

How to get a job in salon on car sale, and to become the managing director.



**WAY FROM THE SIMPLE
SELLING ASSISTANT TO THE
HEAD.**

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Council 1: How to get a job in salon on car sale.



- ✓ USE WAY OF EMPLOYMENT TO THE MANAGER'S POSITION, HAVING HAD A TALK WITH THE HEAD OF THE SALES DEPARTMENT IN CAR SHOWROOM. SHOW THE ABILITIES AND DESIRE TO WORK.
- ✓ IT IS REQUIRED TO YOU: PERSONAL COMPUTER AND PHONE.

Instruction-1.



- STUDY REQUIREMENTS TO THE MANAGER ON CAR SALE. IF YOU HAVE A PRESENTABLE APPEARANCE, A WELL-GROOMED LOOK AND THERE ARE NO SPEECH DEFECTS, CHANCES CONSIDERABLY INCREASE. REMEMBER THAT, GETTING A JOB AS THE MANAGER, IT IS DESIRABLE TO MASTER THE 1S:BUKHGALTERIYA PROGRAM.
- ON VACANCY OF THE MANAGER FAST AND CORRECT TYPING, POSSESSION OF TELEPHONE ETIQUETTE, IDEAL KNOWLEDGE OF THE TECHNICAL PARAMETERS OFFERED FOR CAR SALES IS WELCOMED. YOU HAVE TO BE THE SOCIABLE PERSON AND PARTLY THE PSYCHOLOGIST. YOU NEED TO FORESEE DESIRES OF CLIENTS AND UNOSTENTATIOUSLY TO FOCUS THEIR ATTENTION ON A CERTAIN MODEL OF THE VEHICLE.
- IT IS POSSIBLE TO GET A JOB IN CAR SHOWROOM AND WITHOUT EXPERIENCE IN THE SPECIALTY. HAVING GRADUATED FROM TECHNICAL COLLEGE OF AN AUTOMOBILE ORIENTATION OR HAVING MANAGED TO TRY AREA OF SALES, YOU CAN COUNT ON A VACANT PLACE. IN THE BEGINNING YOU WILL BE ATTACHED TO THE SKILLED MENTOR AND WILL DEFINE A SMALL SALARY. BE NOT UPSET, AFTER ALL THE INCOME OF THE MANAGER DEPENDS ONLY ON PERCENT FROM SALES.

Instruction-1.



- REMEMBER THAT IN CAR SHOWROOM THERE ARE ENOUGH POSITIONS WHICH DON'T DEMAND SPECIAL PREPARATION. GIRLS CAN GET A JOB IN DEPARTMENT OF REGISTRATION OR THE SECRETARIAT. MECHANICS, ELECTRICIANS OR WORKERS OF OTHER SPECIALTIES QUITE OFTEN ARE REQUIRED FOR THE TECHNICAL CENTER. IF THE EMPLOYER CHOOSES YOU, HAVING PASSED THE TRIAL PERIOD ESTABLISHED FOR ALL POSITIONS.
- VISIT THE SECTION OF VACANCIES ON THE SITES OF LARGE MOTOR SHOWS AND EXAMINE POSITIONS, OPEN FOR COMPETITORS. FILL IN THE SUMMARY IN A CERTAIN FORM AND LEAVE IT ON THE EMPLOYER'S WEB RESOURCE. IF WITHIN TWO WEEKS DIDN'T CONTACT YOU, CALL IN A HUMAN RESOURCES DEPARTMENT AND KNOW THE RESULT INDEPENDENTLY.

Council 2: How to get a job in car showroom.



- ✓ WORK IN CAR SHOWROOM GIVES THE CHANCE TO TOUCH THE WORLD OF FREEDOM AND SPEED. BIG LOAD AND HASSLE IS COMPENSATED BY THE HIGH INCOME. AND PURPOSEFUL PEOPLE, AND NOT JUST THE ELITE CAN GET A JOB IN CAR SHOWROOM.
- ✓ WORK IN CAR SHOWROOM GIVES THE CHANCE TO TOUCH THE WORLD OF FREEDOM AND SPEED. BIG LOAD AND HASSLE IS COMPENSATED BY THE HIGH INCOME. AND PURPOSEFUL PEOPLE, AND NOT JUST THE ELITE CAN GET A JOB IN CAR SHOWROOM.

Instruction-2.



- WORK IN CAR SHOWROOM ATTRACTS MANY YOUNG PEOPLE AND GIRLS WITH THE HIGH INCOME, PRESTIGIOUSNESS AND OPPORTUNITY TO USE PREFERENTIAL TERMS OF PURCHASE OF THE CAR. BUT RATHER HARD WORK IS BEHIND BRILLIANT DOORS OF SHOW-ROOM. WORK WITH PEOPLE ALWAYS DIFFERS IN THE INCREASED RESPONSIBILITY DEGREE. EACH BUYER IN CAR SHOWROOM EVEN IF HE BUYS LADA THE GUELDER-ROSE IN THE MINIMUM COMPLETE SET, CONSIDERS HIMSELF RIGHT AND DEMANDS PERSONAL ATTENTION AND RESPECT.
- REQUIREMENTS TO SALES MANAGERS THE STRICT. THE CANDIDATE HAS TO HAVE A PRESENTABLE APPEARANCE, A WELL-GROOMED LOOK, LACK OF SPEECH DEFECTS. THE MANAGER HAS TO OWN A SET OF OFFICE PROGRAMS, 1C ACCOUNTS DEPARTMENT, SPECIAL INTERNAL PROGRAMS. THE KNOWLEDGE OF FOREIGN LANGUAGES IS REQUIRED AT COMMUNICATION WITH FOREIGN BRANCHES OF CARMAKERS. THERE HAS TO BE A HIGH SPEED OF THE PRESS, TELEPHONE ETIQUETTE, IDEAL KNOWLEDGE OF TECHNICAL CHARACTERISTICS OF THE SOLD CARS. THE SELLER HAS TO BE PARTLY A PSYCHOLOGIST. HE HAS TO GUESS WISHES OF THE CLIENT OR UNOSTENTATIOUSLY TRANSFER ATTENTION OF THE BUYER FROM ONE MAKE OF THE CAR FOR ANOTHER. AND EVERYTHING IS POSSIBLE AT EXCELLENT COMMUNICATIVE SKILLS.

Instruction-2.



- IT IS POSSIBLE TO GET TO CAR SHOWROOM AND WITHOUT EXPERIENCE IN THE SPECIALTY. IF YOU ALREADY MANAGED TO TRY SALES, YOU CAN COUNT ON A DESIRABLE PLACE. GRADUATES OF TECHNICAL COLLEGES OF AN AUTOMOBILE ORIENTATION ARE ALSO DEMANDED IN CAR SHOWROOMS. TO START YOU WILL ATTACH TO THE SKILLED MANAGER AND WILL MAKE A SMALL SALARY. ALL INCOME OF MANAGERS IS UNDER CONSTRUCTION ONLY ON PERCENT FROM SALES. SALARY THERE THE PURELY SYMBOLICAL.
- IN CAR SHOWROOM THERE ARE A LOT OF POSITIONS WHICH AREN'T DEMANDING SPECIAL PREPARATION. FOR GIRLS THERE ARE PLACES IN DEPARTMENT OF REGISTRATION, THE SECRETARIAT, ON A RECEPTION. THE TECHNICAL CENTER TAKES FOR WORK OF MECHANICS, ELECTRICIANS, TECHNICAL SPECIALISTS. FOR SUCH WORK AS THE MAIN THING WORK EXPERIENCE IS. ABSOLUTELY FOR ALL POSITIONS THE TRIAL PERIOD IS ESTABLISHED.
- ON THE SITES OF LARGE MOTOR SHOWS THERE IS A SECTION OF VACANCY WHERE IT IS POSSIBLE TO LOOK AT POSITIONS, OPEN FOR COMPETITORS. IN THE SAME PLACE IT IS POSSIBLE TO FILL IN THE SUMMARY IN A CERTAIN FORM. IF WITHIN 2 WEEKS DIDN'T CALL BACK TO YOU, BE NOT TOO LAZY TO CALL ITSELF IN A HUMAN RESOURCES DEPARTMENT AND TO KNOW THE RESULTS. IN SALONS SUCH ROUTINE OF SHOTS THAT THE DEPARTMENT OF THE PERSONNEL DOESN'T TROUBLE ITSELF ACTIVELY SEARCHING.

Instruction-2.



- THE MOST EFFECTIVE WAY WILL BE A CONVERSATION DIRECTLY IN SALON WITH THE HEAD OF DEPARTMENT SALE (HDS). YOU CAN SHOW AT ONCE THE ABILITIES IN BUSINESS. IF YOU WANT TO SETTLE IN A TECHNICAL CENTER, YOU NEED THE PRODUCTION DIRECTOR.
- THE NEW OPENING SALONS OFTEN HANG UP ON THE FUTURE SHOPS A BANNER WITH INFORMATION ON SEARCH OF EMPLOYEES. YOU CAN LEAVE THE DEMAND BY THE SPECIFIED PHONE. BUT CONSIDER, OPENING OF SALON CAN BE TIGHTENED FOR SOME MONTHS.

You are a head! Conclusion.



TO RECEIVE THE MANAGER'S PLACE, HAVING BEHIND SHOULDERS EXPERIENCE ONLY AS THE PERFORMER, – A TASK DIFFICULT, BUT FEASIBLE. FIRST OF ALL MAKE THE SUMMARY SO THAT IT WAS CLEAR: THOUGH ACCORDING TO THE STAFF LIST YOU ALSO APPEARED THE ORDINARY EMPLOYEE, BUT YOU HAD TO MAKE CRUCIAL DECISIONS, TO CONDUCT NEGOTIATIONS ON BEHALF OF THE COMPANY, TO AGREE WITH OTHER EMPLOYEES ABOUT CAST. YOU SHOULDN'T DECEIVE RECRUITERS AND TO ATTRIBUTE TO YOURSELF WORK WHICH YOU DIDN'T DO. SIMPLY THINK THAT FROM YOUR DUTIES CAN HELP YOU. OWING TO LACK OF EXPERIENCE OF THE LEADING WORK YOU ARE HARDLY WORTH COUNTING ON A HIGH SALARY. LET YOUR SALARY EXPECTATIONS SPECIFIED IN THE SUMMARY WILL BE ONLY A LITTLE HIGHER THAN THE PRESENT LEVEL OF YOUR INCOME. IT WILL HELP RECRUITERS TO UNDERSTAND THAT AT THIS STAGE CAREER DEVELOPMENT, THAN A HIGH SALARY IS MORE IMPORTANT FOR YOU. ON A QUESTION OF WHY YOU LEFT THE PREVIOUS PLACE OF WORK, IT IS NECESSARY TO ANSWER FRANKLY: THE COMPANY DIDN'T GIVE OPPORTUNITIES FOR GROWTH WHEREAS YOU RIPENED FOR A SENIOR POSITION LONG AGO. IF IT IS IMPOSSIBLE TO GET THE LEADING JOB AT ONCE, IT MAKES SENSE TO CONSIDER WORK OF THE PERFORMER IN THOSE COMPANIES WHERE "CULTIVATION" OF OWN MANAGERIAL PERSONNEL PRACTICES. ABOUT PROSPECTS OF GROWTH IT IS POSSIBLE TO TAKE AN INTEREST AT THE RECRUITER ON INTERVIEW – SUCH QUESTION NOT ONLY WILL SHOW YOUR AMBITIONS, BUT ALSO WILL GIVE YOU THE CHANCE TO RECEIVE INFORMATION, VALUABLE TO DECISION-MAKING. TO LEARN TO OPERATE PEOPLE – A DIFFICULT TASK. WORKING AS THE HEAD EVEN SMALL DIVISION, IT IS NECESSARY TO YOU IN PRACTICE TO COMPREHEND MANY SCIENCES – PSYCHOLOGY, PERSONNEL MANAGEMENT ETC. HOWEVER IN CASE OF SUCCESS YOUR EFFORTS WON'T GO TO WASTE: IN MODERN LABOR MARKET THE GOOD MANAGER – GOODS EXPENSIVE AND RARE. GOOD LUCK TO YOU IN CONQUEST OF NEW CAREER TOPS!