



# SUBBA



# Innovative Destruction



**Kodak vs. Digital Photography**



**Print News vs. Digital News**



**Records vs. Napster**



**Taxi vs. TNC**

# State of New Jersey



The State of New Jersey is aware of the economic effect of newly established Transportation Network Companies. In an attempt to support local transportation providers a level competing platform the Assembly introduced State of New Jersey 216<sup>th</sup> Legislature Bill No. 3765 in April 2015.

The bill has not yet been approved despite support from local organizations.

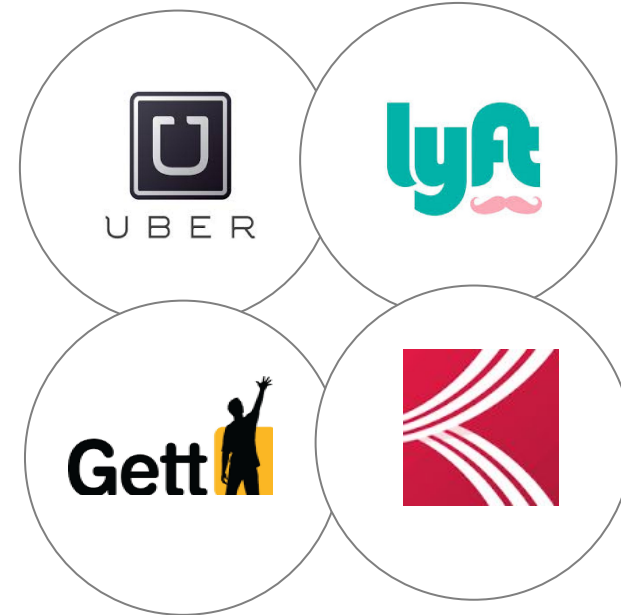




# Transportation Network Company (TNC)

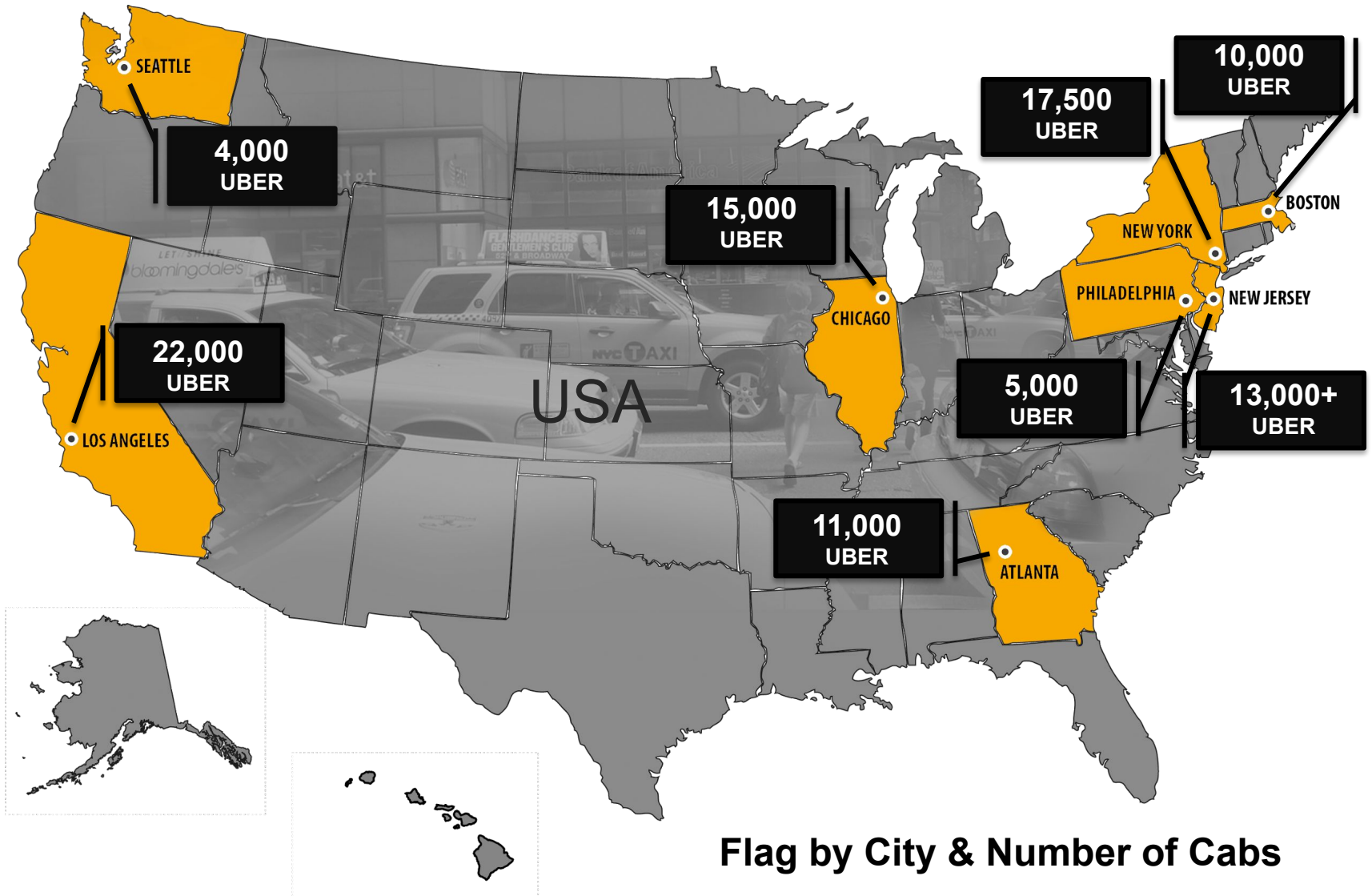


A **transportation network company (TNC)** connects paying passengers with drivers who provide **transportation**. Both users are connected to the service via website and mobile apps. TNC's have used the latest technology to change the standard for clients in the transportation industry. They leverage an massive independent fleet to serve the needs of the public without approved legal regulations to operate.



- **NO** city or county limits
- **NO** local regulated vehicle inspections
- **NO** medallion or city licenses
- **NO** annual operating fees

# Competition Across Major US Cities



# What is SUBA?



**Smartphone App**  
Taxi – Limo Application



**Taxis**  
Enhance Operations for  
Registered Providers



**Revenues**  
Regain Market Share from  
TNCs

**SUBA** is a Transportation Network Company available for use on Google Play and Apple Stores. **SUBA's** platform aggregates the network of **registered and licensed transportation providers exclusively** to offer users a safe, fully insured and convenient option for travel.

**SUBA** connects people and businesses to licensed transportation networks, such as taxi's, under one universal umbrella app. The technology offers the convenience of safe travel and guaranteed professionalism. **SUBA** will afford cab companies and independent cab drivers the opportunity to regain market share and increase income through innovative marketing efforts.

# How does SUBA work?



1



Download the app at [GoSUBA.com](http://GoSUBA.com). User registration is simple and only takes only a minute. Facebook registration is also available.

2



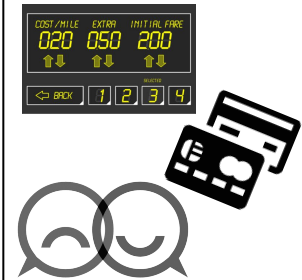
Users can request service on-demand, NOW, or reserve a ride for a future time, LATER. Requests are immediately sent to the SUBA network of approved transportation providers and confirmed within seconds.

3



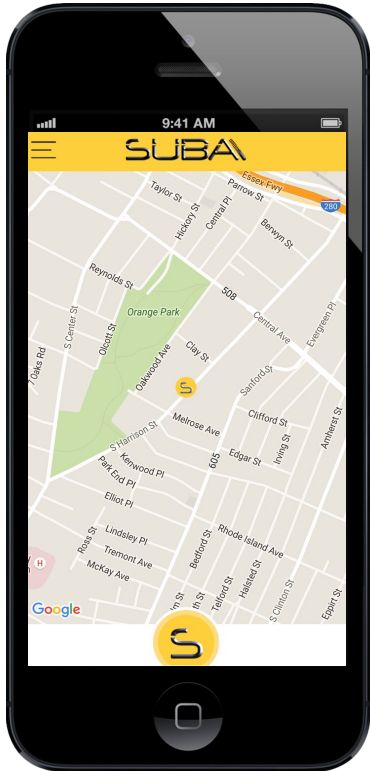
Passengers can sit back and track the professional service en-route. Once the driver arrives, the passenger is notified and enters a safe and professional transportation experience.








4



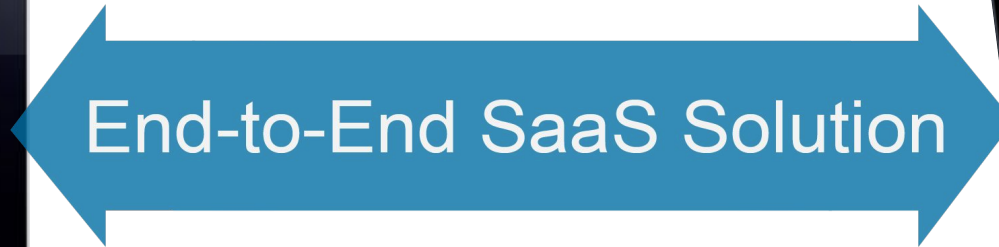
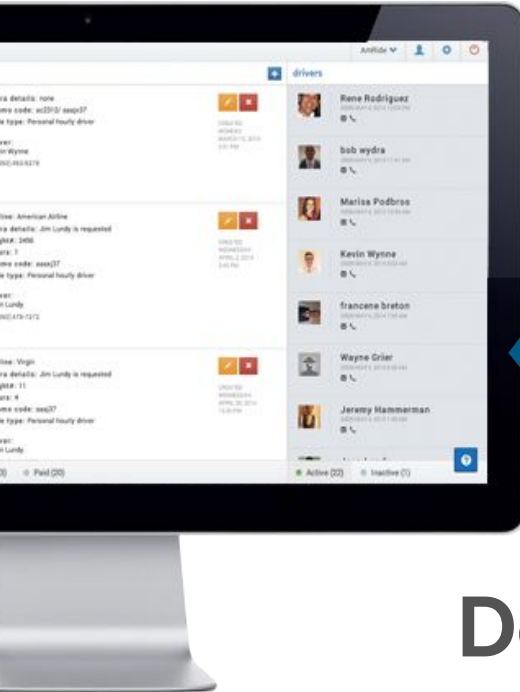
Once the route is complete, users will have multiple options available for payment and will have the ability to rate the service. A detailed receipt is stored within the app and emailed to the passenger.

# Exclusive Features



-  Services **NOW** or **LATER**
-  Predetermined Fare Estimates
-  Multiple Vehicle Options
-  Multiple Languages  
出租车  
Такси
-  Direct Communication with Driver
-  Itinerary Options
-  Cash and Electronic Payments





## Desktop

### Companies

- Manual dispatching or auto-assignment algorithm
- Revenue breakdown and analytics
- Bill customers

### Corporate Account

- Supervise drivers & fleet
- Accounting integration

## Mobile

### Drivers

- Accept / Decline rides
- Navigation
- Chat with customer in-app
- Charge customers

### Customers

- Schedule ride on website or branded mobile app
- Alerted with ride details
- View driver location on the phone

# Company Backend Management



Detailed Trip and Route Logs



Dispatching portal with Reservations and Auto-Dispatch



Driver and Vehicle Management



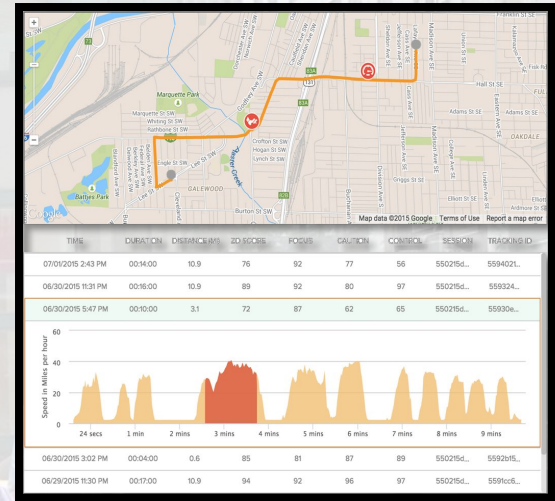
Route and Ride History



Reports and Analytics



Accounting and Invoicing



Invoice screenshot for Dasthride U.S.A. # INV-000001

Balance Due: \$113.00

Invoice Date: 26/05/2015  
Terms: Net 30  
Due Date: 25/06/2015

#	Item & Description	Qty	Rate	Amount
1	John Smith (Alpine) SUV service	1.00	123.00	123.00
Sub Total				123.00
Total				\$123.00
Payment Made				(-) 10.00
Balance Due				\$113.00

# Why Drivers Partner with SUBA



Latest Technology to Compete with TNC's



No Upfront Cost



Promotes Passenger Cab Accessibility



Ensures Passenger and Driver Safety



Designed to compliment Current Taxi Infrastructure



Web Marketing



Retained Corporate Partnerships



Expansive Marketing Partnerships





# Easy to Use



App  
Navigation  
and Best  
Practices  
(Operations)



User Training

Backend  
Panel  
Management  
(Vehicles and  
Drivers)

Financial  
Reconciliation  
(Payments)



# Partners



**CITY OF ELIZABETH**  
Great Business. Vibrant Communities. A New Energy







### *Our Mission*

To provide a universal mobile application platform for all transportation infrastructures worldwide. Initially, SUBA aims to offer the citizens of the TriState area, a network of fully insured and professional operators. SUBA prides itself in offering existing small business owners in the taxi and limousine industry a mobile application solution to compete with unregulated Transportation Network Companies (TNC's).

### **Going Somewhere?**



**#GoSUBA**

**[www.GoSUBA.com](http://www.GoSUBA.com)**

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