

PROSPACE

D I G I T A L P L A T F O R M

A modern platform for business applications development based on the latest technology, targeting large production, logistics, and retail companies



PROSPACE

Technological platform

Quick Start with ProSpace



- ✓ **Individual approach**
Providing a unique solution per your requirements
- ✓ **Rapid development**
Fast speed interface design and application development with a wide variety of visualization tools
- ✓ **Areas of use**
 - FMCG companies
 - Retail
 - Garment industry
 - Goods for animals
 - Logistics
 - Regional networks
 - Other organizations with at least \$100 000 000 turnaround

Our Own Design



- ✓ **Open source code**
Using only open and accessible development technologies from the leading open source providers
- ✓ **The client owns the code with no change limitations**
Software can not be stopped or blocked by anyone
- ✓ **One-time purchase**
No license payments. Limited only to the number of products developed. Modifiable.

Scalability



- ✓ **High capacity**
No decrease in productivity with 50 to 100 000+ users
- ✓ **Release in any environment**
Local, cloud, or own infrastructure
- ✓ **Microservice architecture**
- ✓ **Automated security checks**
- ✓ **Various data store options**



A Stable Solution Based On The Latest Technology

The project goal is the ability to use the IT specialists with the significantly lower technical skills in the most expensive areas of system development:

Microservice
Architecture



Performance
Reliability



Developer tools
for the quick start



Visual
Design



40%

Increasing profits from projects and **lowering internal costs** by up to **40%**

60%

Shortening the time of product development by up to **60%**

80%

Reducing technological risks by up to **80%**. Lowering technological risks during product release



ProSpace

Target Audience



PROSPACE

DIGITAL PLATFORM

Platform



PROSPACE

Digital
Platform

IT Companies
Platform base to develop
inhouse products

from **\$15 000**



PROSPACE

Digital
Platform

Internal Company Divisions
Platform base for inhouse
development

from **\$15 000**

Products



PROSPACE

Resource
Planning

Production
planning
solutions

from **\$200 000**



PROSPACE

Trade Promo
Optimization

Promo management for
FMCG production
companies

from **\$150 000**



PROSPACE

Master Data
Management

Master data
management
solutions

from **\$150 000**



PROSPACE

Recipe
Management

Recipe management in food production.
Recipe price optimization

from **\$75 000**



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Logistic and
distribution

Cost optimization for rate calculation in
transportation; lowering costs of
possession

from **\$150 000**




Order for development and product implementation starting from **15 000\$**



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DIGITAL PLATFORM

Product Support Plans

 CLOUD Best solution for the smaller companies	 NON-CRITICAL Best solution for the mid-size companies	 CRITICAL Best solution for the large companies
\$ 500 / Mo	\$ 5000 / Mo	\$ 10 000 / Mo
<div><div>✓ Accessibility</div><div>95,5%</div></div>	<div><div>✓ Accessibility</div><div>95,5%</div></div>	<div><div>✓ Accessibility</div><div>99,5%</div></div>
<div><div>✓ Consulting</div><div>20</div></div>	<div><div>✓ Consulting</div><div>60</div></div>	<div><div>✓ Consulting</div><div>∞</div></div>
<div><div>✓ E-mail, Public Tracker</div><div></div></div>	<div><div>✓ Reaction time</div><div>24 hrs</div></div>	<div><div>✓ Reaction time</div><div>1 hr</div></div>

Sales Regions

Areas Of Use

- FMCG companies
- Retail
- Garment industry
- Goods for animals
- Logistics
- Regional networks
- Organizations with at least \$100 000 000 turnaround



ProSpace

Created By

Company

“ProSpace”, LLP

Software Development



Beibitshilik St 14, 908
Nur-Sultan 010000, Kazakhstan

Postal code Z10H9A3

Information About The Founder

**Gerasimchuk Andrey
Konstantinovich**

Russian entrepreneur



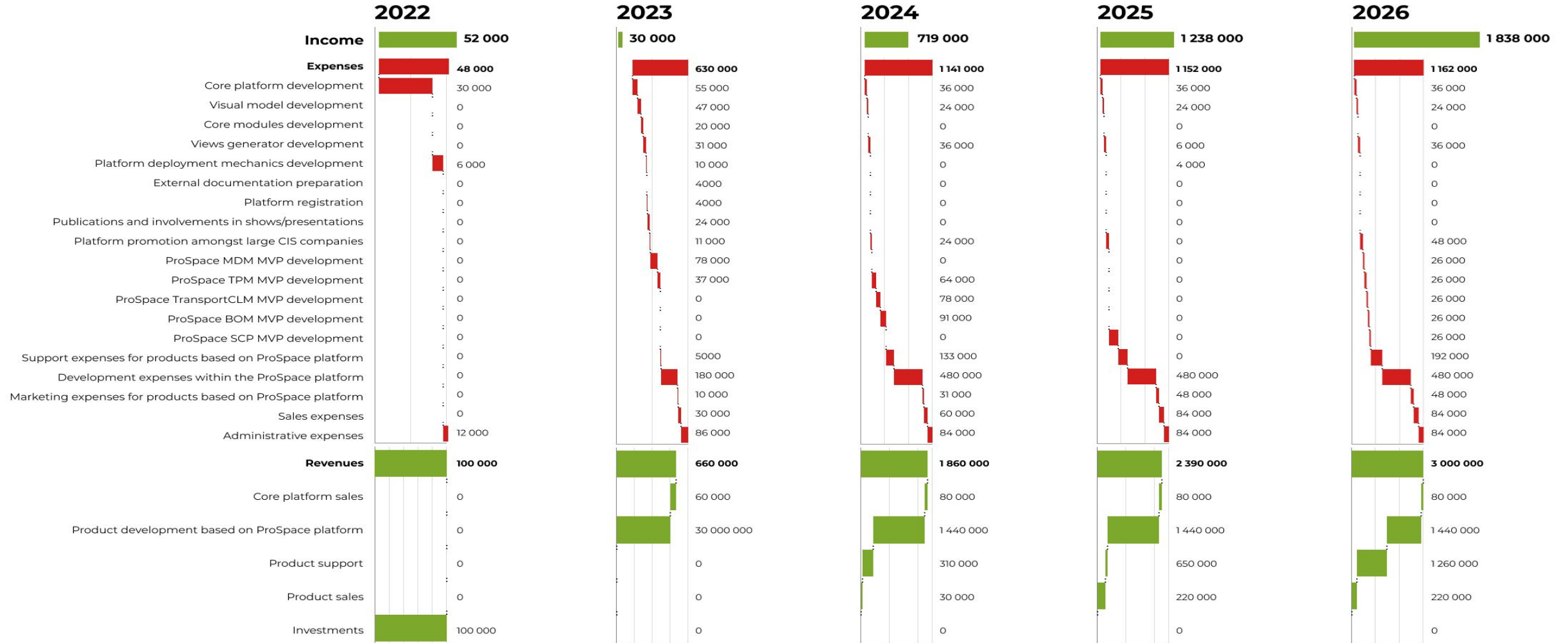
- Born on August 16, 1975 in the Moscow region.
- Holds bachelor degrees from MAI, and MGSU
- In 2008 he established a construction company **ASG Construction**. The company currently employs over 400 people. Our clients are large international companies.
- In 2011 **Smart-Com**, an IT company specializing on developing custom built software, was established. The company currently employs over 90 people. Our clients are also large international companies.



Projected Company Organization Chart



Project Cost Estimates



ProSpace

Financial Plan

	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026	Q3 2026	Q4 2026	Total
Income	\$ 79 000	\$ -27 000	\$ -52 000	\$ 56 000	\$ -25 000	\$ 72 000	\$ 46 000	\$ 219 000	\$ 227 000	\$ 227 000	\$ 192 000	\$ 342 000	\$ 272 000	\$ 432 000	\$ 313 000	\$ 473 000	\$ 443 000	\$ 609 000	\$ 3898 000
Expenses	\$ 21 000	\$ 27 000	\$ 52 000	\$ 84 000	\$ 185 000	\$ 288 000	\$ 304 000	\$ 291 000	\$ 273 000	\$ 273 000	\$ 288 000	\$ 288 000	\$ 288 000	\$ 288 000	\$ 297 000	\$ 297 000	\$ 297 000	\$ 271 000	\$ 4 112 000
Care platform development	\$ 15 000	\$ 15 000	\$ 10 000	\$ 15 000	\$ 15 000	\$ 15 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 193 000
Visual model development			\$ 11 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 119 000
Care modules development				\$ 20 000															\$ 20 000
Views generator development				\$ 16 000	\$ 6 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 9 000	\$ 139 000
Platform deployment mechanics development		\$ 6 000		\$ 6 000	\$ 4 000														\$ 16 000
External documentation preparation			\$ 2 000	\$ 2 000															\$ 4 000
Platform registration				\$ 4 000															\$ 4 000
Publications and involvements in shows/presentations			\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000													\$ 24 000
Platform promotion amongst large CIS companies			\$ 2 000	\$ 3 000	\$ 3 000	\$ 3 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 6 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 131 000
ProSpace MDM MVP development					\$ 39 000	\$ 39 000									\$ 26 000				\$ 104 000
ProSpace TPM MVP development						\$ 37 000	\$ 48 000	\$ 16 000							\$ 13 000	\$ 13 000			\$ 127 000
ProSpace TransportCLM MVP development							\$ 39 000	\$ 39 000								\$ 26 000			\$ 104 000
ProSpace BOM MVP development								\$ 13 000	\$ 39 000	\$ 39 000							\$ 26 000		\$ 117 000
ProSpace SCP MVP development										\$ 39 000	\$ 39 000	\$ 39 000	\$ 39 000	\$ 39 000			\$ 13 000	\$ 13 000	\$ 182 000
Support expenses for products based on ProSpace platform						\$ 5 000	\$ 25 000	\$ 30 000	\$ 39 000	\$ 39 000	\$ 39 000	\$ 39 000	\$ 39 000	\$ 39 000	\$ 48 000	\$ 48 000	\$ 48 000	\$ 48 000	\$ 486 000
Development expenses within the ProSpace platform					\$ 60 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 120 000	\$ 1 620 000
Marketing expenses for products based on ProSpace platform					\$ 4 000	\$ 6 000	\$ 6 000	\$ 7 000	\$ 9 000	\$ 9 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 12 000	\$ 137 000
Sales expenses					\$ 15 000	\$ 15 000	\$ 15 000	\$ 15 000	\$ 15 000	\$ 15 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 258 000
Administrative expenses	\$ 6 000	\$ 6 000	\$ 21 000		\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 21 000	\$ 327 000
Revenues	\$ 100 000			\$ 140 000	\$ 160 000	\$ 360 000	\$ 350 000	\$ 510 000	\$ 500 000	\$ 500 000	\$ 480 000	\$ 630 000	\$ 560 000	\$ 720 000	\$ 610 000	\$ 770 000	\$ 740 000	\$ 880 000	\$ 8 010 000
Care platform sales				\$ 20 000	\$ 40 000	\$ -	\$ 20 000	\$ 20 000	\$ 20 000	\$ 20 000	\$ 20 000	\$ 20 000	\$ 20 000	\$ 20 000	\$ 20 000	\$ 20 000	\$ 20 000	\$ 20 000	\$ 300 000
Product development based on ProSpace platform				\$ 120 000	\$ 120 000	\$ 380 000	\$ 300 000	\$ 420 000	\$ 360 000	\$ 360 000	\$ 300 000	\$ 420 000	\$ 360 000	\$ 360 000	\$ 300 000	\$ 420 000	\$ 360 000	\$ 360 000	\$ 4 920 000
Product support							\$ 30 000	\$ 60 000	\$ 100 000	\$ 120 000	\$ 120 000	\$ 150 000	\$ 160 000	\$ 220 000	\$ 250 000	\$ 290 000	\$ 340 000	\$ 380 000	\$ 2 220 000
Product sales								\$ 10 000	\$ 20 000	\$ -	\$ 40 000	\$ 40 000	\$ 20 000	\$ 120 000	\$ 40 000	\$ 40 000	\$ 20 000	\$ 120 000	\$ 470 000
Investments	\$ 100 000																		\$ 100 000

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The Effect Of Project Implementation

- ✓ A lack of highly qualified IT specialists is a major drawback in the expansion of digital technology. That is an especially critical aspect for the production and business applications
- ✓ Active implementation of software tools which help lower the qualification requirements for the IT specialists could speed up the release of professional IT solutions and simplify product development
- ✓ Custom IT solutions built on platforms that lower technical difficulties during implementation help build products that better meet local legislation and other local specifics



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