

Afghanistan Azerbaijan Belarus Bulgaria China Czech Republic France Georgia Germany Greece
Hungary India Iran Italy Kazakhstan Kyrgyzstan Libya Macedonia Mongolia Morocco Poland Romania
Russia South Africa Switzerland Tajikistan Tunisia Turkey Turkmenistan Ukraine Uzbekistan United Arab
Emirates Afghanistan Azerbaijan Belarus Bulgaria China Czech Republic France Georgia Germany Greece
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The world of Miltzer & Münch.

Militzer & Münch at a glance

M&M Militzer & Münch is part of the TransInvest Group and offers worldwide logistics solutions.

The Militzer & Münch network covers Europe, the Maghreb, Russia, Central Asia and Asia.

With its 3'000 employees and around 110 locations in over 30 countries Militzer & Münch is a leading company for high quality transport and logistics services from, to and within emerging markets.



Agenda

Overview

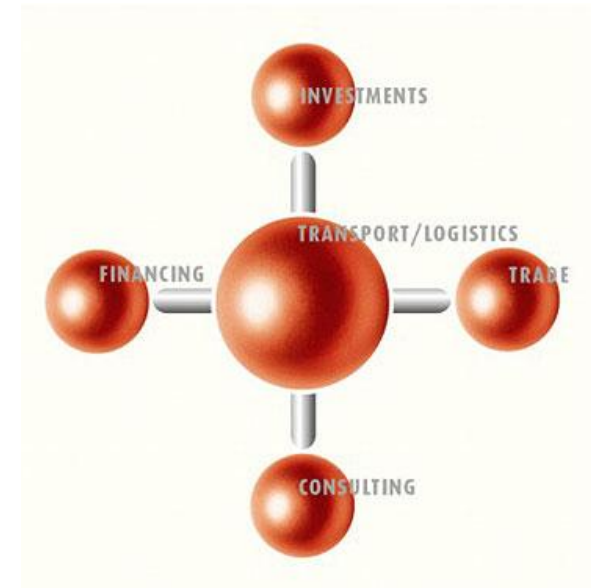
Services

Coverage

Miltzer & Münch is part of TransInvest

TransInvest is an internationally operating group with activities in financing, trade and consulting within the transport- and logistics-sector.

TransInvest runs around 140 companies, predominantly in Europe and Asia, with an consolidated turnover of 824 Mio EUR.



Miltzer & Münch organizational setup

- Board of Directors
- Management Board
- Regional Management

Functional responsibilities:
 CEO = HR, PR, Strategy, IT
 CFO = Finance, Legal, Insurance

M&M Miltzer & Münch International Holding AG
 St. Gallen / Switzerland

Board of Directors
 Jochen Auffhammer, President, Ewald Kaiser, Delegate, Ingo Seifert

Director Road Logistics
 Jens Krüger
 St. Gallen

Director IT
 Lothar Zabbei
 Frankfurt

Director Business Development
 Chaim Huijsman
 St. Gallen

CEO
 Ewald Kaiser

COO
 Air & Sea
 Harald Mazarin

COO
 Road & Rail
 Ewald Kaiser

CFO
 Alexei Kovalenko

Region

South West Europe
 Maghreb

Region

Central Europe

Region

North East Europe

Region

South East Europe

Region

Middle East
 Central Asia

Region

Asia / Far East

Algeria
 France
 Italy
 Libya
 Morocco
 Tunisia

Czech Republic
 Germany
 Poland
 Slovakia
 Switzerland

Belarus
 Latvia
 Lithuania
 Russia
 Ukraine

Bulgaria
 Greece
 Hungary
 Macedonia
 Romania
 Turkey

Azerbaijan
 Georgia
 Iran
 Kazakhstan
 Kyrgyzstan
 Tajikistan
 Turkmenistan
 Uzbekistan
 UAE

China

Engelbert Heiser

Ewald Kaiser

Alexei Kovalenko

Chaim Huijsman

Serge Trevisan

Serge Trevisan

Miltzer & Münch's Strategy

Miltzer & Münch develops and maintains own organizations in the geographic region between Central Europe and China and has complementary activities in selected emerging markets like the Maghreb.

Miltzer & Münch has strategic partnerships for Western Europe, America and the Pacific Region.

With its skilled staff, Miltzer & Münch offers integrated logistics services across all transport modes even in difficult environments.

The Miltzer & Münch Network

Asia

- China
- India
- Mongolia

Europe

- Belarus
- Bulgaria
- Czech Republic
- France
- Germany
- Greece
- Hungary
- Italy
- Latvia
- Lithuania
- Macedonia
- Poland
- Romania
- Switzerland
- Ukraine

Russia, Caucasus & Central Asia

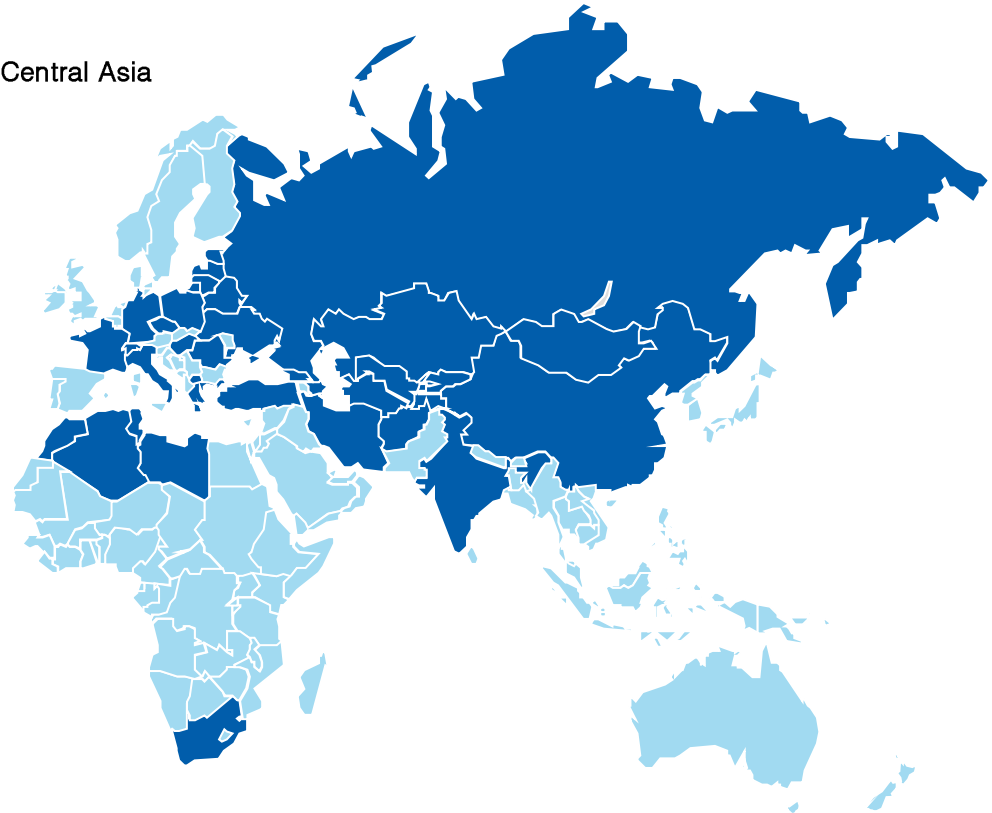
- Afghanistan
- Azerbaijan
- Georgia
- Kazakhstan
- Kyrgyzstan
- Russia
- Tajikistan
- Turkmenistan
- Uzbekistan

Near & Middle East

- Iran
- Turkey
- UAE

The Maghreb

- Algeria
- Libya
- Morocco
- Tunisia



Agenda

Overview

Services

Coverage

The Miltzer & Münch Service Portfolio

M&M Miltzer & Münch

- offers worldwide Air & Sea Logistics services
- operates a Road & Rail Logistics network covering Eurasia and the Maghreb
- is focused on dedicated Contract Logistics projects
- offers solutions for the Oil & Gas, the FMCG & Retail and the High Tech industry
- manages an own trucking fleet to ensure high quality services in difficult environments

Miltzer & Münch Air & Sea Logistics

Air Logistics

Worldwide consolidation services through “Future”.
The 5 Future members handle airfreight volumes of more than 30'000 tons per year.

Sea Logistics

Worldwide LCL-service through “Group 99”. The 8 group '99 members handle more than 12'000 LCL-containers per year.

Worldwide FCL-service through “GCG”. The 7 Global Container Group members handle more than 130'000 TEUs per year.



Militzer & Münch Road & Rail Logistics

Road Logistics

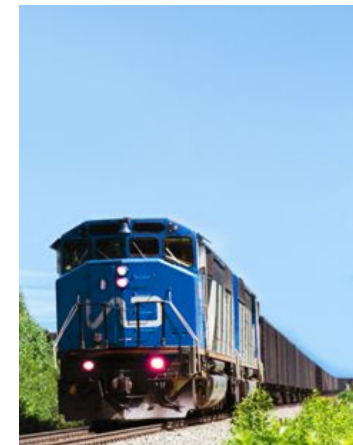
Coverage of Europe, Asia & the Maghreb with own groupage, LTL and FTL-services.

Militzer & Münch transports more than 500'000 international groupage shipments per year. Management of selected carriers and a fleet of 250 owned trucks for LTL/FTL-services.



Rail-Logistics

Coverage of Europe & Asia with tailored Rail- Logistics solutions. InterRail, subsidiary of the TransInvest group, is one of the biggest rail-operators in the covered regions.



Miltzer & Münch Contract Logistics & Solutions

Contract-Logistics

250'000 m² managed warehouse-space
Focus on dedicated customer-projects

Industry solutions

Oil & Gas (Caucasus & Central Asia)
FMCG & Retail Logistics
High Tech Logistics



Systems

The Militzer & Münch subsidiary “MMcom” manages the operational standard software and customizes systems to meet customer requirements or to comply with country specifics.

Via the MMcom EDI-centre communication with customers and partners is organized.

Management

The corporate-team ensures standards within the operation and supports the regions with project implementation.

In cooperation with the regions the continuous improvement of quality and services is managed.



Agenda

Overview

Services

Coverage

Asia

Asia

China
India
Mongolia

10 locations

8 locations
1 location
1 location



Contract Logistics Operation Tianbao(Tianjin)
17'000 m² warehouse space

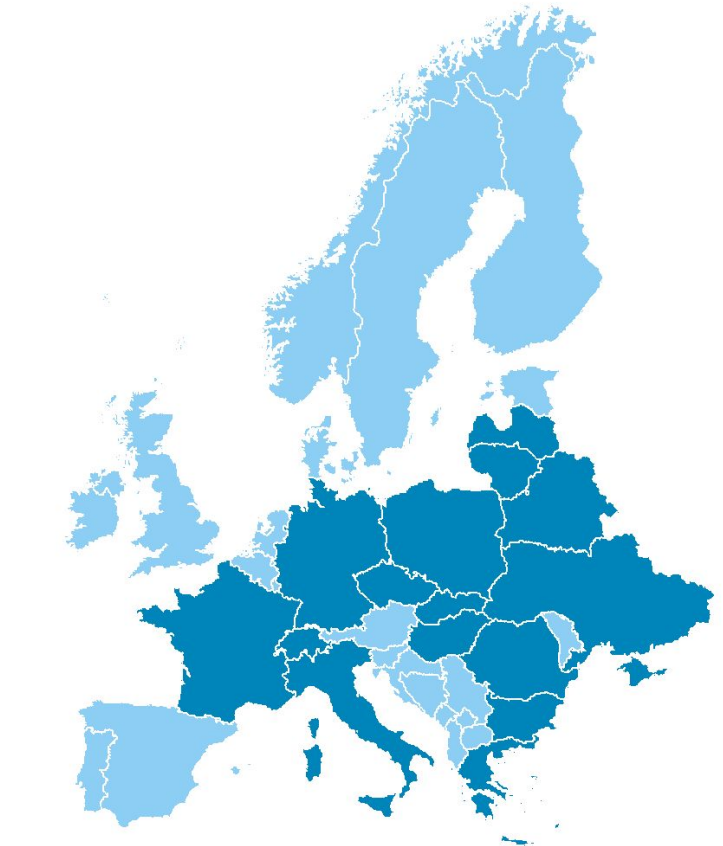


Europe

Europe	82 locations
Belarus	14 locations
Bulgaria	9 locations
Czech Republic	2 locations
France	7 locations
Germany	18 locations
Greece	2 locations
Hungary	2 locations
Italy	1 locations
Latvia	1 locations
Lithuania	1 locations
Macedonia	1 locations
Poland	14 locations
Romania	2 locations
Switzerland	2 locations
Ukraine	6 locations



M&M Europe and Russia manage a fleet of 250 own trucks and 300 subcontracted units



Russia, Caucasus & Central Asia

Russia, Caucasus & Central Asia	34
Afghanistan	6
Azerbaijan	1
Georgia	2
Kazakhstan	8
Kyrgyzstan	1
Russia	7
Tajikistan	2
Turkmenistan	3
Uzbekistan	4



Domestic Network in Kazakhstan with 10
MüncH depots

Middle East

Near & Middle East

Iran
Turkey
UAE

22 locations

19 locations
2 locations
1 locations



Handling of annual volumes of 400'000 tons cotton via the port of Bandar Abbas



The Maghreb

The Maghreb

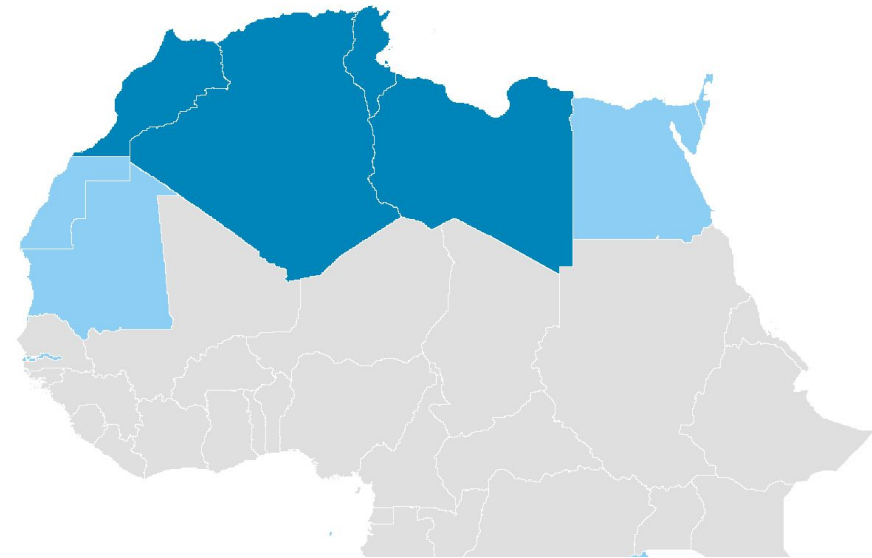
Algeria
Libya
Morocco
Tunisia

7 locations

1 locations
1 locations
2 locations
3 locations



10'000 m² warehouse & domestic-coverage
in the Maghreb.
Daily connections from/to Europe



Contact

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