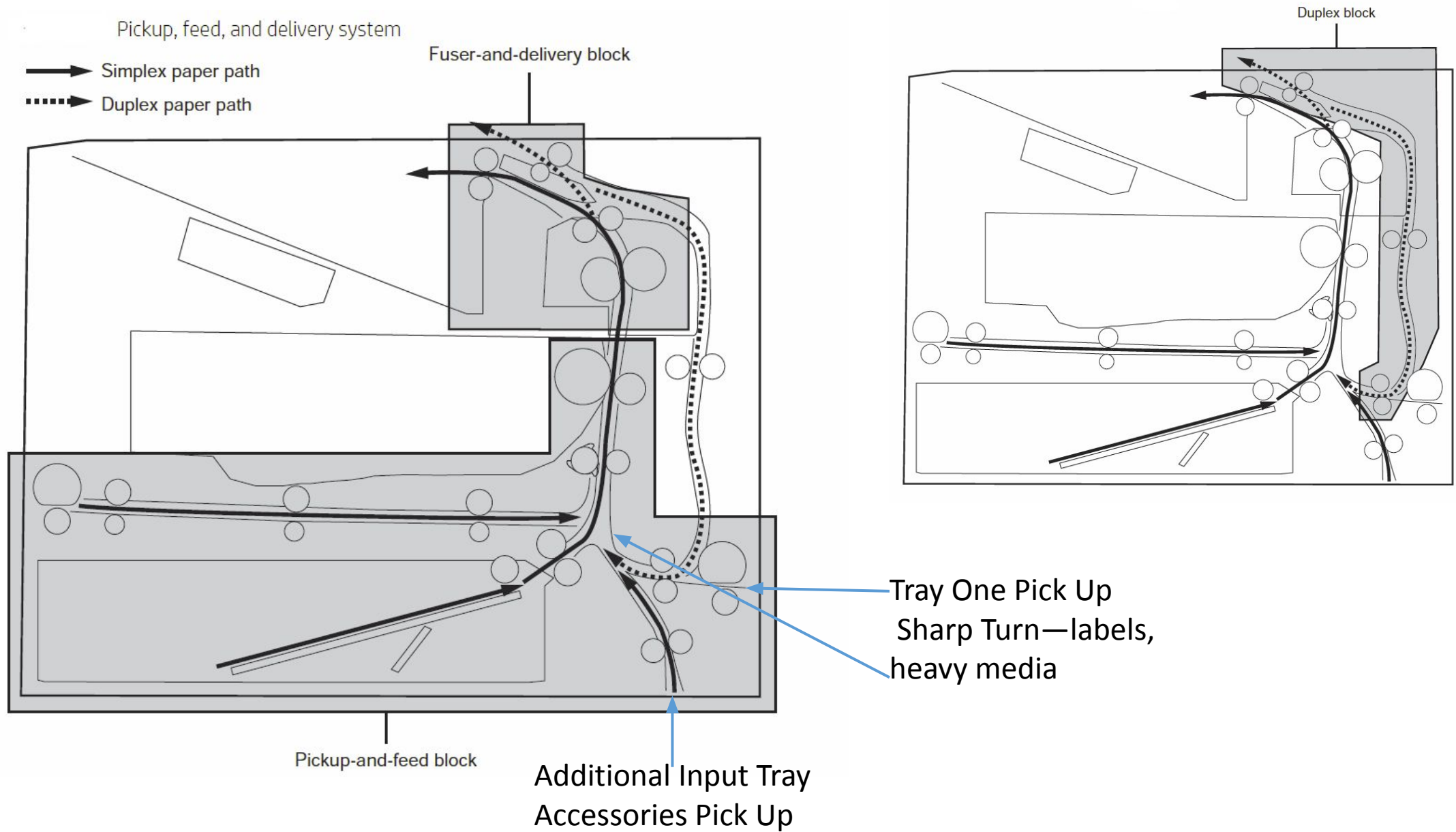
**Slow Down-** After 12 to 20 Mins. Environment is huge factor. Narrow media. Long run jobs. Straight from cold start.

- **Simplex, combo of simplex duplex** The Slow down is about keeping toner from getting too hot
- 
- **Envelope Tray**—it's a cart tray versus a feeder. The condition of the **envelopes is very key**. Stack height. Top versus Bottom Feed makes a difference. Curled at front edge so need fresh envelopes...watch for pick wearing out. Specific tray design for envelopes. Will work in trays 2,3,4 only
- **Paper Path-** Ion Tray 1 specifically. Tight first turn
- **Banding Issues in general—go to half speed**—no documentation at this time. Really hard to spot. Gray Scale can be a little different between Eva to Atom. See Scott Line Doc

Envelopes are stacked and pulled from bottom.



# Ion Paper Path



# M60X/M63X Top Issues with Pending White Papers

**MP Tray Jam Clearance Atom Only**

13.b2.d2 Atom takes out tray 2 outlook for phantom jams

**Tray 1** not as robust when overfilled—No Picks. Eva slightly more robust.

**No Fill line** in Tray 1, (will be in future products)

**Legal Tray Extension-** tray 2 extends out the front for media sizes larger than letter A4, New design cover available

**Labels only from tray 2**—paper path from tray 1 greater chance of jams (unique tray that is dedicated to envelopes. Will not work below tray 4. Envelopes are pulled from the top stack)



# Repetitive Defect Distance Table

Many defects seen in printed samples have a repeat of the same defect at a measurable distance down the page. Most of these defects are caused by a physical defect on one of the cylindrical components that are part of the print system or media transfer system. By measuring the repeat distance, the damaged component may often be identified. Here is a list of the major component repeat distances.

Roller	Hz (75/65-55)	mm
OPC Drum	4.07/3.54	92.4
Pressure Roller	4.8/4.16	78.5
Fuser Sleeve	5.0/4.33	75.4
Transfer Roller	8.45/7.33	44.6
Developer Roller	8.55/7.41	44.1
Primary Charge Roller	14.12/12.23	26.7
Tray 2 pickup roller	7.4/6.53	50
Tray 2 retard roller	7.4/6.53	50
Tray 2 feed roller	7.4/6.53	50
Registration roller	7.85/6.81	48
Face down roller	13.32/11.55	28.3
Fuser output roller	10.9/9.44	34.6

# PQ Defect Ruler

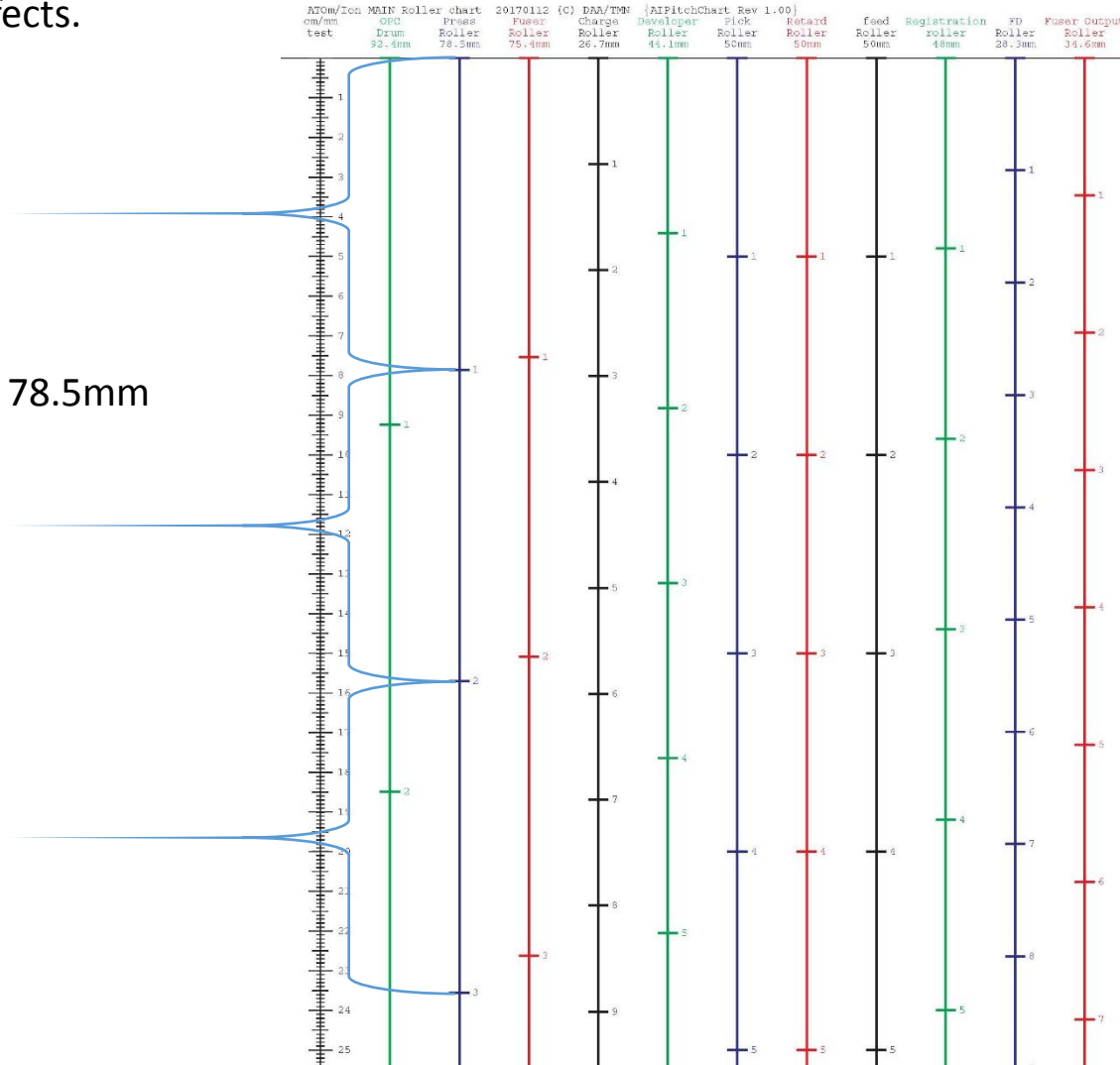
- The PQ Defect Ruler is an excellent tool to determine what component of the printer is failing through a simple measurement.
- Many defects in print samples repeat down the page. Most of these defects are caused by a physical defect on one of the rollers or drive train in the engine, cartridge, fuser or ITB. The repeating distance or pitch can identify the source of the defect.
- For defects occurring at less than 1mm, it will be necessary to disable cartridge check and verify that the issue is related to the cartridge or the laser scanner.

Distance	Component
16.7/2.37mm	Toner Cartridge
26.2/1.88mm	Toner Cartridge
26.8mm	Toner Cartridge
75.64mm	Toner Cartridge
171mm	Toner Cartridge
5.9/1.97mm	T2 Roller
75.6mm	Fuser

# Repetitive Defect Pitch Chart

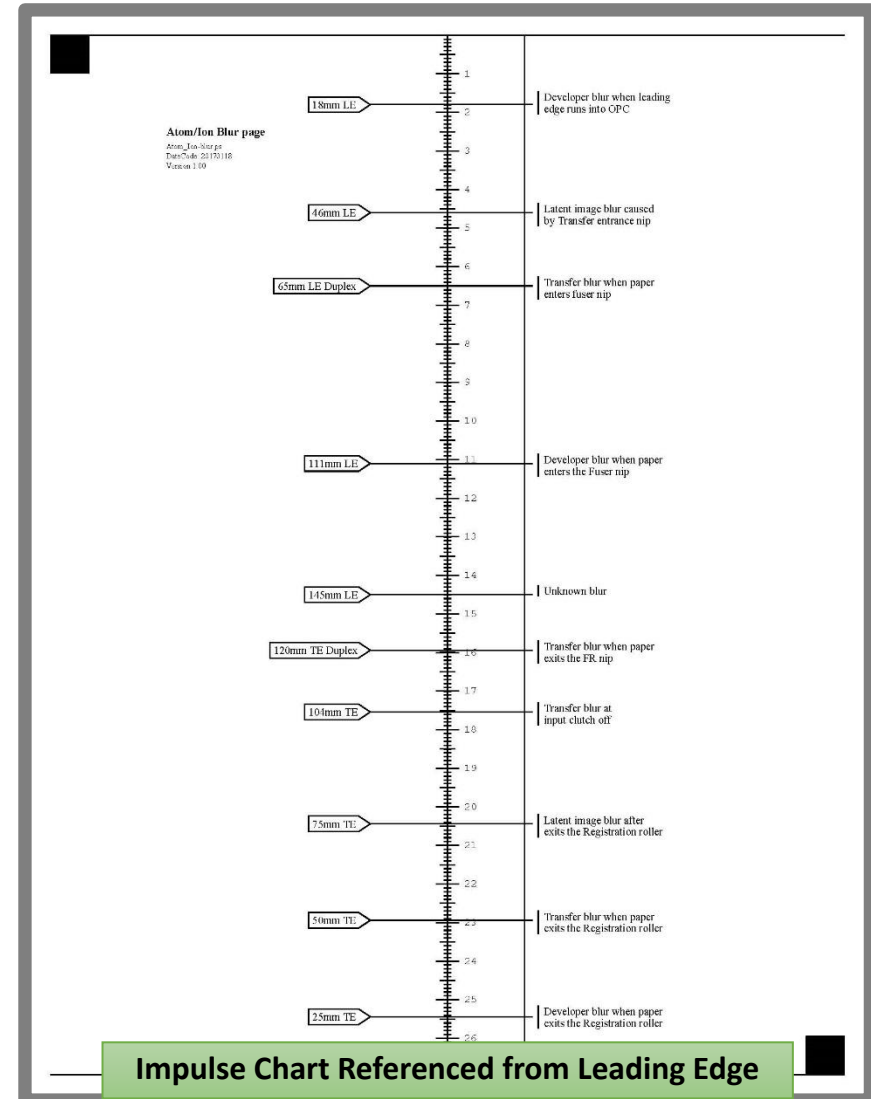
This overlay can be used to identify repetitive defects.

**Example:** Pressure Roller Pitch at 78.5mm



# Impulse Band Defect Charts

These overlay charts indicate the location of band defects that may occur when the page is entering or exiting a roller nip.



# Maintenance Kit Breakdown

## **Item break down>**

ATOm PM kit 110V

- Fuser 1x
- Transfer roller 1x
- Paper Feed roller 5x
- Retard roller 5x18

ATOm PM kit 220V

- Fuser 1x14
- Transfer roller 1x14Paper Feed roller 5x14
- Retard roller 5x14

without documents

## **Item break down>**

ATOm PM kit 110V

- Fuser 1x
- Transfer roller 1x
- Paper Feed roller 5x
- Retard roller 5x

ATOm PM kit 220V

- Fuser 1x
- Transfer roller 1x
- Paper Feed roller 5x
- Retard roller 5x

# MP Modes

What is MP Mode?

- MP mode, or multipurpose mode, is a way to change the printers settings such as bias, transfer, fusing temperature, speed, etc. in order to help alleviate common print quality (PQ) problems.
- For detailed examples of PQ defects, refer to the PQ defects Guide for the M65X/68X products on SAW.



# Additional Information for WBT resources

# Recent SW Training – Learn about the new drivers that introduced with LJ products starting in spring 2015



## Course Title: HP PCL 6 Product-Specific (Discrete) Driver LaserJet Training (Spring 2015)

Course ID: Grow: 00996828 TLC: 00997037

HP University

### Internal course

Grow @hp  
00996828

### External course

The Learning Center  
00997037

### Course status

NEW

### Duration

2 hours

### Format

Self-paced web-based

### Description

- HP PCL 6 Product Specific (Discrete) Driver Overview
  - Target Customer
  - Driver FAQ
  - What is V3 and V4
  - What products will introduce with the new drivers
  - OS's supported
  - Languages supported
  - What is HP Easy Start
  - What is the HP AiO Remote app
- How the new HP PCL-6 V4 in box driver Integrates into the Windows 8+ Print Ecosystem
- Windows 8+ V4 Driver User Experience
- HP PCL-6 V4 DCA (Device Companion App) UI
- How the drivers will be Deployed in the Product Solution
- Uninstall
- Manual Duplex for HP PCL 6 V3 and HP PCL-6 V4 drivers
- Bidi – VEP LaserJet product Changes with USB
- Known Issues
- Enterprise Tools
- Reference Slides
  - Features
  - Driver User Interface Mock UPS

1. Click one of the buttons above to access the course in Grow @hp.
2. Click **Register**.
3. Select an offering and click **Register**.
4. For self-paced content, click **Launch Content**.

For issues related to the course or Grow @hp, use the Contact link at the bottom of the Grow @hp page.

\*This course has been submitted for release to the Learning Center for external partner access. Courses are released on the Learning Center after they are released to Grow @hp according to these [timelines](#).





## Course Title: Windows 10 LaserJet Training - May 20 2015

Course ID: Grow: 01042929

TLC: 01044924

HP University

### Internal course

Grow @hp  
01042929

### External course

The Learning Center  
01044924

### Course status

NEW

### Duration

1 hour, 30 minutes

### Format

Self-paced web-based

### Description

- Supported Products
- Windows Update (WU) and In OS drivers for Win 10
- USB Plug and Play in Windows 10
- UPD
- HP PCL 6 Product Specific (discrete) print drivers
- Windows 10 Install Paths
- Web Services for Devices (WSD), Web Services Print (WS Print), Web Services Scan (WS Scan)
- HP Easy Start
- HP AiO Remote App
- Printing from Windows 10 Mobile Phone
- Upgrade from Windows 7 and 8.1 to Windows 10
- Issues (Last Minute Updates)
- Troubleshooting
- TPS Shanghai

1. Click one of the buttons above to access the course in Grow @hp.
2. Click **Register**.
3. Select an offering and click **Register**.
4. For self-paced content, click **Launch Content**.

For issues related to the course or Grow @hp, use the Contact link at the bottom of the Grow @hp page.

# HP FutureSmart 4 Firmware Training

## WBT

[https://hpi.sabacloud.com/Saba/Web\\_spf/HPI/common/ledetail/cours000000001137380](https://hpi.sabacloud.com/Saba/Web_spf/HPI/common/ledetail/cours000000001137380)

- Course description : This course provides training for HP's FutureSmart 4 firmware. Topics include an introduction to the firmware, a tour of the firmware's features, how security is handled in the firmware, and support and troubleshooting of the firmware.
- After completing this course, learners should be able to:
  - Describe how HP FutureSmart 4 firmware differs from HP FutureSmart 2 and HP FutureSmart 3 firmware.
  - Explain the advantages of HP FutureSmart firmware over HP FutureSmart 2 and HP FutureSmart 3 firmware.
  - Describe the theory of operation of HP FutureSmart firmware. • Understand the major differences between HP FutureSmart 4, HP FutureSmart 2, and HP FutureSmart 3.
  - Describe the new features of FutureSmart 4.